# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K/A

**CURRENT REPORT** 

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 23, 1999

# NETSOL INTERNATIONAL, INC.

(Exact name of registrant as specified in its charter)

#### Nevada

(State or other jurisdiction of incorporation)

000-22773 (Commission File Number)

95-4627685 (IRS Employer Identification No.)

24025 Park Sorrento, Suite 220, Calabasas, CA

91302

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: 818/222-9195

5000 North Calabasas Parkway, Suite 202, Calabasas, CA 91301

(Former name or former address, if changed since last report)

NetSol International, Inc. (the "Company") hereby files this Amendment No. 1 to its Current Report on form 8-K, filed with the Commission on April 28, 1999, to attach as an exhibit thereto the financial statements of the businesses acquired as listed in Item 7 hereof.

#### Item 7. Financial Statements and Exhibits

(a) Financial statements of business acquired.

Netsol (UK) Limited as of June 30, 1998 (audited) are attached as Exhibit 99.1 to this report.

Network Solutions (Pvt) Limited as of June 30, 1998 (audited) are attached as Exhibit 99.2 to this report.

(b) Pro Forma Financial information

# UNAUDITED PROFORMA DISCLOSURES

The following unaudited proforma results of operations and net loss per share assume that the acquisitions of Network Solutions (Pvt) Limited and Netsol (UK) Limited occurred as of the beginning of each period presented, after giving effect to proforma adjustments. The proforma adjustment represents amortization of goodwill, product licenses, renewals, enhancements, copyrights, trademarks and tradenames, and customer lists. The proforma adjustment also includes adjustments to common stock shares issued and outstanding, that relate to the acquisition of subsidiaries, as if they had occurred as of the beginning of each period presented. The proforma financial information is presented for informational purposes only and may not necessarily be indicative of the operating results that would have occurred had these acquisitions been consummated as of the beginning of each period presented, nor is it indicative of future operating results.

|               | <br>June 30,<br>1997 | June 30,<br>1998 |           |  |
|---------------|----------------------|------------------|-----------|--|
| Net sales     | \$<br>1,691,262      | \$               | 2,083,476 |  |
| Cost of sales | \$<br>953,657        | \$               | 1,327,125 |  |

|                     | _  |           |                   |
|---------------------|----|-----------|-------------------|
| Operating expenses  | \$ | 946,031   | \$<br>2,022,760   |
|                     | _  |           |                   |
| Net loss            | \$ | (208,486) | \$<br>(1,266,409) |
|                     | _  |           |                   |
| Net loss per share: |    |           |                   |
| Basic and diluted   | \$ | (0.16)    | \$<br>(0.20)      |
|                     |    |           |                   |

(c) Exhibits

23.1 Consent of Mazars Neville Russell

23.2 Consent of Saeed Kamran Patel & Co

99.1 Audited Financial Statements for Netsol (UK) Limited as of June 30, 1998

99.2 Audited Financial Statements for Network Solutions (Pvt) Limited as of June 30, 1998

2

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: June 7, 2001 NETSOL INTERNATIONAL, INC.

By: /s/ NAJEEB GHAURI

Najeeb Ghauri

Its: Chief Executive Officer

QuickLinks

**SIGNATURES** 

#### CONSENT OF INDEPENDENT CHARTERED ACCOUNTANTS

NetSol International, Inc. (formerly Mirage Holdings, Inc.) Calabasas, California

We consent to the incorporation by reference in Amendment No. 2 to the Registration Statement on Form S-3/A (No. 333-49832) of NetSol International, Inc. and Registration Statement on Form S-8 (No. 333-60534) of NetSol International, Inc. of our report dated September 1, 1998 relating to the June 30, 1998 financial statements of NetSol (UK) Limited appearing in the Form 8-K/A of NetSol International, Inc.

/s/ MAZARS NEVILLE RUSSELL Chartered Accountants and Registered Auditors Milton Keyens, England June 5, 2001

## CONSENT OF INDEPENDENT CHARTERED ACCOUNTANTS

NetSol International, Inc. (formerly Mirage Holdings, Inc.) Calabasas, California

We consent to the incorporation by reference in Amendment No. 2 to the Registration Statement on Form S-3/A (No. 333-49832) of NetSol International, Inc. and Registration Statement on Form S-8 (No. 333-60534) of NetSol International, Inc. of our report dated September 8, 1998 relating to the June 30, 1998 financial statements of Network Solutions (Pvt) Limited appearing in the Form 8-K/A of NetSol International, Inc.

/s/ SAEED KAMRAN PATEL & CO. Lahore, Pakistan June 5, 2001 CONTENTS REPORTS AND FINANCIAL

 ${\it STATEMENTS}$  FOR THE

PERIOD ENDED 30 JUNE 1998

NETSOL (UK) LIMITED

DIRECTORS' REPORT 1

AUDITORS' REPORT 3

PROFIT AND LOSS ACCOUNT

BALANCE SHEET 5

NOTES TO THE FINANCIAL STATEMENTS 6

NETSOL (UK) LIMITED

COMPANY INFORMATION

- ------

DIRECTORS S Ghauri (Appointed 20 April 1998)

S U Ghauri (Appointed 1 April 1998) N U Ghauri (Appointed 1 April 1998)

SECRETARY Aldbury Secretaries Limited

COMPANY NUMBER 03483950

REGISTERED OFFICE 264-268 Upper Fourth Street

Central Milton Keynes

Buckinghamshire

MK9 1DP

AUDITORS Mazars Neville Russell

202 Upper Fifth Street, Silbury Boulevard

Central Milton Keynes

Bucks MK9 2JB

BUSINESS ADDRESS Chalkdell Drive, Shenley Wood

Milton Keynes Buckinghamshire

MK5 6LB

NETSOL (UK) LIMITED

DIRECTORS' REPORT

FOR THE PERIOD ENDED 30 JUNE 1998

- ------

The company was incorporated on 19 December 1997 and began trading as of that date

The directors present their report and financial statements for the period ended 30 June 1998.

#### DIRECTORS' RESPONSIBILITIES

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- -select suitable accounting policies and then apply them consistently;
- -make judgments and estimates that are reasonable and prudent;
- -prepare the financial statements on the going concern basis unless it is inappropriate to PRESUME that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### DIRECTORS

The following directors have held office since 19 December 1997:

S Ghauri (Appointed 20 April 1998)

D J Gibson (Appointed 19 December 1997 and resigned 19 May 1998)

S U Ghauri (Appointed 1 April 1998) N U Ghauri (Appointed 1 April 1998)

#### DIRECTORS' INTERESTS

The directors' beneficial interest in the shares of the company were as stated below:

<TABLE> <CAPTION>

ORDINARY SHARE OF (POUND) 1 EACH 30 JUNE 1998 19 DECEMBER 1997

#### </TABLE>

Mr S U Ghauri is a director and shareholder of Netsol (Overseas) Limited, the immediate parent company, which is registered in Cyprus.

#### PRINCIPAL ACTIVITIES

The principal activity of the company is the marketing and distribution of software and the provision of consultancy services.

#### **AUDITORS**

Mazars Neville Russell were appointed auditors to the company during the period and a resolution to re-appoint them as auditors will be proposed at the forthcoming annual general meeting.

This report has been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

By order of the board

|    |   | • | • |   |   |   |  | • |  | • |  | • |  | • |  |  |
|----|---|---|---|---|---|---|--|---|--|---|--|---|--|---|--|--|
| S  | G | h | a | u | r | i |  |   |  |   |  |   |  |   |  |  |
| נכ | R | E | C | Τ | 0 | R |  |   |  |   |  |   |  |   |  |  |
|    |   |   |   |   |   |   |  |   |  |   |  |   |  |   |  |  |

#### MAZARS NEVILLE RUSSELL Chartered Accountants

AUDITORS' REPORT TO THE SHAREHOLDERS OF NETSOL (UK) LIMITED

\_ \_\_\_\_\_\_

We have audited the financial statements on pages 4 to 11 which have been prepare in accordance with the Financial Reporting Standard for Smaller Entities, following the accounting policies set out on page 6.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

As described on page 1 the company's directors are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### BASIS OF OPINION

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

## OPINION

In our opinion the financial statements give a true and fair view of the state of the company's affairs as at 30 June 1998 and of its profit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

/s/ MAZARS NEVILLE RUSSELL CHARTERED ACCOUNTANTS and Registered Auditors Central Milton Keynes September 1, 1998

NETSOL (UK) LIMITED

PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30 JUNE 1998

\_ \_\_\_\_\_\_

<TABLE> <CAPTION>

PERIOD ENDED 30 JUNE 1998 (POUND)

NOTES

| <s></s>                                       | <c></c> | <c></c>    |
|---|---------|------------|
| TURNOVER                                      | 2       | 1,010,649  |
| Cost of sales                                 |         | (804, 156) |
| GROSS PROFIT                                  |         | 206, 493   |
| Administrative expenses                       |         | (162,064)  |
| OPERATING PROFIT                              | 3       | 44,429     |
| Other interest receivable and similar         | 4       | 135        |
| Interest payable and similar charges          | 5       | (549)      |
| PROFIT ON ORDINARY ACTIVITIES BEFORE TAXATION |         | 44,015     |
| Tax on profit on ordinary activities          | 7       | (16,000)   |
|   |         |            |
| PROFIT ON ORDINARY ACTIVITIES AFTER TAXATION  |         | 28,015     |
| Dividends                                     |         | (28,000)   |
| RETAINED PROFIT FOR THE PERIOD                | 13      | 15         |
|   |         | =======    |

## </TABLE>

The profit and loss account has been prepared on the basis that all operations are continuing operations.

There are no recognized gains and losses other than those passing through the profit and loss account.

NETSOL (UK) LIMITED

BALANCE SHEET AS AT 30 JUNE 1998

\_ \_\_\_\_\_\_

<TABLE> <CAPTION>

1998

| <\$>  | NOTES<br><c></c> | (POUND)<br><c></c>     | (POUND)<br><c></c> |
|---|------------------|------------------------|--------------------|
| FIXED ASSETS Tangible assets                            | 8                |                        | 20,230             |
| CURRENTS ASSETS Debtors Cash at bank and in hand        | 9                | 273,151<br>140,059<br> |                    |
| CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR          | 10               | 413,210<br>(422,303)   |                    |
| NET CURRENT LIABILITIES                                 |                  |                        | (9,093)<br>        |
| TOTAL ASSETS LESS CURRENT LIABILITIES                   |                  |                        | 11,137             |
| CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | 11               |                        | (11,022)           |

|  |    | 115    |
|--|----|--------|
|  |    | ====== |
| CAPITAL AND RESERVES                   |    |        |
| Called up share capital                | 12 | 100    |
| Profit and loss account                | 13 | 15     |
|  |    |        |
|  |    |        |
| SHAREHOLDERS' FUNDS - EQUITY INTERESTS | 14 | 115    |

======

</TABLE>

These financial statements have been prepared in accordance with the special provisions of Part VII of the Companies Act 1985 relating to small companies.

The financial statements were approved by the Board on September 1, 1998.

S Ghauri DIRECTOR

NETSOL (UK) LIMITED FOR THE PERIOD ENDED 30 JUNE 1998

#### 1. ACCOUNTING POLICIES

#### 1.1 ACCOUNTING CONVENTION

The financial statements are prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities.

#### 1.2 TURNOVER

Turnover represents the amounts invoiced, excluding value added tax, in respect of consultancy services.

#### 1.3 TANGIBLE FIXED ASSETS AND DEPRECIATION

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Office equipment 25-50% Motor vehicles 25%

#### 1.4 LEASING AND HIRE PURCHASE COMMITMENTS

Assets obtained under hire purchase contracts and finance leases are capitalized as tangible assets and depreciated over the shorter of the lease term and their useful lives. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to the profit and loss account so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

#### 1.5 DEFERRED TAXATION

Deferred taxation is provided at appropriate rates on all timing differences using the liability method only to the extent that, in the opinion of the directors, there is a reasonable probability that a liability or asset will crystallize in the foreseeable future.

#### 2 TURNOVER

The turnover of the company for the period has been derived from its

#### principal activity which was wholly undertaken in the United Kingdom.

#### 3 OPERATING PROFIT

<TABLE>

<CAPTION>

</TABLE>

NETSOL (UK) LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD ENDED 30 JUNE 1998

<TABLE> <CAPTION>

</TABLE>

<TABLE> <CAPTION>

</TABLE>

#### 6 TRANSACTIONS WITH DIRECTORS

<TABLE> <CAPTION>

</TABLE>

<TABLE>

| <\$>                  | PLANTS AND MACHINERY (POUND) <c></c> |
|-----------------------|--------------------------------------|
| COST                  |                                      |
| At 19 December 1997   | <del>-</del>                         |
| Additions             | 22,747                               |
|                       |                                      |
| At 30 June 1998       | 22,747                               |
|                       |                                      |
| DEPRECIATION          |                                      |
| At 19 December 1997   | _                                    |
| Charge for the period | 2,517                                |
|                       |                                      |
| At 30 June 1998       | 2,517                                |
| NET BOOK VALUE        |                                      |
| At 30 June 1998       | 20,230                               |
|                       | ======                               |
|                       |                                      |
| >                     |                                      |

# </TABLE>

Included above are assets held under finance leases or hire purchase contracts as follows:

# <TABLE> <CAPTION>

|  | <s> NET BOOK VALUES At 30 June 1998</s>          | MOTOR VEHICLES (POUND) <c> 14,995</c> |
|--|--|---------------------------------------|
|  |  | ======                                |
|  | DEPRECIATION CHARGE FOR THE PERIOD  30 June 1998 | 1,000<br>=====                        |
|  |  |                                       |

  |  ||  | **>** |  |
| 9 | DEBTORS | 1998 (POUND) |
|  |  |  |
|  | Trade debtors | 162,772 |
|  | Other debtors | 110,379 |
|  |  |  |
|  |  | 273, 151 |
|  |  | ====== |

# </TABLE>

# <TABLE> <CAPTION>

| 10 | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR                  | 1998<br>(POUND) |
|----|---|-----------------|
|    | <\$>  | <c></c>         |
|    | Net obligations under finance lease and hire purchase contracts | 2,578           |
|    | Trade creditors   | 138,710         |
|    | Taxation and social security                                    | 120,914         |
|    | Amounts due to related parties                                  | 115,807         |
|    | Other creditors   | 44,294          |
|    |   |                 |

| · /ma p.z. m. |  |  | 442,303<br>====== |
|---------------|--|--|-------------------|
|               |  |  |                   |

  |  |  ||  |
| 11 | CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR |  |  |
|  |  |  | 1998 (POUND) |
|  | ~~Net obligations under finance leases and hire purchase agreement~~ | ments | 11,022 |
|  |  |  | ===== |
|  | NET OBLIGATIONS UNDER FINANCE LEASES AND HIRE PURCHASE CONTRA Repayable within one year | ACTS | 2,578 |
|  | Repayable between one and five years |  | 11,022 |
|  |  |  |  |
|  | Included in liabilities falling due within one year |  | 13,600 (2,578) |
|  |  |  | 11,022 |
|  |  |  | ====== |
|  |  |  |  |
| 7> |  |  | |
| 12 | SHARE CAPITAL |  | 1998 (POUND) |
|  | ~~AUTHORIZED~~ |  |  |
|  | 1,000 Ordinary shares of (pound) 1 each |  | 1,000 ===== |
|  | ALLOTTED, CALLED UP AND FULLY PAID 100 Ordinary shares of (pound) 1 each |  | 100 |
|  |  |  | ===== |
|  |  |  |  |
|  | During the year 100 ordinary share of (pound)1 each were issuin connection with the formatION of the company. | ued at par |  |
|  |  |  |  |
|  |  |  |  |
| 7> |  |  | |
| 13 | STATEMENT OF MOVEMENTS ON PROFIT AND LOSS ACCOUNT |  |  |
|  |  | PROFIT AND |  |
|  |  | LOSS ACCOUNT (POUND) |  |
|  | ``` Retained profit for the period ``` | 15 |  |
|  | - ~~-~~ | ==== |  |
|  |  |  |  |
|  |
| 14 | RECONCILIATION OF MOVEMENTS IN SHAREHOLDERS' FUNDS | 1998 (POUND) |  |
|  | ~~Profit for the financial period~~ | 28,015 |  |
|  | Dividends | (28,000) |  |
Proceeds from issue of shares

 Net addition to shareholders' funds

Opening shareholders' funds

Closing shareholders' funds

115

</TABLE>

#### 15 FINANCIAL COMMITMENTS

At 30 June 1998 the company had annual commitments under non-cancelable operating leases as follows:

<TABLE> <CAPTION>

|                            | LAND AND<br>BUILDINGS | OTHER   |
|----------------------------|-----------------------|---------|
|                            | 1998                  | 1998    |
|                            | (POUND)               | (POUND) |
| <s></s>                    | <c></c>               | <c></c> |
| Expiry date:               |                       |         |
| Within one year            |                       | 2,844   |
| Between two and five years | 6,000                 |         |
|                            |                       |         |
|                            | 6,000                 | 2,844   |
|                            | =====                 | =====   |

</TABLE>

#### 16 POST BALANCE SHEET EVENTS

On 27 August 1998 Netsol (Overseas) Limited acquired a further 2 ordinary shares to obtain 100% of the issued ordinary share capital.

On 1 October 1998 51% of the shares in Netsol (Overseas) Limited were transferred to Mirage Holdings Inc., a company incorporated in the United States of America. The accounts of Mirage Inc. are available from 3000 W. Olympic Boulevard, Suite 2235, Santa Monica, California.

## 17 RELATED PARTY TRANSACTIONS

During the period the company suffered charges of (pound)133,679 by Network Solutions (PVT) Limited, A company incorporated in Pakistan in which the directors have a controlling interest. Throughout the same period Netsol (UK) Limited were charged (pound)170,775 by Network Solutions (PVT) Limited for the supply of computer consultants. At the period end Netsol (UK) Limited owed (pound)115,807 to Network Solutions (PVT) Limited as disclosed in note 10.

Netsol (UK) Limited made sales of (pound) 18,259 to Transition Computing Limited a company in which one of the directors, D Gibson (who resigned 19 May 1998) has an interest. At the period end (pound) 5,867 was outstanding and is disclosed in note 9.

## 18 CONTROL

At the period end the immediate controlling party was Netsol (Overseas) Limited, a company incorporated in Cyprus. It is the directors opinion that at the end this company was under the control of one of the directors, S U Ghauri.

NETSOL (UK) LIMITED

DETAILED TRADING AND PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 30 JUNE 1998

\_ \_\_\_\_\_\_

| <s> TURNOVER Sales</s>                        | (POUND)<br><c></c> | PERIOD ENDED 30 JUNE 1998 (POUND) <c> 1,101,649</c> |
|---|--------------------|---|
| COST OF SALES                                 |                    |   |
| Contractors' timesheet costs                  | 743,023            |   |
| Contractors' allowances                       | 61,133<br>         |   |
|   |                    | (804, 156)  |
|   |                    |   |
| GROSS PROFIT                                  | 20.43%             | 206, 493  |
|   |                    |   |
| ADMINISTRATIVE EXPENSES                       |                    | (162,064)   |
|   |                    |   |
| OPERATING PROFIT                              |                    | 44,429  |
| OTHER INTERESTS RECEIVABLE AND SIMILAR INCOME |                    |   |
| Bank interest received                        | 135                |   |
|   |                    | 135   |
| INTEREST PAYABLE                              |                    | 133   |
| Hire purchase interest paid                   | 549                |   |
|   |                    | (540)   |
|   |                    | (549)   |
| PROFIT BEFORE TAXATION                        | 4.36%              | 44,015  |
| . /   |                    |   |
|   |                    |   |

  |  ||  |  |  |
| NETSOL (UK) LIMITED |  |  |
| NEISOL (OK) LIMITED |  |  |
| SCHEDULE OF DISTRIBUTION COSTS AND ADMINISTRATIVE EXPENSES FOR THE PERIOD ENDED 30 JUNE 1998 |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  | PERIOD |  |
|  | ENDED |  |
|  | 30 JUNE |  |
|  | 1998 |  |
| an. | (POUND) |  |
| ~~ADMINISTRATIVE EXPENSES~~ |  |  |
| Wages and salaries | 2,170 |  |
| Bookkeeping | 13,723 |  |
| Management expenses | 18,534 |  |
| Rent Management charge | 8,671 39,678 |  |
| Telephone | 10,202 |  |
| Motor running expenses | 14, 922 |  |
| Legal and prof. fees | 13,636 |  |
| Audit fees Bank charges | 4,000 1,243 |  |
| Staff expenses | 1,243 26,015 |  |
| Sundry expenses | 6, 753 |  |
| Depreciation | 2,517 |  |
162,064 ======



EXHIBIT 99.2

#### [LETTERHEAD OF DFK INTERNATIONAL]

#### AUDITORS' REPORT TO THE MEMBERS

We have audited the annexed balance sheet fo Network Solutions (Pvt) Limited as at June-30, 1998 and the related statements of income, stockholders' equity and cash flows for the year ended June-30, 1998. We conducted our audit in accordance with International Standards on Auditing which are comparable in all respects with U.S. Generally Accepted Auditing Standards and we state that we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and, after due verification thereof, we report that:

- a) in our opinion, proper books of account have been kept by the Company as required by Companies Ordinance, 1984:
- b) in our opinion:
  - i) the balance sheet and income statement together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984 and are in agreement with the books of account and are further in accordance with accounting policies consistently applied.
  - ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - iii) the business conducted, and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet, income statement, statement of stockholders' equity and cash flow statement, together with the notes forming part thereof, give the information required by the Companies Ordinance, 1984, in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at June-30, 1998 and of the income and the cash flows for the year ended and are in accordance with the International Accounting Standards which are comparable in all respects with U.S. Generally Accepted Accounting Principles; and
- d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

NETWORK SOLUTIONS (PVT) LIMITED BALANCE SHEET

AS AT JUNE-30, 1998

| <table></table>                             |         |            |         |
|---|---------|------------|---------|
| <caption></caption>                         |         |            |         |
|   | NOTES   | 1998       | 1998    |
|   |         | RUPEES     | US \$   |
|   |         |            |         |
| <s></s>                                     | <c></c> | <c></c>    | <c></c> |
| ASSETS                                      |         |            |         |
|   |         |            |         |
| CURRENT ASSETS                              |         |            |         |
|   |         |            |         |
| Cash and bank balances                      | 4       | 3,022,852  | ,       |
| Accounts receivables                        | 5       | -,,        | ,       |
| Advances, prepayments and other receivables | 6       | 1,307,656  | 28,397  |
|   |         |            |         |
| TOTAL CURRENT ASSETS                        |         | 11 200 F21 | 242 420 |
| TOTAL CURRENT ASSETS                        |         | 11,209,521 | 243,420 |
| PROPERTY AND EQUIPMENT - NET                | 7       | 3,908,289  | 84,871  |
| INCLUMENT MET                               | ,       | 3,300,203  | 04,071  |
| ASSETS UNDER CAPITAL LEASE                  | 8       | 906, 693   | 19,689  |
|   | •       | 220,000    |         |

| LONG TERM DEPOSITS  |    | 203,290            | 4,415           |
|---|----|--------------------|-----------------|
| TOTAL ASSETS  |    | 16,227,793         |                 |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |    |                    |                 |
| CURRENT LIABILITIES   |    |                    |                 |
| Current portion of obligations under capital lease<br>Accrued and other liabilities                 | 9  | 389,053<br>711,870 | 8,448<br>15,459 |
| TOTAL CURRENT LIABILITIES   |    | 1,100,923          | 23,907          |
| LONG TERM OBLIGATIONS UNDER CAPITAL LEASE   | 10 | 476,242            | 10,341          |
| CONTINGENCIES AND COMMITMENTS   | 11 |                    |                 |
| TOTAL LIABILITIES   |    | 1,577,165          | 34,248          |
| STOCKHOLDERS' EQUITY<br>AUTHORISED<br>20,000 ordinary shares of Rs. 100 each                        |    | 2,000,000          |                 |
| ISSUED, SUBSCRIBED AND PAID UP CAPITAL<br>400 ordinary shares of Rs. 100 each<br>fully paid in cash |    | 40,000             |                 |
| RETAINED EARNINGS   |    | 5,610,636          | 121,838         |
| TOTAL STOCKHOLDERS' EQUITY  |    | 5, 650, 636        | 122,707         |
|   |    | 7,227,801          | 156, 955        |
| DEPOSIT FOR SHARES  |    | 8,999,992          | 195,440         |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY  |    | 16,227,793         | 352,395         |
|   |    |                    |                 |

  |  |  ||  |  |  |  |
The annexed notes from 1 to 19 form an integral part of these accounts.

CHIEF EXECUTIVE DIRECTOR

NETWORK SOLUTIONS (PVT) LIMITED STATEMENT OF STOCKHOLDERS' EQUITY AS AT JUNE-30, 1998

\_ \_\_\_\_\_\_

<TABLE> <CAPTION>

STOCKHOLDERS' EQUITY

SHARE CAPITAL AND RESERVE

ISSUED, SUBSCRIBED AND PAID UP CAPITAL
400 ordinary shares of Rs. 100 each
fully paid in cash
RETAINED EARNINGS

5,610,636 121,838 -----

40,000

869

5,650,636 122,707

</TABLE>

The annexed notes from 1 to 19 form an integral part of these accounts.

DIRECTOR CHIEF EXECUTIVE

NETWORK SOLUTIONS (PVT) LIMITED INCOME STATEMENT FOR THE YEAR ENDED JUNE-30, 1998

|         |         |                |               | - |
|---------|---------|----------------|---------------|---|
|         | NOTES   | 1998<br>RUPEES | 1998<br>US \$ |   |
| <s></s> | <c></c> | <c></c>        | <c></c>       |   |
| SALES   | 12      | 21,534,871     | 467,641       |   |

| SALES                             | 12 | 21,534,871 | 467,641 |
|-----------------------------------|----|------------|---------|
| OPERATING EXPENSES                |    |            |         |
| Research and development          | 13 | 11,009,567 | 239,078 |
| Administration and selling        | 14 | 7,671,087  | 166,581 |
|                                   |    | 18,680,654 | 405,659 |
| OPERATING INCOME                  |    | 2,854,217  | 61,982  |
| Other income                      | 15 | 1,076,711  | 23,381  |
| OPERATING PROFIT                  |    | 3,930,928  | 85,363  |
| Financial charges                 | 16 | 180,139    | 3,913   |
| INCOME FOR THE YEAR               |    | 3,750,789  | 81,450  |
| RETAINED EARNINGS BROUGHT FORWARD |    | 1,859,847  | 40,388  |
| RETAINED EARNINGS CARRIED FORWARD |    | 5,610,636  | ,       |

</TABLE>

The annexed notes from 1 to 19 form an integral part of these accounts.

CHIEF EXECUTIVE DIRECTOR

NETWORKS SOLUTIONS (PVT) LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED JUNE-30, 1998

|                                      | 1998<br>RUPEES | 1998<br>US \$ |
|--------------------------------------|----------------|---------------|
| CASH FLOWS FROM OPERATING ACTIVITIES |                |               |
| Income for the year                  | 3, 750, 789    | 81,450        |
| Add: Non cash charges to income      |                |               |
| Depreciation                         | 469,910        | 10,204        |
| Amortization                         | 183,410        | 3,983         |
| Foreign exchange gain                | (1,030,598)    | (22,380)      |
| Loss on sale of fixed asset          | 200            | 4             |
|                                      | (377, 078)     | (8,189)       |
| CASH FLOWS FROM OPERATING ACTIVITIES |                |               |
| BEFORE INCOME TAX                    | 3,373,711      | 73,261        |
| Taxes paid                           | (104, 752)     | (2,275)       |
| CASH FLOWS FROM OPERATING ACTIVITIES |                |               |
| BEFORE WORKING CAPITAL               | 3,268,959      | 70,986        |

#### DECREASE/(INCREASE) IN CURRENT ASSETS

| Accounts receivables<br>Advances, prepayments and other receivables |                             | (10,079)            |
|---|-----------------------------|---------------------|
|   | (6, 394, 386)               | (138, 858)          |
| INCREASE/(DECREASE) IN CURRENT LIABILITIES                          |                             |                     |
| Accrued and other liabilities Short term borrowing                  | (117, 675)<br>(3, 288, 128) | (2,555)<br>(71,403) |
| CASH GENERATED FROM OPERATIONS                                      | (3, 405, 803)               | (73, 958)           |
| NET CASH OUTFLOW FROM OPERATING ACTIVITIES                          | (6,531,230)                 | (141,830)           |
| CASH FLOWS FROM INVESTING ACTIVITIES                                |                             |                     |
| Property and equipments purchased Sale proceed of fixed asset       | (800,247)<br>18,200         | (17, 378)<br>395    |
| NET CASH OUTFLOW FROM INVESTING ACTIVITIES                          | (782,047)                   | (16, 983)           |
| CASH FLOWS FROM FINANCING ACTIVITIES                                |                             |                     |
| Payment of obligation under capital lease<br>Deposit for shares     | (332, 404)<br>(1, 737, 347) |                     |
| NET CASH OUTFLOW FROM FINANCING ACTIVITIES                          | (2,069,751)                 | (44, 945)           |
| NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS                | (9, 383, 028)               | (203, 758)          |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR              | 12,405,880                  | 209,400             |
| CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR                    | 3,022,852                   | •                   |

CHIEF EXECUTIVE DIRECTOR

NETWORK SOLUTIONS (PVT) LIMITED NOTES TO THE ACCOUNTS

\_\_\_\_\_\_

## 1. THE COMPANY AND NATURE OF BUSINESS

Network Solutions (PVI) Limited was incorporated in Pakistan on August 22, 1996 under the Companies Ordinance, 1984 as a private company limited by shares the principal business of the Company is development and export of software.

#### 2. COMPLIANCE WITH ISA

The accounts comply with International Accounting Standards which are comparable in all material respect to U.S. General Accepted Accounting Principles.

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 3.1 ACCOUNTING CONVENTION

These Accounts have been prepared under the historical cost convention.

# 3.2 PROPERTY AND EQUIPMENTS

Property and equipment are stated at cost less accumulated depreciation.

Depreciation is charged by applying reducing balance method to write off the cost over the remaining useful life of the assets. Rates of depreciatio are stated in note 7.

Full annual rate of depreciation is applied on the cost of additions while no depreciation is charged on assets deleted during the year.

Maintenance and normal repairs are charged to income as and when incurred Major renewals and improvements are capitalized.

Gain and losses on disposal of assets, if any, are included in the income.

## 3.3 ASSETS UNDER CAPITAL LEASE

Assets acquired under finance leases are capitalized and are stated at the lower of present value of minimum lease payment sunder the lease agreements and the fair value of the assets. The related obligations of the leases are accounted for as liabilities.

Assets acquired under finance leases are amortized over the useful life of the assets on a reducing balance method at the rates given in note 8.

#### 3.4 FOREIGN CURRENCIES

Assets and liabilities in foreign currencies are translated in Pak Rupees at the rates of exchange prevailing at the balance sheet date. Exchange differences are included in current income.

#### 3.5 REVENUE RECOGNITION

Revenue is recognized on issue of sale invoices.

# NETWORK SOLUTIONS (PVT) LIMITED NOTES TO THE ACCOUNTS

|   | 1998   | 1998<br>US \$   |
|---|--|---|
|   | RUPEES   |   |
| CASH AND BANK BALANCES                      |  |   |
| In hand                                     | 4,720  | 102   |
| These balances were held:                   |  |   |
| At banks                                    |  |   |
| on current accounts including               |  |   |
| US\$ 11,328 and (Pounds)38,146 respectively | 3,013,478  | 65,439  |
|   |  |   |
| US\$ 28 and (Pounds)44 respectively         | 4,654  | 101   |
|   | 3,022,852  | 65,642  |
|   | In hand These balances were held: At banks on current accounts including | CASH AND BANK BALANCES  In hand 4,720 These balances were held: At banks on current accounts including US\$ 11,328 and (Pounds) 38,146 respectively 3,013,478 on saving accounts including US\$ 28 and (Pounds) 44 respectively 4,654 |

# 5. ACCOUNTS RECEIVABLES - CONSIDERED GOOD

These have been recognized on delivery and installation of software. Further the Company have only few customers like Mercedes Benz Leasing Co. Ltd., Netsol U.K. Ltd. and Tung Yang Leasing Company which had a history with the Company of little to no debt, therefore and allowance for bad debt is not considered necessary by the Company.

# 6. ADVANCES, PREPAYMENTS AND OTHER RECEIVABLES

| Advances - considered goods |             |          |
|-----------------------------|-------------|----------|
| - to employees              | 130,660     | 2,837    |
| - against expenses          | 76,136      | 1,653    |
| Security deposit            | 87,000      | 1,889    |
| Prepayments                 | 96,026      | 2,085    |
| Advance income tax          | 28,725      | 624      |
| Other receivables           | 889,109     | 19,309   |
|                             | 1,307,656   | 28,397   |
|                             | =========== | ======== |

## 7. PROPERTY AND EQUIPMENTS

<TABLE> <CAPTION>

|                    |          |      | DEPRECIATION |          |              |              |
|--------------------|----------|------|--------------|----------|--------------|--------------|
|                    |          |      |              |          | NET BOOK     | NET BOOK     |
|                    | COST TO  |      |              | TO       | VALUE AS AT  | VALUE AS AT  |
|                    | JUNE 30, | RATE | CHARGE FOR   | JUNE 30, | JUNE-30 1998 | JUNE-30 1998 |
| <i>PARTICULARS</i> | 1998     | 용    | YEAR         | 1998     | (RUPEES)     | (US \$)      |

| <s></s>                 | <c></c>   | <c></c> | <c></c> | <c></c> | <c></c>   | <c></c> |
|-------------------------|-----------|---------|---------|---------|-----------|---------|
| Computers               | 2,148,807 | 10      | 196,594 | 379,460 | 1,769,347 | 38,422  |
| Air conditioners        | 510,907   | 10      | 45,982  | 97,073  | 413,834   | 8,987   |
| Furnitures, carpets and |           |         |         |         |           |         |
| <i>telephones</i>       | 1,417,771 | 10      | 130,583 | 242,526 | 1,175,245 | 25,521  |
| Office Equipments       | 144,393   | 10      | 14,439  | 14,439  | 129,954   | 2,822   |
| Electric fittings       | 211,690   | 10      | 19,052  | 40,221  | 171,469   | 3,724   |
| Vehicles                | 371,700   | 20      | 63,260  | 123,260 | 248,440   | 5,395   |
|                         | 4,805,268 |         | 469,910 | 896,979 | 3,908,289 | 84,871  |

</TABLE>

The depreciation charge on operating assets has been allocated as follow:

|  |                    | 1998<br>RUPEES       | 1998<br>US \$  |
|--|--------------------|----------------------|----------------|
| Research and development cost<br>Administration and selling expenses | Note 13<br>Note 14 | 196, 594<br>273, 316 | 4,269<br>5,935 |
|  |                    | 469,910              | 10,204         |

NETWORK SOLUTIONS (PVT) LIMITED NOTES TO THE ACCOUNTS

#### 8. ASSETS UNDER CAPITAL LEASE

The following is the statement of leased assets:

<TABLE> <CAPTION>

|                 |           |         | DEPRECIATION |                     |              |              |
|-----------------|-----------|---------|--------------|---------------------|--------------|--------------|
|                 |           |         |              |                     | NET BOOK     | NET BOOK     |
|                 | COST TO   |         |              |                     | VALUE AS AT  | VALUE AS AT  |
|                 | JUNE 30,  | RATE    | E CHARGE FOR | CHARGE FOR JUNE 30, | JUNE-30 1998 | JUNE-30 1998 |
| PARTICULARS     | 1998      | ક       | YEAR         | 1998                | (RUPEES)     | (US \$)      |
| <\$>            | <c></c>   | <c></c> | <c></c>      | <c></c>             | <c></c>      | <c></c>      |
| <i>Vehicles</i> | 930,000   | 20      | 148,800      | 334,800             | 595,200      | 12,925       |
| Generator       | 346,103   | 10      | 34,610       | 34,610              | 311,493      | 6,764        |
|                 | 1,276,103 |         | 183,410      | 369,410             | 906, 693     | 19,689       |
|                 | ========= |         |              |                     |              |              |

## </TABLE>

The amortisation charge on lease assets has been allocated to administration expenses as referred to in note 14.

<TABLE> <CAPTION>

|            |   | 1998<br>RUPEES    | 1998<br>US \$   |
|------------|---|-------------------|-----------------|
| <\$><br>9. | ACCRUED AND OTHER LIABILITIES   | <c></c>           | <c></c>         |
|            | Accrued liabilities Due to directors                                    | 624,890<br>86,980 | 13,570<br>1,889 |
|            |   | 711,870           | 15,459          |
| 10.        | LONG TERM OBLIGATIONS UNDER<br>CAPITAL LEASE                            |                   |                 |
|            | Assets acquired   | 1,165,699         | 25,313          |
|            | Less: Amount paid during the year  Current portion of obligations shown | 300,404           | 6,524           |
|            | under current liabilities   | 389,053           | 8,448           |
|            |   | 689,457           | 14,972          |
|            |   | 476, 242          | 10,341          |
| - /ma      | DI ES   | =========         | ========        |

This represents finance obtained under lease agreement for a vehicle from Pacific Leasing Company Limited. Significant terms and conditions are as under:

| ~7 | Ζח | D | T | ┏ | ` |
|----|----|---|---|---|---|

| <\$>                          | <c></c>           | <c></c>        |  |
|-------------------------------|-------------------|----------------|--|
| Principal and finance charges | 1,531,619         | 33,260         |  |
| Installment payment rest      | monthly           | monthly        |  |
| Each installment (Rs.)        | 42,545            | 924            |  |
| No. of installments           | 36                | 36             |  |
| Commenced from                | May 1997 & M      | 7 & March 1998 |  |
| Applicable rate of interest   | Approximately 26% |                |  |
|                               |                   |                |  |

  |  |The future minimum lease payments to which the Company is committed as at  $\it June~30$ , 1998 are as under:

<TABLE> <CAPTION>

| COL 11010                                   | 1998<br>RUPEES | 1998<br>US \$ |
|---|----------------|---------------|
| <s></s>                                     | <c></c>        | <c></c>       |
| Year ending June                            |                |               |
| 1999  | 510,540        | 11,087        |
| 2000  | 448,166        | 9, 732        |
| 2001  | 90,864         | 1,973         |
|   | 1,049,570      | 22,792        |
| Less: Financial Charges allocated to future |                |               |
| periods                                     | 184,277        | 4,002         |
|   | 865, 293       | 18,790        |
|   |                | ========      |

</TABLE>

# NETWORK SOLUTIONS (PVT) LIMITED

NOTES TO THE ACCOUNTS

| <br>   |       |
|--------|-------|
| 1998   | 1998  |
| RUPEES | US \$ |

# 11. CONTINGENCIES AND COMMITMENTS

There were no contigencies as at June-30, 1998.

# 12. SALES

|     | Export of Software            |      | 21,534,871 | 467,641     |
|-----|-------------------------------|------|------------|-------------|
|     |                               |      |            |             |
| 13. | RESEARCH AND DEVELOPMENT COST |      |            |             |
|     | Staff salaries and benefits   |      | 7,445,148  | 161,675     |
|     | Staff training                |      | 125,920    | 2,734       |
|     | Travelling and conveyance     |      | 2,553,114  | 55,443      |
|     | Electricity charges           |      | 361,589    | 7,852       |
|     | Printing and stationery       |      | 198,998    | 4,321       |
|     | Computer maintenance          |      | 96,175     | 2,088       |
|     | Insurance                     |      | 32,029     | 696         |
|     | Depreciation                  | Note | 7 196,594  | 4,269       |
|     |                               |      | 11,009,567 | <br>239,078 |

# 14. ADMINISTRATION AND SELLING EXPENSES

#### ${\it ADMINISTRATION}$

| Directors remuneration      | 2,076,666 | 45,096 |
|-----------------------------|-----------|--------|
| Staff salaries and benefits | 1,130,000 | 24,539 |
| Bonus                       | 1,080,000 | 23,453 |
| Rent, rates and taxes       | 591,920   | 12,854 |
| Telephone & postage         | 808,056   | 17,547 |
| Staff teas and refreshment  | 178,212   | 3,870  |

\_\_\_\_\_

|                                |        |           | ======= |
|--------------------------------|--------|-----------|---------|
|                                |        | 7,671,087 | 166,581 |
|                                |        | 485, 478  | 10,542  |
| Advertisement                  |        | 33, 959   | 737     |
| Guest house expenses           |        | ,         | 4,322   |
| Travelling and conveyance      |        | •         | 5,483   |
| Selling                        |        |           |         |
|                                |        | 7,185,609 | 156,039 |
| Miscellaneous expenses         |        | 20,873    | 453     |
| Loss on disposal of asset      |        | 200       | 4       |
| Charity & donation             |        | 8,200     | 178     |
| Amortisation of leased assets  | Note 8 | 183,410   | 3,983   |
| Depreciation                   | Note 7 | 273,316   | 5,935   |
| Security expenses              |        | 37,066    | 805     |
| Newspapers & periodicals       |        | 12,791    | 278     |
| Auditors' remuneration         |        | 30,000    | 651     |
| Legal and professional charges |        | 121,000   | ,       |
| Repairs and maintenance        |        | 79,410    | •       |
| Vehicle running expenses       |        | ,         | 8,402   |
| Insurance                      |        | 112,500   | ,       |
| Fee and subscription           |        | 47,100    |         |
| Gardening expenses             |        | 7,954     | 173     |

NETWORK SOLUTIONS (PVT) LIMITED NOTES TO THE ACCOUNTS

| NOIDD TO THE ACCOUNTS                              |          |                     |                 |
|--|----------|---------------------|-----------------|
|  |          | 1998<br>RUPEES      | 1998<br>US \$   |
| 15. OTHER INCOME                                   |          |                     |                 |
| Foreign exchange gain<br>Interest onb ank deposits | Not 15.1 | 1,030,598<br>46,113 | 22,380<br>1,001 |
|  |          | 1,076,711           | 23,381          |

15.1 This represents the net exchange fluctuation gain arises on conversion of current assets and liabilities to Pak Rupees on the balance sheet date.

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# 16. FINANCIAL CHARGES

|                         | ======================================= |       |
|-------------------------|---|-------|
|                         | 180,139                                 | 3,913 |
| Bank charges            | 40,930                                  | 889   |
| Excise duty             | 4,307                                   | 94    |
| Front end fee           | 5,700                                   | 124   |
| - lease finance charges | 119,270                                 | 2,590 |
| - short term finance    | 9, 932                                  | 216   |
| Interest/Mark-up on:    |   |       |

## 17. TAXATION

The income of the Company from export of computer software and its related services developed in Pakistan is exempt from tax as per clause 179 of the Second Schedule to the Income Tax Ordinance 1979.

## 18. EXCHANGE RATE

The amount in US Dollars shown in the amounts has been stated for convenience. These amounts have been arrived at by converting the Pak Rupees amounts at the official rates of State Bank of Pakistan @ Rs. 46.05 - US\$ 1.00 as of June-30, 1998.

#### 19. GENERAL

Figures have been rounded off to the nearest Pak Rupees and US Dollars.

CHIEF EXECUTIVE DIRECTOR