

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549

FORM 8-K

CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

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Date of Report (Date of earliest event reported): September 15, 2009 (September 15, 2009)

Commission file number: 0-22773

NETSOL TECHNOLOGIES, INC.  
(Exact name of small business issuer as specified in its charter)

NEVADA  
(State or other Jurisdiction of  
Incorporation or Organization)

95-4627685  
(I.R.S. Employer NO.)

23901 Calabasas Road, Suite 2072, Calabasas, CA 91302  
(Address of principal executive offices) (Zip Code)

(818) 222-9195 / (818) 222-9197  
(Issuer's telephone/facsimile numbers, including area code)

**Item 2.02 Results of Operations and Financial Condition.**

On September 15, 2009, NetSol Technologies, Inc. ("NetSol" or the "Company") issued a press release announcing results of operations and financial conditions for the quarter and year ended June 30, 2009. The press release is furnished as Exhibit 99.1 to this Form 8-K. As part of its earnings conference call, NetSol Technologies, Inc. posted a power point presentation which summarized the highlights of the results of operations and financial conditions for the quarter and year ended June 30, 2009, on its website [www.netsoltech.com](http://www.netsoltech.com). The power point presentation is furnished as exhibit 99.2 to this Form 8-K.

The information in this report shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

**Exhibits**

- 99.1 News Release dated September 15, 2009
- 99.2 Power Point Presentation dated September 15, 2009.

**SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NETSOL TECHNOLOGIES, INC

Date: September 15, 2009

/s/ Najeeb Ghauri  
NAJEEB GHOURI  
Chief Executive Officer

Date: September 15, 2009

/s/ Boo-Ali Siddiqui  
BOO-ALI SIDDIQUI  
Chief Financial Officer





## ***NEWS RELEASE***

### **NETSOL TECHNOLOGIES REPORTS FOURTH QUARTER AND FISCAL YEAR 2009 FINANCIAL RESULTS**

***FOURTH QUARTER REVENUE OF \$6.9 MILLION REFLECTS 36% SEQUENTIAL REVENUE GROWTH***

***HIGHER SALES AND A SIGNIFICANT REDUCTION IN OPERATING EXPENSE DRIVE IMPROVEMENTS IN REDUCING SEQUENTIAL  
QUARTERLY GAAP NET LOSS AND RETURNING TO EBITDA PROFITABILITY***

**EMERYVILLE, CA – September 15, 2009 - - NetSol Technologies Inc. “NetSol” (NASDAQ CM: NTWK) (NASDAQ DUBAI: NTWK), a U.S. corporation providing global business services and enterprise application solutions to private and public sector organizations worldwide, today announced fourth quarter financial results for fiscal year 2009, for the period ended June 30, 2009.**

#### **Fiscal Year 2009 Results**

- Revenues totaled \$26.4 million, down 28% year-over-year
  - Service fees totaled \$15.2 million
  - Maintenance fees totaled \$6.5 million
  - License fees totaled \$4.8 million
- Full year GAAP net loss applicable to common shareholders of \$8.2 million, or a loss of \$0.30 per fully diluted share, compared to GAAP net income applicable to common shareholders of \$4.8 million, or \$0.19 per fully diluted share, in the year ago period
- Full year EBITDA loss of \$2.5 million, or EBITDA loss of \$0.09 per diluted share, versus EBITDA of \$9.1 million, or \$0.35 per diluted share, in the year ago period

Najeeb Ghauri, NetSol Technologies chairman and chief executive officer, commented, “NetSol’s fiscal fourth quarter revenues exceeded the high end of our sequential growth range projection, rising 36%, driven by increased license and IT services sales. While our full year results reflect the challenges of the global economic downturn compared to a 2008 period which was the strongest in the company’s history, NetSol’s fiscal fourth quarter results provide clear evidence that our NetSol Financial Suite™ and global BestShoring® IT service offerings are gaining fresh momentum. The success of our comprehensive cost efficiency measures yielded an impressive 23% reduction in fiscal fourth quarter operating expenses as compared to the year ago period. Our more efficient operating expense base, combined with our renewed sequential revenue growth, drove material improvements in reducing the company’s sequential quarterly GAAP net loss as well as supported an important return to quarterly EBITDA profitability.

“I am pleased to report we enter our fiscal year 2010 with a significantly stronger pipeline, and are also seeing excellent new opportunities in the government and defense sectors. Looking ahead to fiscal 2010, we anticipate stronger full year results in terms of top and bottom line performance. If we couple our more efficient global operating structure with the fresh momentum on the sales side, we currently forecast a quarterly GAAP breakeven revenue run rate of approximately \$8.0 million, and \$6.5 million on a cash basis,” concluded Mr. Ghauri.

NetSol reported consolidated revenues of \$6.9 million for the fourth quarter of fiscal year 2009, representing a 35% decline as compared to the \$10.5 million in revenues reported for the same period a year ago.

U.S. GAAP (Generally Accepted Accounting Principles) net loss applicable to common shareholders for the fourth quarter of fiscal year 2009 was approximately \$0.9 million, or a loss of \$0.03 per diluted share, which compares to GAAP net income applicable to common shareholders of \$1.3 million, or \$0.05 per diluted share, in the same period of fiscal year 2008.

NetSol reported EBITDA of \$0.6 million, or \$0.02 per diluted share, for the fourth quarter of fiscal year 2009 compared to EBITDA of \$2.6 million, or \$0.09 per diluted share, in the year ago period.

EBITDA is defined as earnings before interest, taxes, depreciation and amortization. The Company uses EBITDA as a measure of the Company's operating trends. Investors are cautioned that EBITDA is not a measure of liquidity or of financial performance under Generally Accepted Accounting Principles (GAAP). The EBITDA numbers presented may not be comparable to similarly titled measures reported by other companies. EBITDA, while providing useful information, should not be considered in isolation or as an alternative to net income or cash flows as determined under GAAP. Consistent with the SEC Regulation G, the non-GAAP measures in this press release have been reconciled to the nearest GAAP measure, and this reconciliation is located under the financial table heading "Reconciliation to GAAP."

#### **Fourth Quarter Business Highlights**

- Signed a significant new NetSol Financial Suite™ contract with Minsheng Financial Leasing Company to deploy NetSol's industry leading leasing suite
- Secured a new licensing agreement with a major Chinese captive finance company to implement the NetSol Financial Suite™, including NetSol's flagship LeaseSoft solution
- Major international automotive manufacturer signs LeaseSoft license contract for captive finance in China
- Secured new European customer contract to implement Wholesale Finance System for a Netherlands based finance company
- NetSol Technologies Europe wins a new contract to deploy its LeaseSoft suite at United Kingdom based nationwide loan company
- NetSol and Atheeb Group form Atheeb NetSol Limited, a software engineering and joint venture company focused on Saudi Arabia, GCC, and The Middle East
- NetSol and Grupo Karims form NetSol GK Latin America, an IT services and software development joint venture serving the Americas
- Announced new Neptune Software plc partnership, as well as first joint customer win, extending the reach of the NetSol Financial Suite™ and LeaseSoft Evolve product in Africa, as leasing is rapidly expanding as a financing solution across the continent
- Launched beta version of smartOCI, an SAP compatible multiple catalog search engine
- Subsequent to the quarter end, NetSol teamed with a top 5 U.S. defense contractor with a joint bid submitted for a significant multi-million dollar military contract in Pakistan

## **Conference Call & Webcast Information**

Following the distribution of the fiscal fourth quarter and full year 2009 financial results, NetSol will host a conference call today at 11:00 a.m. ET (8:00 a.m. PT) to review the quarterly financial and operational performance. Najeeb Ghauri, NetSol Technologies chairman and chief executive officer, will host the call, which will be webcast live. The webcast and a supporting slide presentation will be made available on the investor relations section of the NetSol corporate website at [www.netsoltech.com](http://www.netsoltech.com). Telephone access to the conference call will be available in North America by dialing +1 (877) 407-0782 or internationally by dialing +1 (201) 689-8567.

An audio replay of the conference call will be available approximately two hours following the conclusion of the call and for the following 30 day period. To access the replay in North America, dial +1 (877) 660-6853 or, when calling internationally, dial +1 (201) 612-7415, using replay account code # 286 and conference ID # 331287. An archived replay of the conference webcast will also be available on the investor relations section of the NetSol corporate website at [www.netsoltech.com](http://www.netsoltech.com).

## **About NetSol Technologies, Inc.**

NetSol Technologies, Inc. (NASDAQ CM: NTWK) (NASDAQ DUBAI: NTWK) is a worldwide provider of global business services and enterprise application solutions. Since its inception in 1995, NetSol has used its BestShoring® practices and highly experienced resources in analysis, development, quality assurance, and implementation to deliver high-quality, cost-effective solutions. Specialized by industry, these product and services offerings include credit and finance portfolio management systems, hospital/healthcare information management systems (HIMS), SAP consulting and services, custom development, systems integration, and technical services for the global Financial, Healthcare, Insurance, Energy, and Technology markets. NetSol's commitment to quality is demonstrated by its achievement of the ISO 9001, ISO 27001, and SEI (Software Engineering Institute) CMMI (Capability Maturity Model) Maturity Level 5 assessments, a distinction shared by fewer than 100 companies worldwide. NetSol Technologies' clients include Fortune 500 manufacturers, global automakers, financial institutions, utilities, technology providers, and government agencies. Headquartered in Emeryville, California, NetSol Technologies has operations and offices in Adelaide, Bangkok, Beijing, Lahore, London, and San Pedro Sula.

To learn more about NetSol Technologies, Inc., visit [www.netsoltech.com](http://www.netsoltech.com)

To join the NetSol Technologies, Inc. email communications list, visit:  
<http://www.b2i.us/irpass.asp?BzID=897&to=ea&s=0>

## **NetSol Technologies, Inc. Forward-looking Statement**

This press release may contain forward looking statements relating to the development of the Company's products and services and future operation results, including statements regarding the Company that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. The words "believe," "expect," "anticipate," "intend," variations of such words, and similar expressions, identify forward looking statements, but their absence does not mean that the statement is not forward looking. These statements are not guarantees of future performance and are subject to certain risks, uncertainties, and assumptions that are difficult to predict. Factors that could affect the Company's actual results include the progress and costs of the development of products and services and the timing of the market acceptance.

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## **Contact – Investor Relations:**

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**Financial Tables Follow**  
**NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF OPERATIONS**  
(Unaudited)

	For the quarter ended		For the Year ended	
	June 30,	June 30,	June 30,	June 30,
	2009	2008	2009	2008
<b>Net Revenues:</b>				
License fees	\$ 1,283,700	\$ 4,915,813	\$ 4,786,332	\$ 12,685,039
Maintenance fees	1,727,900	1,749,871	6,499,419	6,306,321
Services	<u>3,841,580</u>	<u>3,849,971</u>	<u>15,162,426</u>	<u>17,650,815</u>
Total revenues	6,853,180	10,515,655	26,448,177	36,642,175
<b>Cost of revenues</b>				
Salaries and consultants	2,135,294	2,728,921	9,787,965	10,071,664
Travel	341,589	746,745	1,334,879	1,719,743
Repairs and maintenance	80,051	72,692	370,487	405,140
Insurance	39,371	85,283	174,761	239,043
Depreciation and amortization	598,358	551,166	2,214,211	1,398,454
Other	<u>1,107,766</u>	<u>548,587</u>	<u>3,316,031</u>	<u>1,890,100</u>
Total cost of sales	4,302,429	4,733,394	17,198,334	15,724,144
<b>Gross profit</b>	2,550,751	5,782,261	9,249,843	20,918,031
<b>Operating expenses:</b>				
Selling and marketing	636,374	904,562	3,115,883	3,722,470
Depreciation and amortization	497,716	517,321	1,973,997	1,939,502
Bad debt expense	(26,973)	55,016	2,393,685	58,293
Salaries and wages	745,859	945,402	3,443,390	3,703,836
Professional services, including non-cash compensation	338,187	413,490	1,215,939	837,598
General and administrative	<u>896,667</u>	<u>1,170,091</u>	<u>3,590,118</u>	<u>3,447,113</u>
Total operating expenses	3,087,830	4,005,882	15,733,012	13,708,812
<b>Income from operations</b>	(537,079)	1,776,379	(6,483,169)	7,209,219
<b>Other income and (expenses):</b>				
Loss on sale of assets	(96,564)	(2,440)	(404,820)	(35,484)
Beneficial conversion feature	(23,052)	-	(40,277)	-
Loss on extinguishment of debt	-	-	(1,000,000)	-
Interest expense	(327,547)	(82,043)	(1,294,293)	(626,708)
Interest income	44,423	35,234	291,030	195,103
Gain on sale of subsidiary shares	351,522	-	351,522	1,240,808
Gain on foreign currency exchange rates	549,733	1,430,669	2,371,487	2,020,839
Other income and (expenses)	<u>21,229</u>	<u>29,600</u>	<u>68,747</u>	<u>148,544</u>
Total other income (expenses)	519,744	1,411,020	343,396	2,943,102
<b>Net income (loss) before minority interest in subsidiary</b>	(17,335)	3,187,399	(6,139,773)	10,152,321
<b>Minority interest in subsidiary</b>	(843,904)	(1,749,625)	(1,816,143)	(5,038,115)
<b>Income taxes</b>	(11,501)	(75,710)	(91,132)	(121,982)
<b>Net income (loss)</b>	(872,740)	1,362,064	(8,047,048)	4,992,224
Dividend required for preferred stockholders	(33,508)	(33,508)	(134,400)	(178,541)
<b>Net income (loss) applicable to common shareholders</b>	(906,248)	1,328,556	(8,181,448)	4,813,683
<b>Other comprehensive loss:</b>				
Translation adjustment	(114,548)	(1,329,381)	(4,151,474)	(2,394,994)
<b>Comprehensive income (loss)</b>	<u>\$ (1,020,796)</u>	<u>\$ (825)</u>	<u>\$(12,332,922)</u>	<u>\$ 2,418,689</u>
<b>Net income (loss) per share:</b>				
Basic	<u>\$ (0.03)</u>	<u>\$ 0.05</u>	<u>\$ (0.30)</u>	<u>\$ 0.20</u>
Diluted	<u>\$ (0.03)</u>	<u>\$ 0.05</u>	<u>\$ (0.30)</u>	<u>\$ 0.19</u>
<b>Weighted average number of shares outstanding</b>				
Basic	28,706,163	25,425,042	26,937,500	24,118,538
Diluted	28,706,163	27,303,554	26,937,500	25,997,049

**[NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS**

	<u>As of June 30, 2009</u>	<u>As of June 30, 2008 Restated</u>
<b>ASSETS</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 4,403,762	\$ 6,275,238
Restricted Cash	5,000,000	-
Accounts receivable, net of allowance for doubtful accounts of \$2,504,714 and \$108,538 for 2009 and 2008 respectively	11,394,844	10,988,888
Revenues in excess of billings	5,686,277	11,053,042
Other current assets	<u>2,307,246</u>	<u>2,406,407</u>
Total current assets	28,792,129	30,723,575
<b>Property and equipment</b> , net of accumulated depreciation	9,186,163	9,176,780
<b>Other assets, long-term</b>	204,823	1,866,437
<b>Intangibles:</b>		
Product licenses, renewals, enhancements, copyrights, trademarks, and tradenames, net	13,802,607	10,837,856
Customer lists, net	1,344,019	1,732,761
Goodwill	<u>9,439,285</u>	<u>9,439,285</u>
Total intangibles	<u>24,585,911</u>	<u>22,009,902</u>
<b>Total assets</b>	<u>\$ 62,769,026</u>	<u>\$ 63,776,694</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>Current liabilities:</b>		
Accounts payable and accrued expenses	\$ 5,106,266	\$ 4,116,659
Current portion of loans and obligations under capitalized leases	6,207,830	2,280,110
Other payables - acquisitions	103,226	846,215
Unearned revenues	3,473,228	3,293,728
Due to officers	-	184,173
Dividend to preferred stockholders payable	44,409	33,508
Loans payable, bank	<u>2,458,757</u>	<u>2,932,551</u>
Total current liabilities	17,393,716	13,686,944
<b>Obligations under capitalized leases</b> , less current maturities	1,090,901	332,307
<b>Convertible Notes Payable</b>	5,809,508	-
<b>Long-term loans</b> ; less current maturities	<u>1,113,832</u>	<u>411,608</u>
<b>Total liabilities</b>	25,407,957	14,430,859
<b>Minority interest</b>	6,383,310	7,857,969
<b>Commitments and contingencies</b>	-	-
<b>Stockholders' equity:</b>		
Preferred stock, 5,000,000 shares authorized; 1,920 issued and outstanding	1,920,000	1,920,000
Common stock, \$.001 par value; 95,000,000 shares authorized; 30,046,987; 25,545,482 issued and outstanding	30,047	25,545
Additional paid-in-capital	78,198,523	74,950,286
Treasury stock	(396,008)	(35,681)
Accumulated deficit	(41,253,152)	(33,071,702)
Stock subscription receivable	(842,619)	(600,907)
Common stock to be issued	220,365	1,048,249
Other comprehensive loss	<u>(6,899,397)</u>	<u>(2,747,924)</u>
<b>Total stockholders' equity</b>	<u>30,977,759</u>	<u>41,487,866</u>
<b>Total liabilities and stockholders' equity</b>	<u>\$ 62,769,026</u>	<u>\$ 63,776,694</u>



**NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**STATEMENTS OF CASH FLOWS**  
(Unaudited)

	For the Years Ended June 30,	
	2009	2008 Restated
<b>Cash flows from operating activities:</b>		
Net income (loss)	\$(8,047,048)	\$ 4,992,224
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation and amortization	4,188,208	3,337,956
Bad debt expense	2,393,685	58,293
Loss on sale of assets	404,820	35,484
Gain on sale of subsidiary shares in Pakistan	(351,522)	(1,240,808)
Minority interest in subsidiary	1,816,143	5,038,115
Stock issued for services	346,817	167,926
Fair market value of warrants and stock options granted	261,472	24,320
Beneficial conversion feature	40,277	-
<b>Changes in operating assets and liabilities:</b>		
Increase in accounts receivable	(4,679,496)	(4,123,995)
Decrease in other current assets	3,740,567	(4,980,504)
Decrease in long-term assets	43,889	229,622
Increase in accounts payable and accrued expenses	1,073,775	233,408
<b>Net cash provided by/(used in) operating activities</b>	<b>1,231,588</b>	<b>3,772,041</b>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment	(2,093,618)	(4,435,755)
Sales of property and equipment	65,096	15,838
Payments of acquisition payable	(742,989)	(879,007)
Increase in intangible assets	(6,662,774)	(4,829,369)
<b>Net cash used in investing activities</b>	<b>(9,434,284)</b>	<b>(10,128,293)</b>
<b>Cash flows from financing activities:</b>		
Proceeds from sale of common stock	712,770	1,500,000
Proceeds from the exercise of stock options and warrants	563,929	3,282,827
Purchase of subsidiary stock in Pakistan	(281,347)	-
Proceeds from sale of subsidiary stock	558,535	1,765,615
Finance costs incurred for sale of common stock	-	(10,000)
Purchase of treasury stock	(360,328)	(25,486)
Restricted cash	(5,000,000)	-
Proceeds from convertible notes payable	6,000,000	-
Dividend Paid to Preferred Shareholders	(33,508)	-
Bank overdraft	159,551	85,335
Proceeds from bank loans	3,843,541	5,441,870
Payments on bank loans	947,870	(99,936)
Payments on capital lease obligations & loans - net	(539,497)	(3,409,496)
<b>Net cash provided by financing activities</b>	<b>6,571,516</b>	<b>8,530,729</b>
<b>Effect of exchange rate changes in cash</b>	<b>(240,296)</b>	<b>90,597</b>
<b>Net increase in cash and cash equivalents</b>	<b>(1,871,477)</b>	<b>2,265,074</b>
Cash and cash equivalents, beginning of year	6,275,238	4,010,164
<b>Cash and cash equivalents, end of year</b>	<b>\$ 4,403,762</b>	<b>\$ 6,275,238</b>

**NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**RECONCILIATION TO GAAP**  
**(Unaudited)**

	Three Months Ended June 30, 2009	Three Months Ended June 30, 2008	Fiscal Year Ended June 30, 2009	Fiscal Year Ended June 30, 2008
Net Income (loss) before preferred dividend, per GAAP	\$ (872,740)	\$ 1,362,064	\$ (8,047,048)	\$ 4,992,224
Income Taxes	11,501	75,710	91,132	121,982
Depreciation and amortization	1,096,074	1,068,487	4,188,208	3,337,956
Interest expense	327,547	82,043	1,294,293	626,708
EBITDA (loss)	<u>\$ 562,382</u>	<u>\$ 2,588,304</u>	<u>\$ (2,473,415)</u>	<u>\$ 9,078,870</u>
Weighted Average number of shares outstanding				
Basic	28,706,163	25,425,042	26,937,500	24,118,538
Diluted	<u>28,706,163</u>	<u>27,303,554</u>	<u>26,937,500</u>	<u>25,997,049</u>
Basic EBITDA EPS	<u>\$ 0.02</u>	<u>\$ 0.10</u>	<u>\$ (0.09)</u>	<u>\$ 0.38</u>
Diluted EBITDA EPS	<u>\$ 0.02</u>	<u>\$ 0.09</u>	<u>\$ (0.09)</u>	<u>\$ 0.35</u>





# Fiscal 4Q & Full Year 2009 Conference Call

September 15, 2009



## Safe Harbor Statement

This presentation may contain forward-looking statements relating to the development of NetSol Technologies' products and services and future operation results, including statements regarding the Company that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. The words "believe," "expect," "anticipate," "intend," variations of such words, and similar expressions, identify forward-looking statements, but their absence does not mean that the statement is not forward looking. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Factors that could affect the Company's actual results include the progress and costs of the development of products and services and the timing of the market acceptance. Any forward-looking statements contained herein speak only as of the date hereof. The Company undertakes no obligation to update or review any forward-looking statements.

**Najeeb U. Ghauri**  
**Chairman & Chief Executive Officer**

- Quarterly revenue of \$6.9 million
  -  35% year-over-year - impacted by global economic downturn
  -  36% sequentially - driven by renewed customer demand
- Quarterly operating expenses reduced 23% versus year ago
- Significant reduction in quarterly sequential GAAP net loss
- Return to quarterly EBITDA profitability
- Cash and cash equivalents increased \$1.9 million sequentially

-  Sequential quarterly revenue growth
- Comprehensive cost reduction measures contributing to improved margins
- Sequential improvement in GAAP and EBITDA profitability
- Focus on returning to near-term quarterly GAAP profitability
- Breakeven revenue run rate:
  - Projected at approximately \$8.0 million per quarter on a GAAP EPS basis
  - Projected at approximately \$6.5 million per quarter on a cash basis
- Fiscal Q1 2010 begins with stronger revenue backlog and sales pipeline



- Streamlined global corporate structure is contributing to improved margins
- Unified global sales and marketing structure providing increasing sales effectiveness and improving visibility around new opportunities
- Successfully established two IT services joint ventures
  - Atheeb NetSol Limited – Serving Saudi Arabia, GCC, & Middle East
  - NetSol GK Latin America – Serving the Americas
- Neptune Software plc partnership extends the reach of the NetSol Financial Suite (NFS) and LeaseSoft Evolve product in Africa
- Powerful portfolio of captive finance software products and comprehensive IT services, well positioned to leverage return of customer spending

## Rising End Market Demand

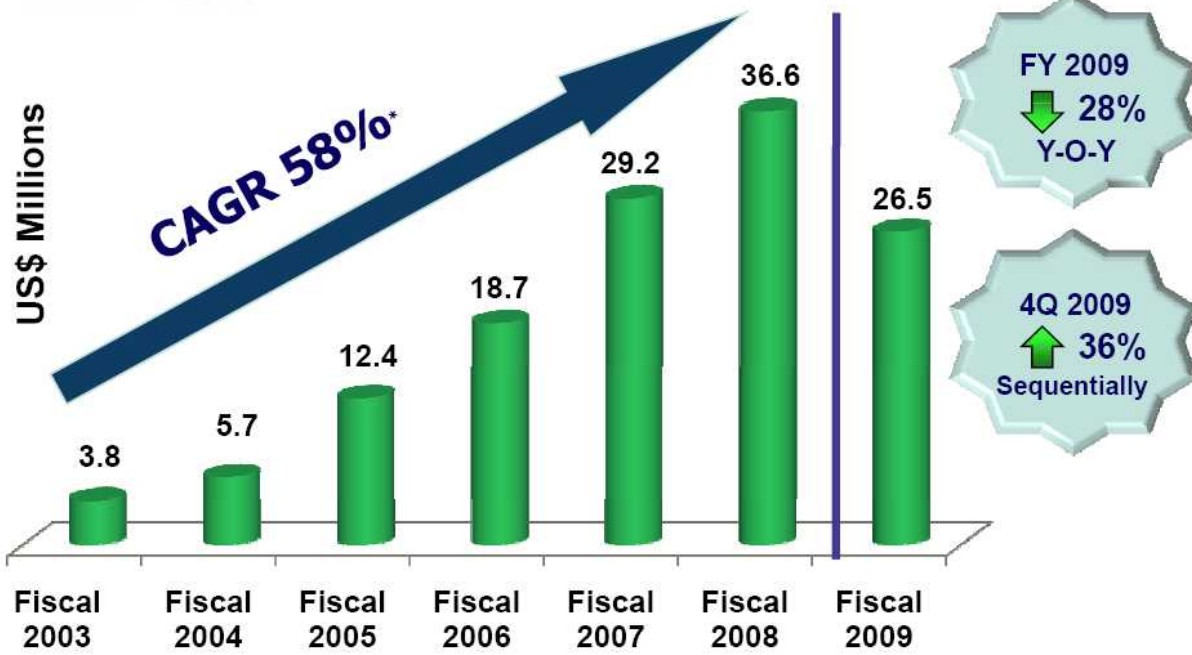
- Strength in Asia Pacific region includes several significant wins in China, including:
  - Licensing agreement with a major Chinese captive finance company to implement the NetSol Financial Suite™ (NFS)
  - Significant new NetSol Financial Suite™ contract with Minsheng Financial Leasing Company
  - Major international automotive manufacturer signed a LeaseSoft license contract for captive finance in China
  - China now the largest single market for automobile sales
- Expanding local presence in Beijing to support burgeoning market demand
- Increased traction in public and defense related opportunities include significant new business with the Government of Sindh

# NetSol Defense Division








- Serving military and defense organization customers since 2005
- Currently teamed with “Top 5” U.S. defense contractor for major bid
- Joint contract bid estimated in excess of \$350 million over 5+ years
- Proposed work focuses on the digitization of the Pakistan military forces as well as an automated command and control system
- NetSol to provide system development and local market integration support as well as follow on services

**Boo-Ali Siddiqui**  
**Chief Financial Officer**

## Revenue



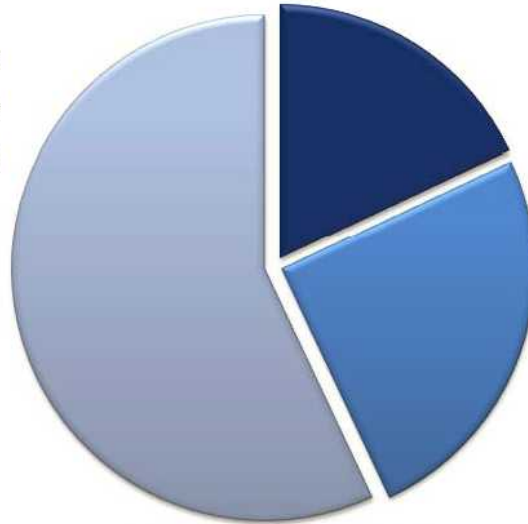
**Strong sequential revenue growth**

	4Q Fiscal 2009	Year-Over-Year % Change	Sequential % Change
IT Consulting & Service Fees	3,841,580	Unchanged	 27%
License Fees	1,283,700	 74%	 295%
Maintenance Fees	1,727,900	 1%	 4%
<b>Total Revenues</b>	<b>6,853,180</b>	 35%	 36%

## Revenue By Business

Full Year Fiscal 2009

**IT Consulting &  
Service Fees**  
57%



**License  
Fees**  
18%

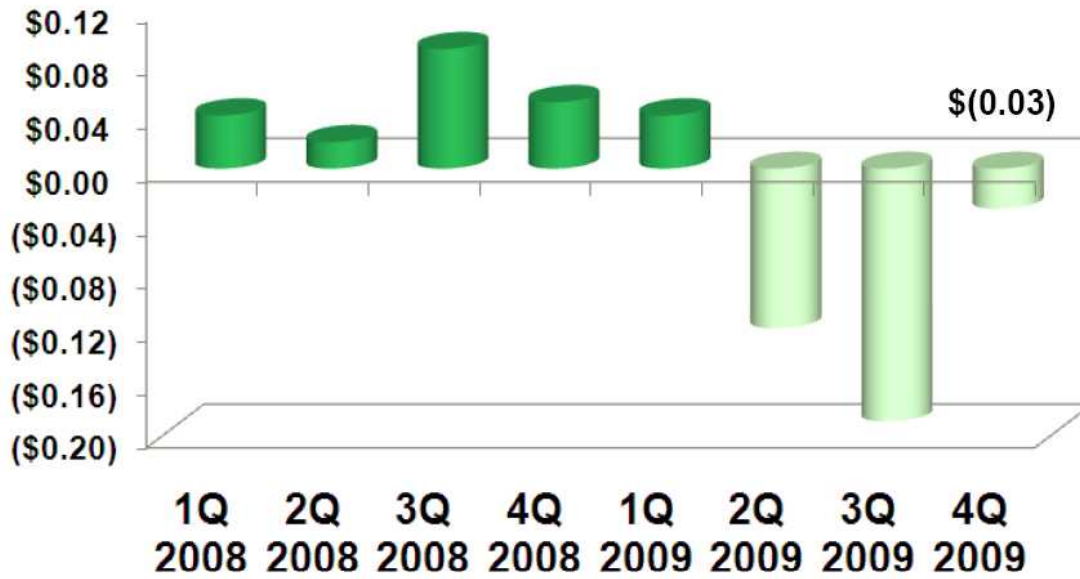
**Maintenance  
Fees**  
25%

**Significant reduction in operating expenses**

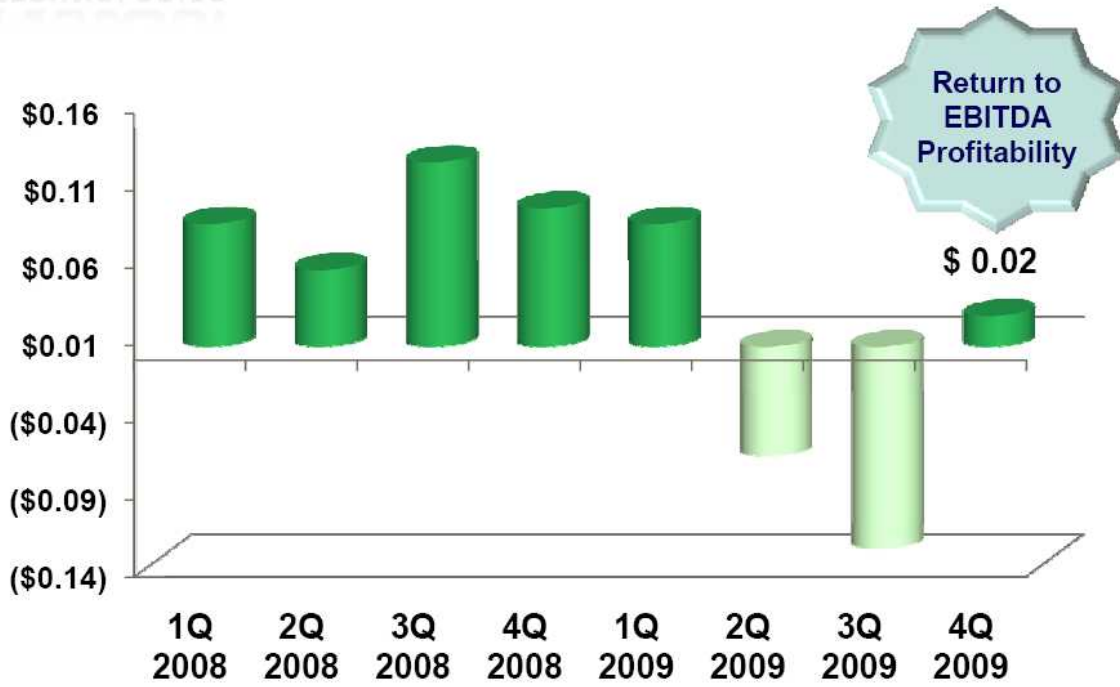
	4Q Fiscal 2009	Year-Over-Year % Change	Sequential % Change
<b>Total Operating Expenses</b>	3,087,830	 23%	 36%



## GAAP Earnings/Loss Per Diluted Share



## EBITDA Per Diluted Share



## Questions & Answers

Najeeb U. Ghauri - Chairman & CEO

Boo-Ali Siddiqui - CFO

Naeem Ghauri - Head of Global Sales



# Thank You

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