# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

## FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 11, 2015

Commission file number: 0-22773

# NETSOL TECHNOLOGIES, INC.

(Exact name of small business issuer as specified in its charter)

NEVADA (State or other Jurisdiction of Incorporation or Organization) 95-4627685 (I.R.S. Employer NO.)

24025 Park Sorrento, Suite 410, Calabasas, CA 91302 (Address of principal executive offices) (Zip Code)

(818) 222-9195 / (818) 222-9197 (Issuer's telephone/facsimile numbers, including area code)

#### Item 2.02 Results of Operations and Financial Condition.

On May 11, 2015, NetSol Technologies, Inc. issued a press release announcing results of operations and financial conditions for the nine months and quarter ended March 31, 2015. The press release is furnished as Exhibit 99.1 to this Form 8-K.

The information in this report shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document field under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### **Exhibits**

Item 9.01

99.1 News Release dated May 11, 2015

## **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.



#### **Investor Contacts:**

PondelWilkinson Roger Pondel | Matt Sheldon investors@netsoltech.com

#### **Media Contacts:**

(310) 279-5980

**PondelWilkinson** George Medici | gmedici@pondel.com (310) 279-5968

#### NETSOL TECHNOLOGIES REPORTS FISCAL 2015 THIRD-QUARTER RESULTS

Third-Quarter 2015 Total Revenues Increase 40 Percent to \$13.1 Million, with Total Service Revenue More than Doubling to \$8.8 Million for the Quarter

Third-Quarter 2015 GAAP EPS Loss Narrows to \$(0.17) from \$(0.31) Last Year

Non-GAAP EPS Improves to a Gain of \$0.09 from \$0.07 Last Year

Conference Call Scheduled Today at 8:30 a.m. ET (5:30 a.m. PT)

CALABASAS, Calif. – May 11, 2015 – NetSol Technologies, Inc. (Nasdaq: NTWK), a global business services and enterprise application solutions provider, today reported financial results for its fiscal 2015 third quarter ended March 31, 2015.

#### Fiscal 2015 Third-Quarter Financial Results

The following comparison refers to results for the fiscal 2015 third quarter versus the fiscal 2014 third quarter.

Total net revenues increased 40 percent to \$13.1 million, from \$9.4 million last year, reflecting strength in services revenue related to the implementation of NetSol's next-generation financing and leasing solution, NFS Ascent <sup>TM</sup>.

- License fees were \$1.2 million, down from \$2.1 million, related to the mix of sales between NFS TM and NFS Ascent TM, which carries a higher service revenue component;
- Maintenance fees were \$3.0 million, compared to \$2.4 million last year;
- Services revenue more than doubled to \$7.0 million, up from \$3.2 million last year; and
- Services revenue related party (Netsol-Innovation and Investec) were \$1.8 million, up from \$1.5 million last year.

On a GAAP basis, net loss from continuing operations was \$1.6 million, equal to \$(0.17) per share. This compares with a net loss from continuing operations of \$2.8 million, equal to \$(0.31) per share.

Adjusted EBITDA (a non-GAAP measure) was \$883,000, or \$0.09 per adjusted diluted share, which removed \$2.5 million in depreciation and amortization. This compares with adjusted EBITDA of \$658,000 or \$0.07 per adjusted diluted share, last year, which removed \$2.0 million in depreciation and amortization.

The reconciliation of adjusted EBITDA to net income, the most comparable financial measure based upon GAAP, as well as a further explanation of adjusted EBITDA, is included in the financial tables at the end of this press release.

#### **Management Commentary**

"The quarter reflects continued progress in the implementation of our large NFS Ascent contract, as well as investment to enhance our strategic position and delivery capability in Europe," said Najeeb Ghauri, CEO of NetStol. "Today we are at a pivotal stage for the company, approaching a time of record revenue, with further momentum highlighted by a healthy new business pipeline for NFS Ascent TM and NFS TM, continued upgrades and demand for our legacy region-specific solutions, and new agreements in Europe that have yet to contribute to results.

"Adding to our confidence is the relaxation of restrictions for new finance and leasing market entrants into China, where our NFS solution has the dominant market share; improved finance and leasing markets in the U.S. and Europe, where we continue to make progress; and China's investment in Pakistan, which is expected to help the overall business environment, quality of life and security profile of the country," Ghauri said.

Following is additional detail for the quarter:

- Increase in cost of revenues, related to the hiring and training of technical employees, as well as the timing of salary increases. Operational expenses also increased as a result of new business activities. Expenses are expected to remain at the current level as new hiring has slowed, with the addition of seven people in the quarter;
- Cash and cash equivalents were \$10.9 million, of which approximately \$7.3 million were held by the company's foreign subsidiaries:
- Accounts receivable were \$7.6 million, compared to 5.4 million last year. The quality of receivables remains strong; and
- The company purchased 1.58 million shares of NetSol PK common stock from the open market for \$577,000, resulting in an overall decrease in non-controlling interest from 36.6% to 34.9%.

#### **Fiscal 2015 First Nine Months Financial Results**

For the first nine months of fiscal 2015, total net revenue rose to \$35.7 million, compared to \$26.8 million for the first nine months of fiscal 2014. The company reported a GAAP net loss from continuing operations of \$4.8 million, or \$(0.51) per share, compared with a GAAP net loss from continuing operation of \$5.2 million, or \$(0.57) per share, in the comparable period last year.

Adjusted EBITDA (a non-GAAP measure) for the first nine months of fiscal 2015 increased to \$2.4 million, or \$0.25 per adjusted diluted share, which removed \$7.1 million in depreciation and amortization. This compares with adjusted EBITDA of \$968,000, or \$0.11 per adjusted diluted share, last year, which removed \$4.9 million in depreciation and amortization.

#### Fiscal 2015 Third-Quarter Conference Call

When: Monday, May 11, 2015
Time: 8:30 a.m. Eastern Time
Phone: 1-888-572-7034 (domestic)
1-719-325-2329 (international)

A live Webcast will be available online within the investor relations section of NetSol's website at http://www.netsoltech.com, where it will be archived for 90 days.

To sign up to receive news alerts and regulatory filing notifications, please visit http://ir.netsoltech.com/email-alerts.

#### About NetSol Technologies

NetSol Technologies, Inc. (Nasdaq: NTWK) is a worldwide provider of IT and enterprise software solutions primarily serving the global leasing and financing industry. The Company's suite of applications are backed by 40 years of domain expertise and supported by a committed team of more than 1500 professionals placed in eight strategically located support and delivery centers throughout the world.

#### Forward-Looking Statements

This press release may contain forward-looking statements relating to the development of the Company's products and services and future operation results, including statements regarding the Company that are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. The words "expects," "anticipates," variations of such words, and similar expressions, identify forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, but their absence does not mean that the statement is not forward-looking. These statements are not guarantees of future performance and are subject to certain risks, uncertainties, and assumptions that are difficult to predict. Factors that could affect the Company's actual results include the progress and costs of the development of products and services and the timing of the market acceptance. The subject Companies expressly disclaim any obligation or undertaking to update or revise any forward-looking statement contained herein to reflect any change in the company's expectations with regard thereto or any change in events, conditions or circumstances upon which any statement is based.

(Tables Follow)

###

### NetSol Technologies, Inc. and Subsidiaries Consolidated Balance Sheets

	As of			As of		
	March 31, 2015			June 30, 2014		
ASSETS		<u> </u>		·		
Current assets:						
Cash and cash equivalents	\$	10,887,358	\$	11,462,695		
Restricted cash		90,000		2,528,844		
Accounts receivable, net of allowance of \$959,333 and \$1,088,172		7,520,921		5,403,165		
Accounts receivable, net - related party		2,498,160		2,232,610		
Revenues in excess of billings		4,837,306		2,377,367		
Revenues in excess of billings - related party		188,426		-		
Other current assets		2,515,154		2,857,879		
Total current assets		28,537,325		26,862,560		
Property and equipment, net		26,410,815		29,721,128		
Intangible assets, net		24,777,549		28,803,018		
Goodwill		9,516,568		9,516,568		
Total assets	\$	89,242,257	\$	94,903,274		
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts payable and accrued expenses	\$	5,310,510	\$	5,234,887		
Current portion of loans and obligations under capitalized leases		2,989,520		5,791,258		
Unearned revenues		5,646,287		3,192,203		
Unearned revenues - related party		50,490		47,649		
Common stock to be issued		88,324		347,518		
Total current liabilities		14,085,131		14,613,515		
Long term loans and obligations under capitalized leases; less current maturities		594,166		1,532,080		
Total liabilities		14,679,297		16,145,595		
Commitments and contingencies						
Stockholders' equity:						
Preferred stock, \$.01 par value; 500,000 shares authorized;		-		-		
Common stock, \$.01 par value; 14,500,000 shares authorized; 10,145,207 shares						
issued and 10,117,928 outstanding as of March 31, 2015 and 9,150,889 shares						
issued and 9,123,610 outstanding as of June 30, 2014		101,452		91,509		
Additional paid-in-capital		118,387,488		115,394,097		
Treasury stock (27,279 shares)		(415,425)		(415,425)		
Accumulated deficit		(40,018,743)		(35,177,303)		
Stock subscription receivable		(1,298,307)		(2,280,488)		
Other comprehensive loss		(15,669,755)		(14,979,223)		
Total NetSol stockholders' equity		61,086,710		62,633,167		
Non-controlling interest		13,476,250		16,124,512		
Total stockholders' equity		74,562,960		78,757,679		
Total liabilities and stockholders' equity	\$	89,242,257	\$	94,903,274		

## NetSol Technologies, Inc. and Subsidiaries Consolidated Statement of Operations

		For the Three Months Ended March 31,		For the Nine Months Ended March 31,				
		2015		2014		2015		2014
Net Revenues:		_		_		_		
License fees	\$	1,215,201	\$	2,118,015	\$	4,900,469	\$	4,826,198
Maintenance fees		2,978,587		2,412,419		8,963,240		7,451,584
Services		7,022,982		3,241,057		16,650,646		10,403,978
Maintenance fees - related party		43,948		143,598		237,523		352,037
Services - related party		1,813,197		1,447,962		4,901,792		3,804,297
Total net revenues		13,073,915		9,363,051		35,653,670		26,838,094
Cost of revenues:								
Salaries and consultants		4,895,515		4,106,150		13,310,632		10,526,701
Travel		760,065		354,554		1,772,289		1,090,809
Depreciation and amortization		1,912,492		1,471,126		5,514,812		3,517,804
Other		792,737		985,075		2,129,646		2,680,084
Total cost of revenues	_	8,360,809		6,916,905		22,727,379		17,815,398
Gross profit		4,713,106		2,446,146		12,926,291		9,022,696
Operating expenses:								
Selling and marketing		1,712,151		1,083,753		4,419,466		3,032,675
Depreciation and amortization		551,127		493,814		1,569,903		1,351,378
General and administrative		3,997,186		3,484,898		11,584,696		9,889,329
Research and development cost		84,038				230,740		
Total operating expenses		6,344,502	_	5,127,525		17,804,805	_	178,862 14,452,244
			_		_		_	
Loss from operations		(1,631,396)		(2,681,379)		(4,878,514)		(5,429,548)
Other income and (expenses)		. 10.		(00.5)		(= 4,000)		(100.00=
Gain (loss) on sale of assets		6,496		(995)		(74,099)		(190,027)
Interest expense		(45,234)		(8,275)		(165,592)		(170,230)
Interest income		97,094		114,141		261,091		186,926
Gain (loss) on foreign currency exchange transactions		(247,845)		(908,192)		(589,707)		299,270
Share of net loss from equity investment		-		(203,684)		-		(370,332)
Other income (expense)		607,111		(5,006)		625,650		(4,341)
Total other income (expenses)		417,622	_	(1,012,011)	Ξ	57,343		(248,734)
Net loss before income taxes		(1,213,774)		(3,693,390)		(4,821,171)		(5,678,282)
Income tax provision		(1,213,771) $(107,398)$		(98,920)		(235,157)		(139,321)
•	_		_		_		_	
Net loss from continuing operations		(1,321,172)		(3,792,310)		(5,056,328)		(5,817,603)
Income from discontinued operations	_	<u>-</u>		1,480,786	_		_	1,158,752
Net loss		(1,321,172)		(2,311,524)		(5,056,328)		(4,658,851)
Non-controlling interest		(315,073)		1,011,720	_	214,888	_	635,024
Net loss attributable to NetSol	\$	(1,636,245)	\$	(1,299,804)	\$	(4,841,440)	\$	(4,023,827)
Amount attributable to NetSol common shareholders:								
Loss from continuing operations	\$	(1,636,245)	\$	(2,780,590)	\$	(4,841,440)	\$	(5,182,579)
Income from discontinued operations		-		1,480,786		-		1,158,752
Net loss	\$	(1,636,245)	\$	(1,299,804)	\$	(4,841,440)	\$	(4,023,827)
Net loss per share:								
Net loss per share from continuing operations:								
Basic	\$	(0.17)	\$	(0.31)	\$	(0.51)	\$	(0.57)
Diluted	\$	(0.17)	\$	(0.31)	\$	(0.51)	\$	(0.57)
Net income per share from discontinued operations:								
Basic	\$	_	\$	0.16	\$		\$	0.13
Diluted	\$	-	\$	0.16	\$	_	\$	0.13
	ψ	-	ψ	0.10	ψ	-	ψ	0.13
Net loss per common share	ф	/0.1 <b>5</b>	Φ	/A 1 A	6	(0.51)	Φ.	(0.45)
Basic	\$	(0.17)	\$	(0.14)	\$	(0.51)	\$	(0.45)
Diluted	\$	(0.17)	\$	(0.14)	\$	(0.51)	\$	(0.45)
Weighted average number of shares outstanding								

 Basic Diluted
 9,914,321
 9,092,834
 9,573,336
 9,034,532

 9,914,321
 9,092,834
 9,573,336
 9,034,532

## NetSol Technologies, Inc. and Subsidiaries Consolidated Statement of Cash Flows

For the Nine Months Ended March 31,

		Ended Harding 1,		2011
Cook flows from an austing activities.		2015		2014
Cash flows from operating activities: Net loss	\$	(5,056,328)	\$	(4,658,851)
Adjustments to reconcile net loss to net cash provided by operating activities:	Φ	(3,030,328)	Ф	(4,030,031)
Depreciation and amortization		7,084,715		4,869,182
Provision for bad debts		7,064,713		247,530
Share of net loss from investment under equity method		-		370,332
· ·		74.099		190,027
Loss on sale of assets		74,099		(1,870,871)
Gain on sale of subsidiary Stock issued for services		1,119,721		817,417
Fair market value of warrants and stock options granted		466,866		189,937
Changes in operating assets and liabilities: Accounts receivable		(2.260.050)		2 951 676
		(2,369,950)		2,851,676
Accounts receivable - related party		(198,640)		(457,800)
Revenues in excess of billing		(2,533,172)		10,568,918
Revenues in excess of billing - related party		(201,616)		1 4 4 2 7 2
Other current assets		188,048		144,372
Accounts payable and accrued expenses		1,008,270		1,104,619
Unearned revenue		2,974,637		915,428
Unearned revenue - related party		9,660		44,935
Net cash provided by operating activities		2,566,310		15,326,851
Cash flows from investing activities:				
Purchases of property and equipment		(2,499,314)		(9,583,663)
Sales of property and equipment		209,718		61,080
Sale of subsidiary		-		1,810,700
Purchase of non-controlling interest in subsidiaries		(577,222)		(17,852)
Increase in intangible assets		<u>-</u>		(3,158,083)
Net cash used in investing activities		(2,866,818)		(10,887,818)
Cash flows from financing activities:				
Proceeds from sale of common stock		1,863,000		-
Proceeds from the exercise of stock options and warrants		116,400		709,436
Proceeds from exercise of subsidiary options		12,306		376,811
Restricted cash		2,438,844		(620,117)
Dividend paid by subsidiary to Non controlling interest		(780,106)		(1,008,543)
Proceeds from bank loans		-		1,366,226
Payments on capital lease obligations and loans - net		(3,459,143)		(610,822)
Net cash provided by financing activities		191,301		212,991
Effect of exchange rate changes		(466,130)		(142,647)
Net increase (decrease) in cash and cash equivalents	<del></del>	(400,130)	_	(172,077)
The increase (decrease) in easi and easi equivalents		(575,337)		4,509,377
Cash and cash equivalents, beginning of the period		11,462,695		7,874,318
Cash and cash equivalents, end of period	\$	10,887,358	\$	12,383,695

#### NetSol Technologies, Inc. and Subsidiaries Reconciliation to GAAP

	Three Months Ended Farch 31, 2015	Three Months Ended March 31, 2014		Ended Ended		Nine Months Ended March 31, 2014	
Net Income (loss) before preferred dividend, per GAAP	\$ (1,636,245)	\$	(1,299,804)	\$	(4,841,440)	\$	(4,023,827)
Income Taxes	107,398		98,920		235,157		139,321
Depreciation and amortization	2,463,619		1,964,940		7,084,715		4,869,182
Interest expense	45,234		8,275		165,592		170,230
Interest (income)	(97,094)		(114,141)		(261,091)		(186,926)
EBITDA	\$ 882,912	\$	658,190	\$	2,382,933	\$	967,980
Weighted Average number of shares outstanding							
Basic	9,914,321		9,092,834		9,573,336		9,034,532
Diluted	9,914,321		9,102,777		9,573,336		9,044,476
Basic EBITDA	\$ 0.09	\$	0.07	\$	0.25	\$	0.11
Diluted EBITDA	\$ 0.09	\$	0.07	\$	0.25	\$	0.11

Although the net EBITDA income is a non-GAAP measure of performance, we are providing it because we believe it to be an important supplemental measure of our performance that is commonly used by securities analysts, investors, and other interested parties in the evaluation of companies in our industry. It should not be considered as an alternative to net income, operating income or any other financial measures calculated and presented, nor as an alternative to cash flow from operating activities as a measure of our liquidity. It may not be indicative of the Company's historical operating results nor is it intended to be predictive of potential future results.