## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-QSB
(Mark One)
(X) Quarterly report pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended September 30, 1998
() For the transition period from $\qquad$ to $\qquad$

Commission file number: 333-28861

## MIRAGE HOLDINGS, INC.

(Exact name of small business issuer as specified in its charter)

## NEVADA

(State or other Jurisdiction of Incorporation or Organization)

3000 WEST OLYMPIC BOULEVARD, SUITE 2235, SANTA MONICA, CA 90404
(Address of principal executive offices) (Zip Code)

> (310) 264-3939 / (310) 451-3953
(Issuer's telephone/facsimile numbers, including area code)

Check whether the issuer: (1) filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes $X$ No
$\qquad$

The issuer had 2,583, 465 shares of its $\$ .001$ par value Common Stock issued and outstanding as of November 18, 1998.

Transitional Small Business Disclosure Format (check one)

Yes
No $X$


MIRAGE HOLDINGS, INC.
INDEX

PART $I$.
FINANCIAL INFORMATION

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline & & & PAGE NO. \\
\hline <S> & & & <C> \\
\hline & Item 1 & Financial Statements & \\
\hline & & Consolidated Balance Sheet as of September 30, 1998 & 3 \\
\hline & & Comparative Unaudited Consolidated Statements of Operations for the Three Months Ended September & \\
\hline & & 30, 1998 and 1997 & 4 \\
\hline & & Comparative Unaudited Consolidated Statements of & \\
\hline
\end{tabular}

Cash Flow for the Three Months Ended September 30,
1998 and 1997
Consolidated Statement of Stockholder's Equity 6
Notes to the Unaudited Consolidated Financial Statements 7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

PART II.
OTHER INFORMATION

Item 1. Legal Proceedings
Item 2. Changes in Securities and Use of Proceeds

Item 3. Defaults Upon Senior Securities
Item 4. Submission of Matters to a Vote of Security Holders
Item 5. Other Information

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits
(b) Reports on Form 8-K
</TABLE>
2

MIRAGE HOLDINGS, INC.

CONSOLIDATED BALANCE SHEET
SEPTEMBER 30, 1998
(UNAUDITED)
<TABLE>

| <S> | > |  |
| :---: | :---: | :---: |
| ASSETS |  |  |
| CURRENT ASSETS: |  |  |
| Cash | \$ | 448,293 |
| Accounts receivable |  | 855, 256 |
| Other receivables |  | 87,459 |
| Total current assets |  | 391,008 |
| PROPERTY AND EQUIPMENT, NET OF ACCUMULATED |  |  |
| DEPRECIATION AND AMORTIZATION |  | 175,981 |
| OTHER ASSETS: |  |  |
| Deposits |  | 4,393 |
| Goodwill |  | 179,946 |
| Total other assets |  | 184, 339 |
|  | \$ | 751,328 |

## LIABILITIES AND STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:
Accounts payable and accrued expenses
Notes payable
$\$ \quad 1,165,084$ 130, 400
Current maturities of obligations under capital lease 6,427
Current
18, 910
related party
193, 172
Total current liabilities 1,513,993
OBLIGATIONS UNDER CAPITALIZED LEASES, less current maturities 10,290
$\begin{array}{ll}\text { MINORITY INTEREST } & 137,882\end{array}$
STOCKHOLDERS' EQUITY:
Common stock; \$. 001 par value, 25,000,000 shares authorized, 2,515,065 shares issued and outstanding

2, 515
Additional paid-in capital 4,047,093
Accumulated deficiency


See notes to financial statements.
4

MIRAGE HOLDINGS, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

```
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```

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CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES:
Net loss
adJustments to reconcile net income to net cash
PROVIDED BY (USED FOR) OPERATING ACTIVITIES:
Depreciation and amortization
Gain(loss) on sale of marketable securities
Minority interest income

| ```Three months ended September 30, 1998``` | $\begin{gathered} \text { Three months } \\ \text { ended } \\ \text { September 30, } \\ 1997 \end{gathered}$ |
| :---: | :---: |
| <C> | <C> |
| \$ (85,075) | \$ $(39,239)$ |
| 8,516 | 1,814 |
| - | $(38,919)$ |
| 132,850 | - |

CHANGES IN ASSETS AND LIABILITIES:
(INCREASE) DECREASE IN ASSETS:

INCREASE (DECREASE) IN LIABILITIES -
accounts payable and accrued expenses

| 155,884 | $(13,575)$ |
| :---: | :---: |
| $(79,023)$ | $(92,565)$ |
| $(164,098)$ | $(131,804)$ |

CASH FLOWS PROVIDED BY (USED FOR) INVESTING ACTIVITIES: Proceeds from (payments on) notes receivable
(Purchase) sale of investments

| $(196,812)$ | 79,999 |
| ---: | ---: |
| $(60,307)$ | - |
| $(257,119)$ | 79,999 |

CASH FLOWS PROVIDED BY (USED FOR) FINANCING ACTIVITIES:
Issuance of common stock and warrants, net


SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION -
interest expense
$\$ \quad 9,382$
$\$ \quad 8,675$
SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:
Issuance of 490,000 shares of common stock per stock purchase agreement
$\$ 2,523,500$
</TABLE>

See notes to financial statements.
5

MIRAGE HOLDINGS, INC.
CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY
<TABLE>
<CAPTION>

|  | Comm <br> Shares |  | ount |  | dditional paid-in capital | Accumulated Deficiency |  | Total stockholders' equity/ (deficiency) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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| Balance at July 1, 1997 | 1,814,065 | \$ | 1,814 | \$ | 562,021 | \$ | $(289,891)$ | \$ 273,944 |
| Redemption of common stock issued through private offering | $(40,000)$ |  | (40) |  | $(19,960)$ |  | - | $(20,000)$ |
| Net loss for the year ended June 30, 1998 |  |  |  |  |  |  | $(585,479)$ | $(585,479)$ |
| Balance at June 30, 1998 | 1,774,065 |  | 1,774 |  | 542,061 |  | $(875,370)$ | $(331,535)$ |
| Common stock and warrants sold through initial public offering | 251,000 |  | 251 |  | 982,022 |  | - | 982,273 |
| Issuance of common stock relating to a stock purchase agreement | 490,000 |  | 490 |  | 2,523,010 |  | - | 2,523,500 |
| Net loss for the three months ended September 30, 1998 (unaudited) |  |  |  |  |  |  | $(85,075)$ | $(85,075)$ |
| Balance at September 30, 1998 (unaudited) | 2,515,065 | \$ | 2,515 |  | 4,047,093 |  | $(960,445)$ | \$ 3,089,163 |

## </TABLE>

See notes to financial statements.

PRINCIPLES OF CONSOLIDATION:

The accompanying financial statements include the accounts of the Company and its wholly-owned subsidiary, Mirage Collection, Inc. and its majority owned subsidiaries of Network Solutions (Pvt) Limited and Netsol (U.K.) Limited, which are sister companies. All material intercompany accounts have been eliminated in consolidation.

BUSINESS COMBINATION:
During September 1998, the Company entered into a stock purchase agreement with Network Solutions Pvt Limited ("Netsol Pvt"), and NetSol (U.K.) Limited ("NetSol UK"), a United Kingdom Corporation and sister company. As consideration, the Company will pay an aggregate purchase price of $\$ 775,000$ plus 490,000 common shares of the Company in exchange for $51 \%$ of the issued and outstanding stock of NetSol Pvt and 43\% of the issued and outstanding stock of NetSol UK.

The acquisition has been accounted for as a purchase transaction and, accordingly, the fair value of the Company's stock that was issued was allocated to assets and liabilities based on estimated fair value as of the acquisition date. The excess value of the Company's stock over and above the value of the net assets received has been recorded as goodwill to be amortized on the straight-line basis over 15 years. No amortization has been recorded in the consolidated financial statements for the period ended September 30, 1998.

INITIAL PUBLIC OFFERING:

The Company completed the sale of its minimum offering of shares in its initial public offering on September 16, 1998. The minimum offering was for 251,000 shares of common stock and 929, 825 warrants, which generated gross proceeds of $\$ 1,385,647$. Deferred offering costs relating to the initial public offering have been netted against additional paid-in capital.

## MINORITY INTEREST:

The minority interest shown on the accompanying balance sheet represents the minority stockholders share of the estimated fair value as of the acquisition date and the minority interest share of earnings for the period ended September 30, 1998.

PART I - FINANCIAL INFORMATION

Item 2

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## THE COMPANY

Mirage Holdings, Inc. ("Company") was incorporated under the laws of the state of Nevada on March 18, 1997. The Company's address is 3000 West Olympic Boulevard, Suite 2235, Santa Monica, California 90404 and its telephone number is (310) 264-3939. Mirage Collection, Inc. ("Mirage Collection"), a wholly owned subsidiary of Mirage Holdings, Inc., began business as a partnership in July, 1995, and was reorganized into a corporation in the State of Nevada pursuant to Internal Revenue Code Section 351 on April 1, 1997. The Company was formed to market and sell fashions targeted towards the segment where discriminating customers are always looking for unique and innovative products. The origin of these designs is mainly from India and Pakistan but not limited to these countries.

While the fashion industry has slowed, the Company entered into the technology industry in 1998 with the purchase of a majority interest in Network Solutions (PVT) Limited, a software development firm in Lahore, Pakistan ("NetSol"). The principal business of NetSol is the development and export of software. Through its affiliation with NetSol, the Company can assist NetSol in marketing its software development services to North American and European clients. The Company also purchased 43\% of the outstanding capital stock of NetSol (U.K.) Limited, a corporation organized under the laws of the United Kingdom ("NetSol UK"), which is a sister company to NetSol. The Company paid a total purchase price for the interest in NetSol and NetSol UK of $\$ 775,000$ plus 490, 000 shares of common stock of the Company.

RESULTS OF OPERATIONS
Three Months Ended September 30, 1998 as compared to the Three Months Ended September 30, 1997.

NET SALES

September 30, 1998, were more than the sales of the same quarter for the previous year of $\$ 55,605$ by $\$ 1,281,229$. The sales increase is solely attributed to the 51\% acquisitions of NetSol and NetSol UK in March 1997 and September 1998, respectively. Management believes the combination of a software development company centralized in Europe and Asia produced the increased sales.

COST OF SALES AND GROSS PROFIT
The gross profit was $\$ 1,336,834$ in the quarter ending September 30, 1998 in comparison with $\$ 23,506$ for the same quarter the previous year. The cost of sales for the period ending September 30, 1997 was $\$ 32,099$. For this year's first quarter, there was no costs of sales since the increased sales are attributed solely to the sales of NetSol and NetSol UK.

## OPERATING EXPENSES

Operating expenses were $\$ 1,314,256$ of net sales during the quarter ending September 30, 1998. This compares with $\$ 101,664$ for the quarter ending September 30, 1997.

## 8

Operating expenses for the quarter ending September 30, 1998 increased $\$ 1,212,592$ compared to the same time period in 1997. The difference was primarily due to an increase in expenses due to the acquisition of NetSol which increased profits but also increased expenses.

## LIQUIDITY AND CAPITAL RESOURCES

The Company's primary cash requirements are for capital expenditures and operating expenses, including labor costs, raw materials purchases, and funding of accounts receivable. The Company's primary sources of cash have been from operations of NetSol and the recent public offering conducted.

Accounts receivable was $\$ 855,256$ in the quarter ending September 30, 1998. Other receivables in the quarter ending September 30, 1998, were $\$ 87,459$. There were no accounts receivable in the same quarter of the previous year due to the nature of the Company's business at that time. During fiscal year 1998, the Company's retail operation was under the cash and carry method of accounting and the Company did not have any specific type of accounts receivable.

The increase in the receivables is due to the increase in sales volume with the acquisition of NetSol.

The Company's current plans require additional capital expenditures for the remainder of the year of approximately $\$ 240,000$. Year to date, the Company has expended approximately $\$ 60,300$. The Company believes the additional funds received from the sale of shares and warrants from the initial Public Offering will generate sufficient capital to finance its operations and anticipated capital expenditures through fiscal 1999.

## PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

On October 26, 1998 the Company's Board of Directors terminated Mr. Gill Champion as the Company's Chief Financial Officer. There is currently a dispute between Mr. Champion and the Company regarding the status of certain options and shares of the Company's stock.

## ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

The Company did not receive any additional proceeds from its Public Offering since its Annual Report.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
None.
ITEM 5. OTHER INFORMATION

None.
ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(A) EXHIBITS:
(27) Financial Data Schedule
(B) REPORTS ON FORM 8-K:

## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

MIRAGE HOLDINGS, INC.
(Registrant)

Date: November 23, 1998
/s/ Najeeb U. Ghauri
NAJEEB U. GHAURI
President, Chief Executive Officer, Chief Financial Officer, and Secretary

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\hline SEP-30-1998 & SEP-30-1997 \\
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\hline 0 & 0 \\
\hline 942, 715 & 0 \\
\hline 0 & 0 \\
\hline 0 & 0 \\
\hline 1,391,008 & 0 \\
\hline 184,497 & 0 \\
\hline 8,516 & 0 \\
\hline 4, 751, 328 & 0 \\
\hline 1,513,993 & 0 \\
\hline 0 & 0 \\
\hline 0 & 0 \\
\hline 0 & 0 \\
\hline 2,515 & 0 \\
\hline 3, 086, 648 & 0 \\
\hline 4, 751, 328 & 0 \\
\hline 1, 336, 834 & 55,605 \\
\hline 1, 336, 834 & 55,605 \\
\hline 0 & 32,099 \\
\hline 0 & 32,099 \\
\hline 1,412,527 & 54,070 \\
\hline 0 & 0 \\
\hline 9,382 & 8,675 \\
\hline \((85,075)\) & \((39,239)\) \\
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\hline \((85,075)\) & \((39,239)\) \\
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