### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

### **FORM 10-Q**

(Mark One)	
(X) Quarterly report pursuant to Section 13 or 15(d) of the Securities Ex	change Act of 1934
For the quarterly period ended March 31, 2017	
( ) For the transition period from to	
Commission file number: 0-22773	
NETSOL TECHNO	OLOGIES, INC.
(Exact name of small business iss	
NEVADA (State or other Jurisdiction of Incorporation or Organization)	95-4627685 (I.R.S. Employer NO.)
24025 Park Sorrento, Suite 4 (Address of principal execu (818) 222-9195 / ( (Issuer's telephone/facsimile nu	tive offices) (Zip Code) 818) 222-9197
Indicate by check mark whether the issuer: (1) has filed all reports req Act of 1934 during the preceding 12 months (or for such shorter period subject to such filing requirements for the past 90 days. Yes <u>X No</u>	
Indicate by a check mark whether the registrant is a large accelerated fi "accelerated filer and large accelerated filer" in Rule 12b-2 of the Excha	
	ated Filereporting Company X
Indicate by check mark whether the registrant is a shell company (as def Yes $\underline{\hspace{0.2cm}}$ No $\underline{X}$	fined in Rule 12b-2 of the Exchange Act)
The issuer had 11,132,349 shares of its \$.01 par value Common Stock as	nd no Preferred Stock issued and outstanding as of May 17, 2017.

### NETSOL TECHNOLOGIES, INC.

PART I. FINANCIAL INFORMATION	Page No
Item 1. Financial Statements (Unaudited)	
Condensed Consolidated Balance Sheets as of March 31, 2017 and June 30, 2016	3
Condensed Consolidated Statements of Operations for the Three and Nine Months Ended March 31, 2017 and 2016	4
Condensed Consolidated Statements of Comprehensive Income (Loss) for the Three and Nine Months Ended March 31, 2017 and 2016	5
Condensed Consolidated Statements of Cash Flows for the Nine Months Ended March 31, 2017 and 2016	6
Notes to the Condensed Consolidated Financial Statements	8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	38
Item 3. Quantitative and Qualitative Disclosures about Market Risk	51
Item 4. Controls and Procedures	51
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings	52
Item 1A Risk Factors	52
Item 2. Unregistered Sales of Equity and Use of Proceeds	53
Item 3. Defaults Upon Senior Securities	53
Item 4. Mine Safety Disclosures	53
Item 5. Other Information	53
Item 6. Exhibits	54
Page 2	

### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements (Unaudited)

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

		As of	As of		
	Ma	arch 31, 2017	J	une 30, 2016	
ASSETS				ĺ	
Current assets:					
Cash and cash equivalents	\$	8,450,115	\$	11,557,527	
Accounts receivable, net of allowance of \$494,011 and \$492,498		10,301,949		9,691,229	
Accounts receivable, net - related party		4,414,635		5,691,178	
Revenues in excess of billings		20,893,955		10,493,096	
Revenues in excess of billings - related party		94,685		804,168	
Other current assets		3,040,774		2,214,628	
Total current assets		47,196,113		40,451,826	
Restricted cash		90,000		90,000	
Property and equipment, net		21,205,976		22,774,435	
Other assets		2,549,858		842,553	
Intangible assets, net		17,662,773		19,674,033	
Goodwill		9,516,568		9,516,568	
Total assets	\$	98,221,288	\$	93,349,415	
	<u> </u>	, ,	<u> </u>	, ,	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	7,404,181	\$	5,962,770	
Current portion of loans and obligations under capitalized leases	Ψ	5,650,475	Ψ	4,440,084	
Unearned revenues		4,025,642		4,739,214	
Common stock to be issued		88,324		88,324	
Total current liabilities		17,168,622		15,230,392	
Long term loans and obligations under capitalized leases; less current maturities		499,515		477,692	
Total liabilities		17,668,137		15,708,084	
Commitments and contingencies		17,000,137		13,700,004	
Stockholders' equity:					
Preferred stock, \$.01 par value; 500,000 shares authorized;		_		_	
Common stock, \$.01 par value; 14,500,000 shares authorized; 11,132,349 shares issued					
and 11,097,570 outstanding as of March 31, 2017 and 10,713,372 shares issued and					
10,686,093 outstanding as of June 30, 2016		111,324		107,134	
Additional paid-in-capital		123,693,569		121,448,946	
Treasury stock (At cost, 34,779 shares and 27,279 shares as of March 31, 2017 and June		123,073,307		121,440,240	
30, 2016, respectively)		(454,310)		(415,425)	
Accumulated deficit		(39,177,897)		(37,323,360)	
Stock subscription receivable		(359,070)		(783,172)	
Other comprehensive loss		(18,797,496)		(18,730,494)	
Total NetSol stockholders' equity		65,016,120		64,303,629	
Non-controlling interest		15,537,031		13,337,702	
Total stockholders' equity		80,553,151		77,641,331	
Total liabilities and stockholders' equity	¢		¢		
Total habilities and stockholders equity	\$	98,221,288	\$	93,349,415	

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

		For the Three Months Ended March 31,			For the Nine Months Ended March 31,			
		2017		2016		2017		2016
Net Revenues:							-	
License fees	\$	5,730,222	\$	1,358,469	\$	14,953,574	\$	3,076,541
Maintenance fees		3,538,996		3,388,526		10,651,692		9,826,209
Services		7,004,272		8,159,490		19,795,073		24,487,467
License fees - related party		-		484,644		246,957		484,644
Maintenance fees - related party		51,698		28,423		233,674		218,409
Services - related party		1,624,132		2,554,347		5,003,605		7,377,430
Total net revenues		17,949,320		15,973,899		50,884,575		45,470,700
Cost of revenues:								
Salaries and consultants		6,161,110		5,691,530		18,034,263		15,936,191
Travel		764,867		543,672		2,313,002		1,779,134
Depreciation and amortization		1,340,188		1,483,695		3,989,824		4,419,396
Other		686,950		860,868		2,725,015		2,822,347
Total cost of revenues		8,953,115		8,579,765		27,062,104		24,957,068
Gross profit		8,996,205		7,394,134		23,822,471		20,513,632
Gross prom		6,990,203		7,394,134		23,622,471		20,313,032
Operating expenses:		2 420 040		1.006.205		7 407 464		5 507 600
Selling and marketing		2,439,948		1,896,295		7,497,464		5,597,689
Depreciation and amortization		284,642		321,230		825,224		898,018
General and administrative		4,329,798		3,808,327		12,882,407		10,391,844
Research and development cost	_	101,193	_	132,123	_	285,732		362,117
Total operating expenses	_	7,155,581	_	6,157,975	_	21,490,827	_	17,249,668
Income from operations		1,840,624		1,236,159		2,331,644		3,263,964
Other income and (expenses)								
Gain (loss) on sale of assets		1,647		14,848		(33,095)		642
Interest expense		(60,357)		(56,070)		(176,959)		(196,399)
Interest income		27,229		29,673		81,085		117,084
Gain (loss) on foreign currency exchange transactions		390,897		12,955		(645,886)		(235,291)
Other income (expense)		(219)		25,258		28,164		200,256
Total other income (expenses)		359,197		26,664		(746,691)		(113,708)
Net income before income taxes		2,199,821		1,262,823		1,584,953		3,150,256
Income tax provision		(61,604)		(106,209)		(440,363)		(454,707)
Net income	_	2,138,217	_	1,156,614	_	1,144,590	_	2,695,549
Non-controlling interest		(1,438,249)		(307,135)		(2,999,127)		(1,382,033)
Net income (loss) attributable to NetSol	\$	699,968	\$	849,479	\$	(1,854,537)	\$	1,313,516
Net income (loss) per share:								
Net income (loss) per common share								
Basic	\$	0.06	\$	0.08	\$	(0.17)	\$	0.13
Diluted	\$	0.06	\$	0.08	\$	(0.17)	\$	0.12
Weighted average number of shares outstanding								
Basic		10,987,214		10,427,664		10,850,538		10,338,740
Diluted	_	11,121,620		10,643,479		10,850,538		10,554,555

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

	For the Three Months Ended March 31,					onths 31,		
		2017		2016		2017	_	2016
Net income (loss)	\$	699,968	\$	849,479	\$	(1,854,537)	\$	1,313,516
Other comprehensive income (loss):								
Currency translation adjustment		(240,245)		(333,340)		(91,008)		(2,247,813)
Comprehensive income (loss)		459,723		516,139		(1,945,545)		(934,297)
Comprehensive income (loss) attributable to non-								
controlling interest		(71,144)		19,111		(24,006)		(516,166)
Comprehensive income (loss) attributable to NetSol	\$	530,867	\$	497,028	\$	(1,921,539)	\$	(418,131)

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

For the Nine Months Ended March 31 2017 2016 Cash flows from operating activities: \$ Net income 1,144,590 \$ 2,695,549 Adjustments to reconcile net income to net cash provided by (used in) operating activities: Depreciation and amortization 4,815,048 5,317,414 Provision for bad debts 732 49,605 (Gain) Loss on sale of assets 33,095 (642)Stock issued for services 694,693 1,998,968 Fair market value of warrants and stock options granted 26,956 145,716 Changes in operating assets and liabilities: Accounts receivable (649,776)115,428 Accounts receivable - related party 405,009 (3,111,316)Revenues in excess of billing (10,388,695)(3,078,655)Revenues in excess of billing - related party 553,767 15,507 Other current assets 419,704 (838,913)Accounts payable and accrued expenses 337,890 617,112 Unearned revenue (715,880)(1,490,697)Net cash provided by (used in) operating activities (2,018,592)1,130,801 Cash flows from investing activities: Purchases of property and equipment (1,315,922)(2,523,865)Sales of property and equipment 149,430 556,280 Purchase of treasury stock (38,885)(555,556) Investment in eeGeo (905,555)Purchase of subsidiary shares from open market (767,397)Net cash used in investing activities (2,110,932)(3,290,538)Cash flows from financing activities: Proceeds from sale of common stock 64,931 Proceeds from the exercise of stock options and warrants 785,479 728,699 Proceeds from exercise of subsidiary options 16,744 54,377 Dividend paid by subsidiary to non-controlling interest (968,657)Proceeds from bank loans 1,484,162 1.334.285 Payments on capital lease obligations and loans - net (251,040)(736,405)Net cash provided by financing activities 1.104.321 1,408,254 Effect of exchange rate changes (82,209)(1,536,315)

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

(3,107,412)

11,557,527

8,450,115

(2,287,798)

14,168,957

11,881,159

Net decrease in cash and cash equivalents

Cash and cash equivalents, end of period

Cash and cash equivalents, beginning of the period

### NETSOL TECHNOLOGIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED) (UNAUDITED)

	 For the Nine Months Ended March 31,				
	 2017				
SUPPLEMENTAL DISCLOSURES:		_			
Cash paid during the period for:					
Interest	\$ 201,670	\$	195,737		
Taxes	\$ 215,424	\$	195,104		
			,		
NON-CASH INVESTING AND FINANCING ACTIVITIES:					
Provided services for investment in eeGeo, Inc.	\$ 836,070	\$	<u>-</u>		
Assets acquired under capital lease	\$ 466,528	\$	-		

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

Page 7

#### NOTE 1 - BASIS OF PRESENTATION AND PRINCIPLES OF CONSOLIDATION

The Company designs, develops, markets, and exports proprietary software products to customers in the automobile financing and leasing, banking, and financial services industries worldwide. The Company also provides system integration, consulting, and IT products and services in exchange for fees from customers.

The consolidated condensed interim financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading.

These statements reflect all adjustments, consisting of normal recurring adjustments, which, in the opinion of management, are necessary for fair presentation of the information contained therein. It is suggested that these condensed consolidated financial statements be read in conjunction with the financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended June 30, 2016. The Company follows the same accounting policies in preparation of interim reports. Results of operations for the interim periods are not indicative of annual results.

The accompanying condensed consolidated financial statements include the accounts of NetSol Technologies, Inc. and subsidiaries (collectively, the "Company") as follows:

### Wholly owned Subsidiaries

NetSol Technologies Americas, Inc. ("NTA")

NetSol Connect (Private), Ltd. ("Connect")

NetSol Technologies Australia Pty Ltd. ("Australia")

NetSol Technologies Europe Limited ("NTE")

NTPK (Thailand) Co. Limited ("NTPK Thailand")

NetSol Technologies (Beijing) Co. Ltd. ("NetSol Beijing")

NetSol Technologies (GmbH) ("NTG")

### Majority-owned Subsidiaries

NetSol Technologies, Ltd. ("NetSol PK")

NetSol Innovation (Private) Limited ("NetSol Innovation")

NetSol Technologies Thailand Limited ("NetSol Thai")

Virtual Lease Services Holdings Limited ("VLSH")

Virtual Lease Services Limited ("VLS")

Virtual Lease Services (Ireland) Limited ("VLSIL")

For comparative purposes, prior year's condensed consolidated financial statements have been reclassified to conform to report classifications of the current year.

#### **NOTE 2 – ACCOUNTING POLICIES**

### **Use of Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Concentration of Credit Risk

Cash includes cash on hand and demand deposits in accounts maintained within the United States as well as in foreign countries. Certain financial instruments, which subject the Company to concentration of credit risk, consist of cash and restricted cash. The Company maintains balances at financial institutions which, from time to time, may exceed Federal Deposit Insurance Corporation insured limits for the banks located in the United States. Balances at financial institutions within certain foreign countries are not covered by insurance. As of March 31, 2017, and June 30, 2016, the Company had uninsured deposits related to cash deposits in accounts maintained within foreign entities of approximately \$6,786,368 and \$7,640,095, respectively. The Company has not experienced any losses in such accounts.

The Company's operations are carried out globally. Accordingly, the Company's business, financial condition and results of operations may be influenced by the political, economic and legal environments of each country and by the general state of the country's economy. The Company's operations in each foreign country are subject to specific considerations and significant risks not typically associated with companies in economically developed nations. These include risks associated with, among others, the political, economic and legal environments and foreign currency exchange. The Company's results may be adversely affected by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other things.

On June 23, 2016, the United Kingdom (U.K.) held a referendum in which voters approved an exit from the European Union (E.U.), commonly referred to as "Brexit". As a result of the referendum, it is expected that the British government will begin negotiating the terms of the U.K.'s future relationship with the E.U. Although it is unknown what those terms will be, it is possible that there will be greater restrictions on imports and exports between the U.K. and E.U. countries and perhaps increased regulatory complexities. These changes may adversely affect the Company's operations and financial results.

### **New Accounting Pronouncements**

On November 17, 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-18, Statement of Cash Flows (Topic 230): Restricted Cash. It is intended to reduce diversity in the presentation of restricted cash and restricted cash equivalents in the statement of cash flows. The new standard requires that restricted cash and restricted cash equivalents be included as components of total cash and cash equivalents as presented on the statement of cash flows. As a result, entities will no longer present transfers between cash and cash equivalents and restricted cash and restricted cash equivalents in the statement of cash flows. ASU 2016-18 is effective for annual periods beginning after December 15, 2017, including interim periods within those fiscal years. Earlier adoption is permitted. The Company maintains restricted cash balances and, upon adoption of this standard, the Company will show restricted cash as part of cash and restricted cash equivalents.

In January 2017, the FASB issued ASU No. 2017-01, Clarifying the Definition of a Business, which clarifies and provides a more robust framework to use in determining when a set of assets and activities is a business. The amendments in this update should be applied prospectively on or after the effective date. This update is effective for annual periods beginning after December 15, 2017, and interim periods within those periods. Early adoption is permitted for acquisition or deconsolidation transactions occurring before the issuance date or effective date and only when the transactions have not been reported in issued or made available for issuance financial statements. The Company does not expect the adoption to have any significant impact on its Consolidated Financial Statements.

In January 2017, the FASB issued ASU No. 2017-04, Simplifying the Test for Goodwill Impairment. Under the new standard, goodwill impairment would be measured as the amount by which a reporting unit's carrying value exceeds its fair value, not to exceed the carrying value of goodwill. This ASU eliminates existing guidance that requires an entity to determine goodwill impairment by calculating the implied fair value of goodwill by hypothetically assigning the fair value of a reporting unit to all of its assets and liabilities as if that reporting unit had been acquired in a business combination. This update is effective for annual periods beginning after December 15, 2019, and interim periods within those periods. Early adoption is permitted for interim or annual goodwill impairment test performed on testing dates after January 1, 2017. The Company will apply this guidance to applicable impairment tests after the adoption date.

#### NOTE 3 - EARNINGS PER SHARE

Basic earnings per share are computed based on the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share is computed based on the weighted average number of shares of common stock plus the effect of dilutive potential common shares outstanding during the period using the treasury stock method. Dilutive potential common shares include outstanding stock options, warrants, and stock awards.

The components of basic and diluted earnings per share were as follows:

		three months March 31, 2017		For the nine months ended March 31, 2017			
	Net Income	Shares	Per Share	Net Loss	Shares	Per Share	
Basic income (loss) per share: Net income (loss) available to common							
shareholders	\$699,968	10,987,214	\$ 0.06	\$(1,854,537)	10,850,538	\$ (0.17)	
Effect of dilutive securities							
Stock options		134,406					
Diluted income (loss) per share	\$699,968	11,121,620	\$ 0.06	\$(1,854,537)	10,850,538	\$ (0.17)	

	For the three months ended March 31, 2016				For the	l 	
	Net Income	Shares	Per Share		Net Income	Shares	Per hare
Basic income per share:							
Net income available to common shareholders	\$849,479	10,427,664	\$	0.08	\$1,313,516	10,338,740	\$ 0.13
Effect of dilutive securities							
Stock options	-	212,674		-	-	212,674	-
Warrants	-	3,141		-	-	3,141	-
Diluted income per share	\$849,479	10,643,479	\$	0.08	\$1,313,516	10,554,555	\$ 0.12

The following potential dilutive shares were excluded from the shares used to calculate diluted earnings per share as their inclusion would be anti-dilutive.

		For the Nin Ended M	
	-	2017	2016
Stock Options		480,133	
	=	480,133	

#### NOTE 4 – OTHER COMPREHENSIVE INCOME AND FOREIGN CURRENCY:

The accounts of NTE, VLSH and VLS use the British Pound; VLSIL and NTG use the Euro; NetSol PK, Connect, and NetSol Innovation use the Pakistan Rupee; NTPK Thailand and NetSol Thai use the Thai Baht; Australia uses the Australian dollar; and NetSol Beijing uses the Chinese Yuan as the functional currencies. NetSol Technologies, Inc., and its subsidiary, NTA, use the U.S. dollar as the functional currency. Assets and liabilities are translated at the exchange rate on the balance sheet date, and operating results are translated at the average exchange rate throughout the period. Accumulated translation losses classified as an item of accumulated other comprehensive loss in the stockholders' equity section of the consolidated balance sheet were \$18,797,496 and \$18,730,494 as of March 31, 2017 and June 30, 2016, respectively. During the three and nine months ended March 31, 2017, comprehensive income (loss) in the consolidated statements of comprehensive income (loss) included a translation loss attributable to NetSol of \$169,101 and \$67,002, respectively. During the three and nine months ended March 31, 2016, comprehensive income (loss) in the consolidated statements of comprehensive income (loss) included a translation loss attributable to NetSol of \$352,451 and \$1,731,647, respectively.

### NOTE 5 – RELATED PARTY TRANSACTIONS

#### **NetSol Innovation**

In November 2004, the Company entered into a joint venture agreement with 1insurer (formerly "Innovation Group") called NetSol Innovation. NetSol Innovation provides support services to 1insurer. During the three and nine months ended March 31, 2017, NetSol Innovation provided services of \$1,446,749 and \$4,403,368, respectively. During the three and nine months ended March 31, 2016, NetSol Innovation provided services of \$2,069,940 and \$6,096,466, respectively. Accounts receivable at March 31, 2017 and June 30, 2016 were \$3,779,982 and \$4,689,322, respectively.

### **Investec Asset Finance**

In October 2011, NTE entered into an agreement with Investec Asset Finance to acquire VLS. NTE and VLS both provide support services to Investec. During the three and nine months ended March 31, 2017, NTE and VLS provided license, maintenance and services of \$229,081 and \$1,080,868, respectively. During the three and nine months ended March 31, 2016, NTE and VLS provided license, maintenance and services of \$997,474 and \$1,984,017, respectively. Accounts receivable at March 31, 2017 and June 30, 2016 were \$634,653 and \$1,001,856, respectively. Revenue in excess of billing at March 31, 2017 and June 30, 2016 were \$94,685 and \$804,168, respectively.

#### **G-Force LLC**

Najeeb Ghauri, CEO and Chairman of the Board, and Naeem Ghauri, Director, have a financial interest in G-Force LLC which purchased a 4.9% investment in eeGeo, Inc. ("eeGeo") for \$1,111,111. See Note 8 "Other Long Term Assets".

### **NOTE 6 - OTHER CURRENT ASSETS**

Other current assets consisted of the following:

	As of March 31, 2017			As of une 30, 2016
Prepaid Expenses	\$	630,285	\$	386,578
Advance Income Tax		1,223,242		968,334
Employee Advances		125,058		83,978
Security Deposits		279,905		72,985
Other Receivables		508,620		486,562
Other Assets		273,664		216,191
Total	\$	3,040,774	\$	2,214,628

Page 11

### NOTE 7 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

	Ma	As of arch 31, 2017	J	As of une 30, 2016
Office Furniture and Equipment	\$	3,644,613	\$	3,346,156
Computer Equipment		26,298,233		25,935,620
Assets Under Capital Leases		2,393,615		2,409,074
Building		9,208,029		9,185,570
Land		2,418,461		2,410,664
Autos		1,211,460		1,073,447
Improvements		428,464		385,135
Subtotal		45,602,875		44,745,666
Accumulated Depreciation		(24,396,899)		(21,971,231)
Property and Equipment, Net	\$	21,205,976	\$	22,774,435

For the three and nine months ended March 31, 2017, depreciation expense totaled \$930,712 and \$2,732,693, respectively. Of these amounts, \$646,070 and \$1,907,469, respectively, are reflected in cost of revenues. For the three and nine months ended March 31, 2016, depreciation expense totaled \$1,115,544 and \$3,242,057, respectively. Of these amounts, \$796,722 and \$2,344,039, respectively, are reflected in cost of revenues.

Following is a summary of fixed assets held under capital leases as of March 31, 2017 and June 30, 2016:

		As of		As of
	Marc	ch 31, 2017	Ju	ine 30, 2016
Computers and Other Equipment	\$	378,765	\$	503,926
Furniture and Fixtures		227,232		408,200
Vehicles		1,787,618		1,496,948
Total		2,393,615		2,409,074
Less: Accumulated Depreciation - Net		(749,736)		(713,248)
	\$	1,643,879	\$	1,695,826

### **NOTE 8 – OTHER LONG TERM ASSETS**

	As of March 31, 2017			As of June 30, 2016		
Investment (1)	\$	2,461,975	\$	720,350		
Long Term Security Deposits		87,883		122,203		
Total	\$	2,549,858	\$	842,553		

Page 12

#### (1) Investment under cost method

• On March 2, 2016, the Company purchased a 4.9% interest in eeGeo a non-public company for \$1,111,111. The Company paid \$555,556 at the initial closing and \$555,555 on September 1, 2016. NetSol PK, the subsidiary of the Company, purchased a 12.2% investment in eeGeo, for \$2,777,778 which will be earned over future periods by providing IT and enterprise software solutions. Per the agreement, NetSol PK is to provide a minimum of \$200,000 of services in each three-month period and the entire balance is required to be provided within three years of the date of the agreement. If NetSol PK fails to provide the future services, it may be required to forfeit the shares back to eeGeo. During the three and nine months ended March 31, 2017, NetSol PK provided services valued at \$286,449 and \$836,070, respectively. During the nine months ended March 31, 2017, NetSol PK paid \$350,000 to eeGeo to buy out a portion of the services requirement. As of March 31, 2017, the accumulated balance of services provided was \$1,000,864 which is recorded as investment.

In connection with the investment, the Company and NetSol PK received a warrant to purchase preferred stock of eeGeo which included the following key terms and features:

- The warrants are exercisable into shares of the "Next Round Preferred", only if and when the Next Round Preferred is issued by eeGeo in a "Qualified Financing".
- The warrants expire on March 2, 2020.
- "Next Round Preferred" is defined as occurring if eeGeo's preferred stock (or securities convertible into preferred stock) are issued in a Qualified Financing that occurs after March 2, 2016.
- "Qualified Financing" is defined as financing with total proceeds of at least \$2 million.
- The total number of common stock shares to be issued is equal to \$1,250,000 divided by the per share price of the Next Round Preferred.
- The exercise price of the warrants is equal to the greater of
  - a) 70% of the per share price of the Next Round Preferred sold in a Qualified Financing, or
  - b) \$25,000,000 divided by the total number of shares of common stock outstanding immediately prior to the Qualified Financing (on a fully-diluted basis, excluding the number of common stock shares issuable upon the exercise of any given warrant).

The Company accounted for this investment using the cost method.

#### **NOTE 9 - INTANGIBLE ASSETS**

Intangible assets consisted of the following:

	As of March 31, 2017			As of June 30, 2016
Product Licenses - Cost	\$	47,244,997	\$	48,632,368
Deletions		-		(1,387,371)
Effect of Translation Adjustment		(3,363,688)		(3,323,518)
Accumulated Amortization		(26,218,536)		(24,247,446)
Net Balance	\$	17,662,773	\$	19,674,033

### (A) Product Licenses

Product licenses include internally developed original license issues, renewals, enhancements, copyrights, trademarks, and trade names. Product licenses are amortized on a straight-line basis over their respective lives, and the unamortized amount of \$17,662,773 will be amortized over the next 7 years. Amortization expense for the three and nine months ended March 31, 2017 was \$694,118 and \$2,082,355, respectively. Amortization expense for the three and nine months ended March 31, 2016 was \$686,973 and \$2,075,357, respectively.

### (B) Future Amortization

Estimated amortization expense of intangible assets over the next five years is as follows:

Year ended:	
March 31, 2018	\$ 2,766,955
March 31, 2019	2,766,955
March 31, 2020	2,766,955
March 31, 2021	2,766,955
March 31, 2022	2,766,955
Thereafter	 3,827,998
	\$ 17,662,773

### NOTE 10 - GOODWILL

Goodwill represents the excess of the aggregate purchase price over the fair value of the net assets acquired in businesses combinations. Goodwill was comprised of the following amounts:

	As of March 31, 2017			
NetSol PK	\$ 1,166,610	\$ 1,166,610		
NTE	3,471,814	3,471,814		
VLS	214,044	214,044		
NTA	4,664,100	4,664,100		
Total	\$ 9,516,568	\$ 9,516,568		

### NOTE 11 - ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consisted of the following:

	As of March 31, 2017			As of June 30, 2016		
Accounts Payable	\$	1,336,370	\$	1,346,532		
Accrued Liabilities		5,464,682		4,171,058		
Accrued Payroll & Taxes		307,083		231,881		
Taxes Payable		183,046		66,437		
Other Payable		113,000		146,862		
Total	\$	7,404,181	\$	5,962,770		

Page 14

#### NOTE 12 - DEBTS

Notes payable and capital leases consisted of the following:

As of March 31, 2017							
Name			Total		Current Maturities		Long-Term Maturities
D&O Insurance	(1)	\$	153,033	\$	153,033	\$	-
Bank Overdraft Facility	(2)		284,965		284,965		-
HSBC Loan	(3)		-		-		-
Loan Payable Bank	(4)		4,756,469		4,756,469		-
			5,194,467	•	5,194,467		-
Subsidiary Capital Leases	(5)		955,523		456,008		499,515
		\$	6,149,990	\$	5,650,475	\$	499,515
					Y 20 2016		
					June 30, 2016		
Name			Total		Current Maturities		Long-Term Maturities
D&O Insurance	(1)	\$	65,114	\$	65,114	\$	_
HSBC Loan	(3)	Ψ	93,704	Ψ	93,704	Ψ	-
Loan Payable Bank	(4)		3,792,907		3,792,907		-
,			3,951,725	_	3,951,725		_
Subsidiary Capital Leases	(5)		966,051		488,359		477,692
		\$	4,917,776	\$	4,440,084	\$	477,692

- (1) The Company finances Directors' and Officers' ("D&O") liability insurance, Errors and Omissions ("E&O") liability insurance and some account payables, for which the D&O and E&O balances are renewed on an annual basis and, as such, are recorded in current maturities. The interest rate on these financings were ranging from 4.8% to 7.69% as of March 31, 2017 and 4.25% to 5.89% as of June 30, 2016, respectively.
- (2) The Company's subsidiary, NTE, has an overdraft facility with HSBC Bank plc whereby the bank would cover any overdrafts up to £300,000, or approximately \$375,000. The annual interest rate was 4.75% as of March 31, 2017. Total outstanding balance as of March 31, 2017 was £227,972 or approximately \$284,965. Interest expense for three and nine months ended March 31, 2017 was \$4,501, respectively.

This overdraft facility requires that the aggregate amount of invoiced trade debtors (net of provisions for bad and doubtful debts and excluding intra-group debtors) of NTE, not exceeding 90 days old, will not be less than an amount equal to 200% of the facility. As of March 31, 2017, NTE was in compliance with this covenant.

- (3) In October 2011, the Company's subsidiary, NTE, entered into a loan agreement with HSBC Bank to finance the acquisition of a 51% controlling interest in Virtual Leasing Services Limited. HSBC Bank guaranteed the loan up to a limit of £1,000,000, or approximately \$1,250,000 for a period of 5 years with monthly payments of £18,420, or approximately \$23,025. The interest rate was 4% which is 3.5% above the bank sterling base rate. The loan is securitized against a debenture comprising of fixed and floating charges over all the assets and undertakings of NTE including all present and future freehold and leasehold property, book and other debts, chattels, goodwill and uncalled capital, both present and future. Interest expense for the three and nine months ended March 31, 2017 was \$nil and \$1,576, respectively. Interest expense for the three and nine months ended March 31, 2016 was \$2,243 and \$11,254, respectively. NTE paid this loan in full during nine months ended March 31, 2017.
- (4) The Company's subsidiary, NetSol PK, has an export refinance facility with Askari Bank Limited, secured by NetSol PK's assets. This is a revolving loan that matures every six months. Total facility amount is Rs. 500,000,000 or approximately \$4,756,469. The interest rate for the loans was 3% and 4.5% at March 31, 2017 and June 30, 2016, respectively. Interest expense for the three and nine months ended March 31, 2017 was \$28,012 and \$85,604, respectively. Interest expense for the three and nine months ended March 31, 2016 was \$31,669 and \$109,655, respectively.

This facility requires NetSol PK to maintain a long-term debt equity ratio of 60:40 and the current ratio of 1:1. As of March 31, 2017, NetSol PK was in compliance with this covenant.

(5) The Company leases various fixed assets under capital lease arrangements expiring in various years through 2021. The assets and liabilities under capital leases are recorded at the lower of the present value of the minimum lease payments or the fair value of the asset. The assets are secured by the assets themselves. Depreciation of assets under capital leases is included in depreciation expense for the three and nine months ended March 31, 2017 and 2016.

Following is the aggregate minimum future lease payments under capital leases as of March 31, 2017:

	 Amount
Minimum Lease Payments	 
Due FYE 3/31/18	\$ 511,387
Due FYE 3/31/19	340,734
Due FYE 3/31/20	 188,220
Total Minimum Lease Payments	 1,040,341
Interest Expense relating to future periods	 (84,818)
Present Value of minimum lease payments	 955,523
Less: Current portion	 (456,008)
Non-Current portion	\$ 499,515

### **NOTE 13 - STOCKHOLDERS' EQUITY**

During the nine months ended March 31, 2017, the Company issued 95,526 shares of common stock for services rendered by officers of the Company. These shares were valued at the fair market value of \$570,323.

During the nine months ended March 31, 2017, the Company issued 48,501 shares of common stock for services rendered by the independent members of the Board of Directors as part of their board compensation. These shares were valued at the fair market value of \$275,442.

During the nine months ended March 31, 2017, the Company issued 195,112 shares of its common stock to employees pursuant to the terms of their employment agreements valued at \$1,153,203.

During the nine months ended March 31, 2017, the Company collected subscription receivable of \$424,102 related to the exercise of stock options in previous years.

During the nine months ended March 31, 2017, the Company received \$361,377 pursuant to a stock option agreement for the exercise of 79,838 shares of common stock at price ranging from \$4.45 to \$4.75 per share.

During the nine months ended March 31, 2017, the Company purchased 7,500 of shares of its common stock from open market at an average price of \$5.18 per share.

### NOTE 14 - INCENTIVE AND NON-STATUTORY STOCK OPTION PLAN

Common stock purchase options and warrants consisted of the following:

### **OPTIONS:**

	# of shares	/eighted Ave xercise Price	Weighted Average Remaining Contractual Life (in years)	Aggregated rinsic Value
Outstanding and exercisable, June 30, 2016	610,133	\$ 4.90	0.99	\$ 799,030
Granted	79,838	\$ 4.53		
Exercised	(79,838)	\$ 4.53		
Expired / Cancelled	(130,000)	\$ 7.50		
Outstanding and exercisable, March 31, 2017	480,133	\$ 4.20	0.42	\$ 519,319
WARRANTS:				
Outstanding and exercisable, June 30, 2016	163,124	\$ 7.29	0.23	\$ 9,303
Granted / adjusted	-	-		
Exercised	-	-		
Expired	(163,124)	\$ 7.29		
Outstanding and exercisable, March 31, 2017	_	_		\$ -

The following table summarizes information about stock options and warrants outstanding and exercisable at March 31, 2017.

	Exercise Price	Number Outstanding and Exercisable	Weighted Average Remaining Contractual Life	Weighted Ave Exercise Price
<b>OPTIONS:</b>				
	\$0.10 - \$9.90	479,133	0.42	\$ 4.17
	\$10.00 - \$19.90	1,000	0.31	\$ 16.00
Totals		480,133	0.42	\$ 4.20
		Page 17		

The following table summarizes stock grants awarded as compensation:

	Weighted			
	Average Grant			
	Date Fa	ir Value		
# of shares	(	\$)		
6,667	\$	6.00		
864,500	\$	5.91		
(240,939)	\$	5.51		
630,228	\$	6.07		
225,896	\$	5.92		
(5,000)	\$	5.55		
(308,763)	\$	5.88		
542,361	\$	6.12		
	6,667 864,500 (240,939) 630,228 225,896 (5,000) (308,763)	Average Date Far ( )  # of shares ( )  6,667 \$  864,500 \$  (240,939) \$  630,228 \$  225,896 \$  (5,000) \$  (308,763) \$		

For the three and nine months ended March 31, 2017, the Company recorded compensation expense of \$499,743 and \$2,047,839, respectively. For the three and nine months ended March 31, 2016, the Company recorded compensation expense of \$368,674 and \$694,693, respectively. The compensation expense related to the unvested stock grants as of March 31, 2017 was \$3,085,100 which will be recognized during the fiscal years 2017 through 2022.

### **OPTIONS**

During the nine months ended March 31, 2017, the Company granted 79,838 options to employees with exercise prices of ranging from \$4.45 to \$4.75 per share and expiration dates of 1 to 3 months, vesting immediately. Using the Black-Scholes method to value the options, the Company recorded \$26,956 in compensation expense for these options in the accompanying condensed consolidated financial statements. The fair market value was calculated using the Black-Scholes option pricing model with the following assumptions:

- Risk-free interest rate 0.01% -0.51%
- Expected life –1- 3 months
- Expected volatility 16.71% 19.27%
- Expected dividend 0%

### **NOTE 15 – CONTINGENCIES**

As previously disclosed, on July 25, 2014, purported class action lawsuits were filed in the U.S. District Court for the Central District of California against the Company and certain of its current or former officers and/or directors, which have been consolidated under the caption *Rand-Heart of New York, Inc. v. NetSol Technologies, Inc., et al.*, Case No. 2:14-cv-05787 PA (SHx). Plaintiffs subsequently filed consolidated amended complaints, which asserted claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934. As a result of the Company's motions, the Court dismissed all of plaintiffs' claims except those related to the scope of the Company's release of its next generation product, NFS Ascent<sup>TM</sup>, during the narrow, proposed class period of October 24, 2013 to November 8, 2013. The Company filed an answer and affirmative defenses denying the remaining claims. On February 26, 2016, the parties executed a Stipulation of Settlement to fully resolve the consolidated class action lawsuit, and filed a motion seeking the Federal Court's approval of the settlement. On March 28, 2016, the Court issued an order preliminarily approving the settlement and providing for notice to class members. Following class notice and hearing, the Court issued an order granting the motion for final approval of the settlement and plan of allocation and motion for an award of attorneys' fees and case expenses on July 1, 2016. The Court's Judgment approving the settlement on the terms set forth in the Stipulation of Settlement was signed on July 2, 2016. The cost of the settlement was covered by the Company's insurers.

On October 27, 2015, a shareholder derivative lawsuit was filed in the California state court entitled *McArthur v Ghauri, et al.*, Case No. BC599020 (Los Angeles, Cty.), naming current and former members of the Company's board of directors as defendants. The complaint alleges that the defendants breached their fiduciary duties based on the same alleged factual premise as the pending federal securities class action described above. The Company is named as a nominal defendant only and no damages are sought from it. On March 16, 2016, the parties in the California lawsuit reached an agreement-in-principle providing for the settlement of that case. The proposed settlement is on the terms and conditions set forth in a Memorandum of Understanding ("MOU").

On December 30, 2015, a virtually identical shareholder derivative lawsuit was filed in Nevada state court, *Paulovits v. Ghauri, et al.*, Case No. CV15-02470 (Washoe Cty.). The Nevada complaint names the same defendants and is based on the same alleged facts as the earlier-filed California case. On April 29, 2016, the Company filed a motion to dismiss or stay the Nevada proceeding on multiple grounds, including that is it duplicative of the first-filed California action. On May 23, 2016, pursuant to the parties' stipulation, the Nevada court ordered that matter to be stayed for a period of one year.

On June 15, 2016, the parties in the California and the Nevada cases jointly executed a Stipulation and Agreement of Settlement of Derivative Claims, which is intended to fully resolve both cases. Pursuant to the stipulation and subject to the court's approval, the Company has agreed to adopt or maintain certain corporate governance measures, and has agreed to cause its insurers to pay plaintiff counsel's fees and expenses in an aggregate amount not to exceed \$175,000. On June 16, 2016, the California plaintiff filed a motion for preliminary approval of the derivative settlement. The motion for approval of the settlement was continued by the California court until December 14, 2016. Effective January 9, 2017, the California Court issued a preliminary order approving the settlement. A final approval hearing was scheduled for April 6, 2017. At the April 6, 2017 hearing, the Court continued the hearing for at least 60 days. A hearing date has not yet been set.

#### **NOTE 16 – OPERATING SEGMENTS**

The Company has identified three segments for its products and services; North America, Europe and Asia-Pacific. Our reportable segments are business units located in different global regions. Each business unit provides similar products and services; license fees for leasing and asset-based software, related maintenance fees, and implementation and IT consulting services. Separate management of each segment is required because each business unit is subject to different operational issues and strategies due to their particular regional location. The Company accounts for intra-company sales and expenses as if the sales or expenses were to third parties and eliminates them in the consolidation.

The following table presents a summary of identifiable assets as of March 31, 2017 and June 30, 2016:

		As of ch 31, 2017	As of June 30, 2016		
Identifiable assets:					
Corporate headquarters	\$	3,170,329	\$	3,646,160	
North America		6,581,063		6,845,444	
Europe		6,415,485		7,857,427	
Asia - Pacific		82,054,411		75,000,384	
Consolidated	\$	98,221,288	\$	93,349,415	
	Page 19				

The following table presents a summary of operating information for the three and nine months ended March 31:

	For the Three Months Ended March 31,			For the Nine Months Ended March 31,				
		2017		2016		2017		2016
Revenues from unaffiliated customers:								
North America	\$	1,111,897	\$	1,739,115	\$	4,467,325	\$	4,194,321
Europe		1,579,486		1,514,370		4,083,572		4,692,125
Asia - Pacific		13,582,107		9,653,000		36,849,442		28,503,771
		16,273,490		12,906,485		45,400,339		37,390,217
Revenue from affiliated customers								
Europe		229,081		997,474		1,080,868		1,984,017
Asia - Pacific		1,446,749		2,069,940		4,403,368		6,096,466
		1,675,830		3,067,414		5,484,236		8,080,483
Consolidated	\$	17,949,320	\$	15,973,899	\$	50,884,575	\$	45,470,700
	<u> </u>		<u> </u>		÷		_	
Intercompany revenue								
Europe	\$	112,419	\$	132,978	\$	343,599	\$	375,471
Asia - Pacific		292,839		1,330,946		2,215,393		4,390,555
Eliminated	\$	405,258	\$	1,463,924	\$	2,558,992	\$	4,766,026
	<u> </u>	114		9 9-	Ė	yy	Ė	,
Net income (loss) after taxes and before non-controlling								
interest:								
Corporate headquarters	\$	(1,147,068)	\$	(1,160,828)	\$	(3,967,144)	\$	(2,350,656)
North America		(302,353)		516,849		(105,595)		97,089
Europe		(199,215)		696,437		(997,867)		42,267
Asia - Pacific		3,786,853		1,104,156		6,215,196		4,906,849
Consolidated	\$	2,138,217	\$	1,156,614	\$	1,144,590	\$	2,695,549

The following table presents a summary of capital expenditures for the nine months ended March 31:

For the Nine Months Ended March 31,				
2017		2016		
\$ -	\$	-		
41,340		57,114		
422,024		333,683		
852,558		2,133,068		
\$ 1,315,922	\$	2,523,865		
\$	Ended N 2017 \$ - 41,340 422,024 852,558	Ended March 2017  \$ - \$ 41,340 422,024 852,558		

Page 20

#### NOTE 17 – NON-CONTROLLING INTEREST IN SUBSIDIARY

The Company had non-controlling interests in several of its subsidiaries. The balance of non-controlling interest was as follows:

SUBSIDIARY	Non-Controlling Interest %	Non-Controlling Interest at March 31, 2017		
NetSol PK	33.70%	\$	12,657,960	
NetSol-Innovation	49.90%		2,583,427	
VLS, VLSH & VLSIL Combined	49.00%		295,702	
NetSol Thai	0.006%		(58)	
Total		\$	15,537,031	
SUBSIDIARY	Non-Controlling Interest %	Non-Controllin Interest at June 30, 2016		
NetSol PK	33.40%	\$	10,292,495	
NetSol-Innovation	49.90%		2,735,998	
VLS, VLHS & VLSIL Combined	49.00%		309,213	
NetSol Thai	0.006%		(4)	
Total		\$	13,337,702	

### NETSOL TECHNOLOGIES, LIMITED

During the nine months ended March 31, 2017, employees of NetSol PK exercised 347,500 options of common stock pursuant to employees exercising stock options and NetSol PK received cash of \$54,377, resulting in an increase in non-controlling interest from 33.40% to 33.70%.

During the nine months ended March 31, 2017, NetSol PK declared a cash dividend of \$425,988.

### **NETSOL INNOVATION**

During the nine months ended March 31, 2017, NetSol-Innovation declared a cash dividend of \$1,669,199.

#### **NOTE 18 – INCOME TAXES**

The current tax provision is based on taxable income for the year determined in accordance with the prevailing law for taxation of income. The charge for tax on income is calculated at the current rates of taxation as applicable after considering tax credit and tax rebates available, if any. We are subject to income taxes in the U.S. and numerous foreign jurisdictions. Our effective tax rate is lower than the U.S. statutory rate primarily because of more earnings realized in countries that have lower statutory tax rates. Our effective tax rate in the future will depend on the portion of our profits earned within and outside the United States. Income from the export of computer software and its related services developed in Pakistan is exempt from tax up to 2019; however, tax at the applicable rates is charged to the income from revenue generated from other than core business activities.

During the three and nine months ended March 31, 2017, the Company recorded an income tax provision of \$61,604 and \$440,363, respectively resulting in an effective tax rate of 2.8% and 27.8%, respectively. For the three and nine months ended March 31, 2016, the Company recorded income tax provision of \$106,209 and \$454,707, respectively resulting in an effective tax rate of 8.4% and 14.4% respectively.

### NOTE 19 - RESTATEMENT OF PREVIOUSLY ISSUED FINANCIAL STATEMENTS

During the preparation of the Company's Form 10-Q for the nine months ended March 31, 2017, misstatements were identified in the previous financial statements relating to the recording of revenue in the proper period. The Company determined that the Company's quarterly financial statements for the quarters ended September 30, 2015, December 31, 2015, September 31, 2016 and December 31, 2016 should no longer be relied upon.

On August 31, 2015, the Company signed a consulting services agreement by which the Company would provide a model office at the customer's data center which would include a base installation of the Company's NFS Ascent product, along with certain agreed upon services. The Company received €1,800,000, approximately \$2,024,000, as a non-refundable fee, which was received in two equal payments. The Company then entered into a 10-year contract with the same customer on December 21, 2015. The Company recorded the revenue for the model office in the periods that the cash was received. However, since the two contracts were with the same customer and signed within a short period of time, and both contracts stipulate an offset of payments made for services provided for the model office, the two contracts should have been combined and accounted for as a single contract. Revenue was recognized on the percentage-of-completion

method in accordance with Accounting Standards Codification ("ASC") 605-35 for this arrangement. As a result, for the quarter ended September 30, 2015, license revenue was overstated by \$591,119 and for the quarter ended December 31, 2015 license revenue was understated by \$406,146.

On December 21, 2015, the Company signed a 10 year contract for a 12 country installation of its NFS Ascent product which included a perpetual license, continued maintenance on the existing product and then maintenance on NFS Ascent upon installation. The Company did not appropriately apply the percentage-of-completion method for this arrangement in accordance with ASC 605-35. As a result, for quarter ended September 30, 2016, license revenue was understated by \$1,953,935 and for the quarter ended December 31, 2016, license revenue was overstated by \$1,580,529.

The Company charges maintenance revenue on the license value plus any additional customization that the customer may require. For one customer, the Company did not increase the maintenance fee for the additional customization that was performed during the year. This resulted in an understatement of maintenance revenue of \$88,888, \$96,085, and \$120,976 for the quarters ended September 30, 2015, December 31, 2015, and September 30, 2016, respectively. Maintenance revenue was overstated by \$198,797 for the quarter ended December 31, 2016.

Balance Sheet
As of September 30, 2015

	As of September 30, 2015						
ACCEPTE		As Originally Presented		Amount of Restatement		As Restated	
ASSETS Current assets:							
Cash and cash equivalents	\$	10,075,324			\$	10,075,324	
Restricted cash	Ψ	90,000			Ψ	90,000	
Accounts receivable, net of allowance of \$518,657 and		,,,,,,,,				,,,,,,	
\$524,565		7,485,807				7,485,807	
Accounts receivable, net - related party		4,409,186				4,409,186	
Revenues in excess of billings		6,560,754		(591,119)		5,969,635	
Other current assets		2,279,083				2,279,083	
Total current assets		30,900,154		(591,119)		30,309,035	
Property and equipment, net		24,053,908				24,053,908	
Intangible assets, net		21,837,105				21,837,105	
Goodwill		9,516,568				9,516,568	
Total assets	\$	86,307,735	\$	(591,119)	\$	85,716,616	
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities:							
Accounts payable and accrued expenses	\$	5,030,352			\$	5,030,352	
Current portion of loans and obligations under capitalized							
leases		4,241,836				4,241,836	
Unearned revenues		4,302,524		(88,888)		4,213,636	
Common stock to be issued		88,324				88,324	
Total current liabilities		13,663,036		(88,888)		13,574,148	
Long term loans and obligations under capitalized leases;							
less current maturities		329,834				329,834	
Total liabilities		13,992,870		(88,888)		13,903,982	
Commitments and contingencies							
Stockholders' equity:							
Preferred stock, \$.01 par value; 500,000 shares authorized;		-		-		-	
Common stock, \$.01 par value; 14,500,000 shares authorized;							
10,322,826 shares issued and 10,295,547 outstanding as of September 30, 2015 and 10,307,826 shares issued and							
10,280,547 outstanding as of June 30, 2015		103,228				103,228	
Additional paid-in-capital		119,287,407				119,287,407	
Treasury stock (27,279 shares)		(415,425)				(415,425	
Accumulated deficit		(41,137,149)		(326,952)		(41,464,101	
Stock subscription receivable		(1,139,672)		(		(1,139,672	
Other comprehensive loss		(18,130,300)				(18,130,300	
Total NetSol stockholders' equity		58,568,089		(326,952)		58,241,137	
Non-controlling interest		13,746,776		(175,279)		13,571,497	
Total stockholders' equity		72,314,865		(502,231)		71,812,634	
		86,307,735	\$	(591,119)	\$	85,716,616	

For the Three Months Ended September 30, 2015

	Ended September 30, 2015					
		As Originally Presented		Amount of Restatement		As Restated
Net Revenues:		_				_
License fees	\$	1,193,354	\$	(591,119)	\$	602,235
Maintenance fees		3,012,238		88,888		3,101,126
Services		6,753,873				6,753,873
Maintenance fees - related party		158,231				158,231
Services - related party	_	2,187,408				2,187,408
Total net revenues		13,305,104		(502,231)		12,802,873
Cost of revenues:						
Salaries and consultants		4,999,890				4,999,890
Travel		481,453				481,453
Depreciation and amortization		1,474,235				1,474,235
Other		938,797				938,797
Total cost of revenues	_	7,894,375		_		7,894,375
Gross profit		5,410,729		(502,231)		4,908,498
Operating expenses:						
Selling and marketing		1,698,404				1,698,404
Depreciation and amortization		291,172				291,172
General and administrative		3,366,047				3,366,047
Research and development cost		112,070				112,070
Total operating expenses	_	5,467,693		_	_	5,467,693
Loss from operations		(56,964)		(502,231)		(559,195)
						, ,
Other income and (expenses)		(11.072)				(11.072)
Loss on sale of assets		(11,873)				(11,873)
Interest expense		(68,173)				(68,173)
Interest income		52,112				52,112
Loss on foreign currency exchange transactions Other income		(113,719)				(113,719)
	_	54,314			_	54,314
Total other income (expenses)	_	(87,339)	_		_	(87,339)
Net loss before income taxes		(144,303)		(502,231)		(646,534)
Income tax provision		(75,223)				(75,223)
Net loss		(219,526)		(502,231)		(721,757)
Non-controlling interest		(191,502)		175,279		(16,223)
Net loss attributable to NetSol	\$	(411,028)	\$	(326,952)	\$	(737,980)
Net loss per share:						
Net loss per common share						
Basic	\$	(0.04)	\$	(0.03)	\$	(0.07)
Diluted	\$	(0.04)	\$	(0.03)	\$	(0.07)
Weighted average number of shares outstanding						
Basic		10,281,335		10,281,335		10,281,335
Diluted	_	10,281,335		10,281,335		10,281,335
	Page	23				
	rage	. 43				

For the Three Months	
Ended September 30, 2015	

	Efficie September 50, 2015					
		As Originally Presented		Amount of Restatement		As Restated
Net loss	\$	(411,028)	\$	(326,952)	\$	(737,980)
Other comprehensive income (loss):						
Translation adjustment		(1,248,567)		-		(1,248,567)
Comprehensive income (loss)		(1,659,595)		(326,952)		(1,986,547)
Comprehensive income (loss) attributable to non-controlling						
interest		(285,367)		-		(285,367)
Comprehensive income (loss) attributable to NetSol	\$	(1,374,228)	\$	(326,952)	\$	(1,701,180)
	Page 24					

For the Three Months Ended September 30, 2015

	Ended September 30, 2015					
		As Originally Presented		Amount of Restatement		As Restated
Cash flows from operating activities:						
Net loss	\$	(219,526)	\$	(502,231)	\$	(721,757)
Adjustments to reconcile net loss to net cash used in operating						
activities:						
Depreciation and amortization		1,765,407				1,765,407
Provision for bad debts		36,780				36,780
Loss on sale of assets		11,873				11,873
Stock issued for services		77,750				77,750
Changes in operating assets and liabilities:						
Accounts receivable		(1,268,570)				(1,268,570)
Accounts receivable - related party		(975,266)				(975,266)
Revenues in excess of billing		(773,583)		591,119		(182,464)
Revenues in excess of billing - related party		(138,926)				(138,926)
Other current assets		(322,533)				(322,533)
Accounts payable and accrued expenses		(833,638)				(833,638)
Unearned revenue		(538,259)		(88,888)		(627,147)
Net cash used in operating activities		(3,178,491)		-		(3,178,491)
Cash flows from investing activities:						
Cush nows from myesting activities.		(625,794)				(625,794)
Purchases of property and equipment		(020,75.)				(020,75.)
Sales of property and equipment		180,258				180,258
Net cash used in investing activities		(445,536)		-		(445,536)
Cash flows from financing activities:						
Proceeds from sale of common stock		64,931				64,931
Proceeds from bank loans		437,070				437,070
Payments on capital lease obligations and loans - net		(174,385)				(174,385)
Net cash provided by financing activities		327,616		-		327,616
Effect of exchange rate changes		(797,222)				(797,222)
Net decrease in cash and cash equivalents		(4,093,633)		_		(4,093,633)
Cash and cash equivalents, beginning of the period		14,168,957				14,168,957
Cash and cash equivalents, end of period	\$	10,075,324	\$	_	\$	10,075,324
case and cush equivalency and or period	_		*		Ź	
	Page 2	25				

Balance Sheet As of December 31, 2015

	As of December 31, 2015				
ACCIDITE		s Originally Presented	Amount of Restatement		As Restated
ASSETS Current assets:					
Cash and cash equivalents	\$	13,986,773		\$	13,986,773
Restricted cash	Ф	90,000		Φ	90,000
Accounts receivable, net of allowance of \$487,937 and		70,000			70,000
\$524,565		6,025,334			6,025,334
Accounts receivable, net - related party		5,749,523			5,749,523
Revenues in excess of billings		5,061,568	(184,973)		4,876,595
Other current assets		2,671,613	( , , ,		2,671,613
Total current assets		33,584,811	(184,973)		33,399,838
Property and equipment, net		23,251,920	(10.1,570)		23,251,920
Intangible assets, net		20,877,711			20,877,711
Goodwill		9,516,568			9,516,568
Total assets	\$	87,231,010	\$ (184,973)	\$	87,046,037
	<u> </u>	, . ,	, (1),111	_	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable and accrued expenses	\$	5,907,103		\$	5,907,103
Current portion of loans and obligations under capitalized	-	2,, 27,222		*	2,207,200
leases		3,767,193			3,767,193
Unearned revenues		3,546,819	(184,973)		3,361,846
Common stock to be issued		88,324			88,324
Total current liabilities		13,309,439	(184,973)		13,124,466
Long term loans and obligations under capitalized leases;		, ,	( , , ,		, ,
less current maturities		273,109			273,109
Total liabilities		13,582,548	(184,973)		13,397,575
Commitments and contingencies			,		
Stockholders' equity:					
Preferred stock, \$.01 par value; 500,000 shares authorized;		-	-		-
Common stock, \$.01 par value; 14,500,000 shares authorized;					
10,418,350 shares issued and 10,391,071 outstanding as of					
December 31, 2015 and 10,307,826 shares issued and					
10,280,547 outstanding as of June 30, 2015		104,184			104,184
Additional paid-in-capital		119,890,798			119,890,798
Treasury stock (27,279 shares)		(415,425)			(415,425)
Accumulated deficit		(40,262,084)			(40,262,084)
Stock subscription receivable		(1,139,672)			(1,139,672)
Other comprehensive loss		(18,546,296)			(18,546,296)
Total NetSol stockholders' equity		59,631,505	-		59,631,505
Non-controlling interest		14,016,957			14,016,957
Total stockholders' equity		73,648,462			73,648,462
Total liabilities and stockholders' equity	\$	87,231,010	\$ (184,973)	\$	87,046,037

		r the Three Mon d December 31,		For the Six Months Ended December 31, 2015				
	As Originally Amount of As Presented Restatement Restated		As Originally Presented	Amount of Restatement	As Restated			
Net Revenues:								
License fees	\$ 709,691	\$ 406,146	\$ 1,115,837	\$ 1,903,045	\$ (184,973)	\$ 1,718,072		
Maintenance fees	3,240,472	96,085	3,336,557	6,252,710	184,973	6,437,683		
Services	9,574,104		9,574,104	16,327,977		16,327,977		
Maintenance fees - related party	31,755		31,755	189,986		189,986		
Services - related party	2,635,675		2,635,675	4,823,083		4,823,083		
Total net revenues	16,191,697	502,231	16,693,928	29,496,801	-	29,496,801		
Cost of revenues:								
Salaries and consultants	4,925,565		4,925,565	9,925,455		9,925,455		
Travel	754,009		754,009	1,235,462		1,235,462		
Depreciation and amortization	1,461,466		1,461,466	2,935,701		2,935,701		
Other	1,022,682		1,401,400	1,961,479		1,961,479		
Total cost of revenues								
Total cost of Tevenues	8,163,722		8,163,722	16,058,097		16,058,097		
Gross profit	8,027,975	502,231	8,530,206	13,438,704	_	13,438,704		
Gross prone	0,027,575	302,231	0,230,200	15, 150, 701		13,130,701		
Operating expenses:								
Selling and marketing	2,002,990		2,002,990	3,701,394		3,701,394		
Depreciation and amortization	285,616		285,616	576,788		576,788		
General and administrative	3,536,676		3,536,676	6,902,723		6,902,723		
Research and development cost	117,924		117,924	229,994		229,994		
Total operating expenses	5,943,206		5,943,206	11,410,899		11,410,899		
Income from operations	2,084,769	502,231	2,587,000	2,027,805	-	2,027,805		
Other income and (expenses)	(0.000)		(0.000)	(1.1.00.0)		(1.1.00.0)		
Loss on sale of assets	(2,333)		(2,333)	(14,206)		(14,206)		
Interest expense	(72,156)		(72,156)	(140,329)		(140,329)		
Interest income	35,299		35,299	87,411		87,411		
Loss on foreign currency exchange transactions	(124.527)		(124.527)	(249.246)		(249.246)		
Other income	(134,527)		(134,527)	(248,246)		(248,246)		
	120,684		120,684	174,998		174,998		
Total other income (expenses)	(53,033)		(53,033)	(140,372)		(140,372)		
Net Income (loss) before income taxes	2,031,736	502,231	2,533,967	1,887,433	-	1,887,433		
Income tax provision	(273,275)	·	(273,275)	(348,498)		(348,498)		
Net income (loss) from continuing								
operations	1,758,461	502,231	2,260,692	1,538,935	-	1,538,935		
Non-controlling interest	(883,396)	(175,279)	(1,058,675)	(1,074,898)		(1,074,898)		
Net Income (loss) attributable to NetSol	\$ 875,065	\$ 326,952	\$ 1,202,017	\$ 464,037	\$ -	\$ 464,037		
Net income per share:								
Net income per common share								
Basic	\$ 0.08	\$ 0.04	\$ 0.12	\$ 0.05	\$ -	\$ 0.05		
Diluted	\$ 0.08	\$ 0.03	\$ 0.11	\$ 0.04	\$ -	\$ 0.04		
Weighted average number of shares outstanding								
Basic	10,308,186	10,308,186	10,308,186	10,294,760	10,294,760	10,294,760		
Diluted	10,548,922	10,548,922	10,548,922	10,535,496	10,535,496	10,535,496		
	.,,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
		Page 27						

	For the Three Months Ended December 31, 2015								
	As Originally Presented			Amount of Restatement		As Resta	As Restated		
Net income	\$	875,0	65	326,95	52 5	§ 1,	202,017		
Other comprehensive income (loss):									
Translation adjustment		(665,9)	06)			(	665,906)		
Comprehensive income (loss)		209,1:	59	326,93	52		536,111		
Comprehensive income (loss) attributable to non-controlling interest		(249,9	10)		_	(	249,910)		
Comprehensive income attributable to NetSol	\$	459,0	69	326,95	52	\$	786,021		
		Originally		or the Six Months d December 31, 20  Amount of	15				
	F	Presented		Restatement		As Resta	ated		
Net income (loss)	\$	464,037	\$		-	\$	464,037		
Other comprehensive income (loss):									
Translation adjustment		(1,914,473)			_	(1,	914,473)		
Comprehensive income (loss)		(1,450,436)			-	(1,	450,436)		
Comprehensive income (loss) attributable to non- controlling interest		(535,277)			_	(	(535,277)		
Comprehensive income (loss) attributable to NetSol	\$	(915,159)	\$		_	\$ (	915,159)		
	Page	28							

For the Six Months Ended December 31, 2015

	Blidde Beechieer 51, 2015				
		As Originally Presented	Amount of Restatement	As Restated	
Cash flows from operating activities:					
Net income (loss)	\$	1,538,935		\$	1,538,935
Adjustments to reconcile net income (loss) to net cash used in operating activities:					
Depreciation and amortization		3,512,489			3,512,489
Provision for bad debts		37,043			37,043
Loss on sale of assets		14,206			14,206
Stock issued for services		326,019			326,019
Fair market value of warrants and stock options granted		145,716			145,716
Changes in operating assets and liabilities:					
Accounts receivable		111,967			111,967
Accounts receivable - related party		(2,383,828)			(2,383,828)
Revenues in excess of billing		535,937	184,973		720,910
Other current assets		(758,802)			(758,802)
Accounts payable and accrued expenses		142,008			142,008
Unearned revenue		(1,190,072)	(184,973)		(1,375,045)
Net cash provided by operating activities		2,031,618	-		2,031,618
Cash flows from investing activities:					
Purchases of property and equipment					
		(1,177,443)			(1,177,443)
Sales of property and equipment		357,933			357,933
Purchase of subsidiary shares from open market		(347,623)			(347,623)
Net cash used in investing activities		(1,167,133)	-		(1,167,133)
Cash flows from financing activities:					
Proceeds from sale of common stock		64,931			64,931
Proceeds from the exercise of stock options and warrants		194,680			194,680
Proceeds from bank loans		306,750			306,750
Payments on capital lease obligations and loans - net		(530,733)			(530,733)
Net cash provided by financing activities		35,628	-		35,628
Effect of exchange rate changes		(1,082,297)			(1,082,297)
Net decrease in cash and cash equivalents		(182,184)			(182,184)
Cash and cash equivalents, beginning of the period		14,168,957			14,168,957
Cash and cash equivalents, end of period	\$	13,986,773	\$ -	\$	13,986,773

Page 29

Balance Sheet	
of September 30	2016

	As of September 30, 2016						
	1	As Originally Presented		Amount of Restatement		As Restated	
ASSETS							
Current assets:	Ф	11 156 105			Φ	11 156 105	
Cash and cash equivalents	\$	11,156,437			\$	11,156,437	
Accounts receivable, net of allowance of \$500,853 and		7 142 255				7 142 255	
\$492,498		7,142,255 5,384,573				7,142,255	
Accounts receivable, net - related party Revenues in excess of billings		13,358,858		2,074,911		5,384,573 15,433,769	
Revenues in excess of billings - related party		682,049		2,074,911		682,049	
Other current assets		3,192,425				3,192,425	
Total current assets		40,916,597		2,074,911		42,991,508	
Restricted cash		90,000		2,074,911		90,000	
Property and equipment, net		22,612,752				22,612,752	
Other assets		1,604,731				1,604,731	
Intangible assets, net		19,326,259				19,326,259	
Goodwill		9,516,568				9,516,568	
Total assets	\$		¢.	2.074.011	¢		
10141 455015	Þ	94,066,907	\$	2,074,911	\$	96,141,818	
LIABILITIES AND STOCKHOLDERS' EQUITY							
Current liabilities:							
Accounts payable and accrued expenses	\$	6,389,128			\$	6,389,128	
Current portion of loans and obligations under capitalized	•	-, ,				.,,	
leases		4,408,173				4,408,173	
Unearned revenues		4,419,692				4,419,692	
Common stock to be issued		88,324				88,324	
Total current liabilities		15,305,317		_		15,305,317	
Long term loans and obligations under capitalized leases;							
less current maturities		539,859				539,859	
Total liabilities		15,845,176		_		15,845,176	
Commitments and contingencies		, ,				, ,	
Stockholders' equity:							
Preferred stock, \$.01 par value; 500,000 shares authorized;		-		-		-	
Common stock, \$.01 par value; 14,500,000 shares authorized;							
10,882,281 shares issued and 10,855,002 outstanding as of							
September 30, 2016 and 10,713,372 shares issued and							
10,686,093 outstanding as of June 30, 2016		108,823				108,823	
Additional paid-in-capital		122,367,231				122,367,231	
Treasury stock (27,279 shares)		(415,425)				(415,425)	
Accumulated deficit		(39,089,079)		1,379,608		(37,709,471)	
Stock subscription receivable		(602,811)				(602,811)	
Other comprehensive loss		(17,960,133)				(17,960,133)	
Total NetSol stockholders' equity		64,408,606		1,379,608		65,788,214	
Non-controlling interest		13,813,125		695,303		14,508,428	
Total stockholders' equity		78,221,731		2,074,911		80,296,642	
Total liabilities and stockholders' equity	\$	94,066,907	\$	2,074,911	\$	96,141,818	
	Page 3			· · · · · ·		,	

For the Three Months Ended September 30, 2016

		Ei	nded Se	ptember 30, 2016		
		s Originally Presented		Amount of Restatement	As Restated	
Net Revenues:						15 110514104
License fees	\$	3,499,860	\$	1,953,935	\$	5,453,795
Maintenance fees		3,402,821		120,976		3,523,797
Services		5,806,717				5,806,717
License fees - related party		246,957				246,957
Maintenance fees - related party		130,631				130,631
Services - related party		1,914,572				1,914,572
Total net revenues		15,001,558		2,074,911		17,076,469
Cost of revenues:						
Salaries and consultants		5,893,349				5,893,349
Travel		711,895				711,895
Depreciation and amortization		1,330,872				1,330,872
Other		972,338				972,338
Total cost of revenues		8,908,454		<u>-</u>		8,908,454
Gross profit		6,093,104		2,074,911		8,168,015
Operating expenses:						
Selling and marketing		2,411,136				2,411,136
Depreciation and amortization		269,097				269,097
General and administrative		4,552,098				4,552,098
Research and development cost		92,932				92,932
Total operating expenses		7,325,263		<u> </u>		7,325,263
Income (loss) from operations		(1,232,159)		2,074,911		842,752
Other income and (expenses)						
Loss on sale of assets		(2,403)				(2,403)
Interest expense		(54,475)				(54,475)
Interest income		30,440				30,440
Loss on foreign currency exchange transactions		(414,896)				(414,896)
Other income		21,560				21,560
Total other income (expenses)		(419,774)				(419,774)
Net income (loss) before income taxes		(1,651,933)		2,074,911		422,978
Income tax provision		(39,875)				(39,875)
Net income (loss)		(1,691,808)		2,074,911		383,103
Non-controlling interest		(73,911)		(695,303)		(769,214)
Net income (loss) attributable to NetSol	\$	(1,765,719)	\$	1,379,608	\$	(386,111)
Net Income (loss) per share:						
Net income (loss) per common share						
Basic	\$	(0.17)	\$	0.14	\$	(0.04)
Diluted	\$	(0.17)	\$	0.14	\$	(0.04)
Weighted average number of shares outstanding						
Basic		10,697,425		10,697,425		10,697,425
Diluted		10,697,425		10,697,425		10,697,425
	Page 31					

For	the Th	ree N	Aon'	ths	
Ended	Senter	nber	30.	201	6

	Ended September 30, 2016					
		as Originally Presented	Amount of Restatement			As Restated
Net income (loss)	\$	(1,765,719)	\$	1,379,608	\$	(386,111)
Other comprehensive income (loss):						
Translation adjustment		1,094,074		-		1,094,074
Comprehensive income (loss)		(671,645)		1,379,608		707,963
Comprehensive income (loss) attributable to non-controlling						
interest		323,713		-		323,713
Comprehensive income (loss) attributable to NetSol	\$	(995,358)	\$	1,379,608	\$	384,250
	Page 32	2				

For the Three Months Ended September 30, 2016

	Ended September 30, 2016					
		As Originally Presented		Amount of Restatement		As Restated
Cash flows from operating activities:						
Net income (loss)	\$	(1,691,808)	\$	2,074,911	\$	383,103
Adjustments to reconcile net income (loss) to net cash used in						
operating activities:						
Depreciation and amortization		1,599,969				1,599,969
Loss on sale of assets		2,403				2,403
Stock issued for services		865,456				865,456
Fair market value of warrants and stock options granted		21,804				21,804
Changes in operating assets and liabilities:						
Accounts receivable		2,336,894				2,336,894
Accounts receivable - related party		121,800				121,800
Revenues in excess of billing		(2,746,917)		(2,074,911)		(4,821,828)
Revenues in excess of billing - related party		93,208				93,208
Other current assets		306,339				306,339
Accounts payable and accrued expenses		(780,569)				(780,569)
Unearned revenue		(346,108)				(346,108)
Net cash used in operating activities		(217,529)		-		(217,529)
Cash flows from investing activities:						
Purchases of property and equipment		(554,873)				(554,873)
Sales of property and equipment		151,818				151,818
Investment		(555,555)				(555,555)
Net cash used in investing activities		(958,610)		_		(958,610)
Cash flows from financing activities:						
Proceeds from the exercise of stock options and warrants		276,861				276,861
Proceeds from exercise of subsidiary options		14,013				14,013
Payments on capital lease obligations and loans - net		(49,117)				(49,117)
Net cash provided by financing activities	_	241,757	_		_	241,757
Effect of exchange rate changes		533,292		<del>-</del>		533,292
Net decrease in cash and cash equivalents	_	(401,090)			_	
Cash and cash equivalents, beginning of the period				-		(401,090)
	Φ.	11,557,527	Φ.		¢	11,557,527
Cash and cash equivalents, end of period	\$	11,156,437	\$		\$	11,156,437
	Page	: 33				

The following tables present the restated financial statements for the quarter ended December 31, 2016.

	Balance Sheet As of December 31, 2016					
	As Originally Presented			Amount of Restatement		As Restated
ASSETS		_		_		
Current assets:						
Cash and cash equivalents	\$	9,505,383			\$	9,505,383
Accounts receivable, net of allowance of \$495,760 and						
\$492,498		5,840,490				5,840,490
Accounts receivable, net - related party		4,303,380		252 106		4,303,380
Revenues in excess of billings		17,646,488		373,406		18,019,894
Revenues in excess of billings - related party		469,030				469,030
Other current assets		2,904,650				2,904,650
Total current assets		40,669,421		373,406		41,042,827
Restricted cash		90,000				90,000
Property and equipment, net		21,873,277				21,873,277
Other assets		2,054,938				2,054,938
Intangible assets, net		18,423,439				18,423,439
Goodwill		9,516,568				9,516,568
Total assets	\$	92,627,643	\$	373,406	\$	93,001,049
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities:						
Accounts payable and accrued expenses	\$	7,373,097			\$	7,373,097
Current portion of loans and obligations under capitalized		, ,				, ,
leases		4,368,930				4,368,930
Unearned revenues		2,806,804		77,821		2,884,625
Common stock to be issued		88,324		,		88,324
Total current liabilities		14,637,155		77,821		14,714,976
Long term loans and obligations under capitalized leases;		- 1,00 / ,-00		.,,===		- 1,1 - 1,2 / 2
less current maturities		501,554				501,554
Total liabilities		15,138,709		77,821		15,216,530
Commitments and contingencies		13,130,707		77,021		13,210,330
Stockholders' equity:						
Preferred stock, \$.01 par value; 500,000 shares authorized;		_		_		_
Common stock, \$.01 par value; 14,500,000 shares authorized;						
10,993,054 shares issued and 10,958,275 outstanding as of						
December 31, 2016 and 10,713,372 shares issued and						
10,686,093 outstanding as of June 30, 2016		109,931				109,931
Additional paid-in-capital		123,019,215				123,019,215
Treasury stock (34,779 shares and 27,279 shares)		(454,310)				(454,310
Accumulated deficit		(40,074,755)		196,890		(39,877,865
Stock subscription receivable		(450,220)		190,890		(450,220
Other comprehensive loss						
-		(18,628,395)		106 000		(18,628,395
Total NetSol stockholders' equity		63,521,466		196,890		63,718,356
Non-controlling interest	_	13,967,468		98,695	_	14,066,163
Total stockholders' equity		77,488,934		295,585		77,784,519 93,001,049
Total liabilities and stockholders' equity	\$	92,627,643	\$	373,406	\$	

		r the Three Mon d December 31,		For the Six Months Ended December 31, 2016				
	As Originally Presented	Amount of Restatement	As Restated	As Originally Presented	Amount of Restatement	As Restated		
Net Revenues:								
License fees	\$ 5,350,086	\$ (1,580,529)	\$ 3,769,557	\$ 8,849,946	\$ 373,406	\$ 9,223,352		
Maintenance fees	3,787,696	(198,797)	3,588,899	7,190,517	(77,821)	7,112,696		
Services	6,984,084		6,984,084	12,790,801		12,790,801		
License fees - related party	- 51 245		51,345	246,957		246,957		
Maintenance fees - related party Services - related party	51,345 1,464,901		1,464,901	181,976 3,379,473		181,976 3,379,473		
Total net revenues	17,638,112	(1,779,326)	15,858,786	32,639,670	295,585	32,935,255		
Total liet revenues	17,036,112	(1,779,320)	13,636,760	32,039,070	293,363	32,933,233		
Cost of revenues:								
Salaries and consultants	5,979,804		5,979,804	11,873,153		11,873,153		
Travel	836,240		836,240	1,548,135		1,548,135		
Depreciation and amortization	1,318,764		1,318,764	2,649,636		2,649,636		
Other	1,065,727		1,065,727	2,038,065		2,038,065		
Total cost of revenues	9,200,535		9,200,535	18,108,989		18,108,989		
Gross profit	8,437,577	(1,779,326)	6,658,251	14,530,681	295,585	14,826,266		
Operating expenses:	2 712 479		2 712 479	5 057 516		5.057.516		
Selling and marketing Depreciation and amortization	2,713,478 271,485		2,713,478 271,485	5,057,516 540,582		5,057,516 540,582		
General and administrative	3,933,413		3,933,413	8,552,609		8,552,609		
Research and development cost	91,607		91,607	184,539		184,539		
Total operating expenses	7,009,983	<del></del>	7,009,983	14,335,246		14,335,246		
e com channes or harman	7,000,000		7,009,905	11,333,210		11,333,210		
Income (loss) from operations	1,427,594	(1,779,326)	(351,732)	195,435	295,585	491,020		
Other income and (expenses)								
Loss on sale of assets	(32,339)		(32,339)	(34,742)		(34,742)		
Interest expense	(62,127)		(62,127)	(116,602)		(116,602)		
Interest income	23,416		23,416	53,856		53,856		
Loss on foreign currency exchange	((21.007)		((21,007)	(1.027.702)		(1.027.792)		
transactions Other income	(621,887)		(621,887)	(1,036,783)		(1,036,783)		
Total other income (expenses)	6,823 (686,114)		6,823 (686,114)	28,383 (1,105,888)		28,383 (1,105,888)		
Total other meonie (expenses)	(080,114)		(080,114)	(1,103,888)		(1,103,888)		
Net income (loss) before income taxes	741,480	(1,779,326)	(1,037,846)	(910,453)	295,585	(614,868)		
Income tax provision	(338,884)		(338,884)	(378,759)		(378,759)		
Net income (loss) from continuing								
operations	402,596	(1,779,326)	(1,376,730)	(1,289,212)	295,585	(993,627)		
Non-controlling interest	(1,388,272)	596,608	(791,664)	(1,462,183)	(98,695)	(1,560,878)		
Net income (loss) attributable to NetSol	\$ (985,676)	\$(1,182,718)	\$ (2,168,394)	\$ (2,751,395)	\$ 196,890	\$ (2,554,505)		
Net income (loss) per share:								
Net income (loss) per common share	<b>4</b> (0.00)	(O.11)	<b>(0.20)</b>		<b>.</b>	<b>(0.24)</b>		
Basic	\$ (0.09)	\$ (0.11)	\$ (0.20)	\$ (0.26)	\$ 0.03	\$ (0.24)		
Diluted	\$ (0.09)	\$ (0.11)	\$ (0.20)	\$ (0.26)	\$ 0.03	\$ (0.24)		
Weighted average number of shares outstanding								
Basic	10,877,446	10,877,446	10,877,446	10,783,685	10,783,685	10,783,685		
Diluted	10,877,446	10,877,446	10,877,446	10,783,685	10,783,685	10,783,685		
		Page 35						
		<u>~</u>						

# NETSOL TECHNOLOGIES, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2017 (UNAUDITED)

	For the Three Months					
	Ended December 31, 2016					
		originally Presented		Amount of estatement	A	As Restated
Net income (loss)	\$	(985,676)	\$	(1,182,718)	\$	(2,168,394)
Other comprehensive income (loss):						
Translation adjustment		(944,837)				(944,837)
Comprehensive income (loss)		(1,930,513)		(1,182,718)		(3,113,231)
Comprehensive income (loss) attributable to non-controlling						
interest		(276,575)				(276,575)
Comprehensive income (loss) attributable to NetSol	\$	(1,653,938)	\$	(1,182,718)	\$	(2,836,656)
			For t	he Six Months		
			Ended D	ecember 31, 2016		
	As	Originally		Amount of		
	1	Presented	F	Lestatement	A	As Restated
Net income (loss)	\$	(2,751,395)	\$	262,469	\$	(2,488,926)
Other comprehensive income (loss):						
Translation adjustment		149,237		<u>-</u>		149,237
Comprehensive income (loss)		(2,602,158)		262,469		(2,339,689)
Comprehensive income (loss) attributable to non-controlling						
interest		47,138		<u>-</u>		47,138
Comprehensive income (loss) attributable to NetSol	\$	(2,649,296)	\$	262,469	\$	(2,386,827)
		-				
Pag	ge 36					

# NETSOL TECHNOLOGIES, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS MARCH 31, 2017 (UNAUDITED)

For the Six Months Ended December 31, 2016

	Ended December 51, 2010					
		As Originally Presented		Amount of Restatement		As Restated
Cash flows from operating activities:						
Net income (loss)	\$	(1,289,212)	\$	295,585	\$	(993,627)
Adjustments to reconcile net income (loss) to net cash used in						
operating activities:						
Depreciation and amortization		3,190,218				3,190,218
Provision for bad debts		1,026				1,026
Loss on sale of assets		34,742				34,742
Stock issued for services		1,525,775				1,525,775
Fair market value of warrants and stock options granted		21,804				21,804
Changes in operating assets and liabilities:						
Accounts receivable		3,678,110				3,678,110
Accounts receivable - related party		829,285				829,285
Revenues in excess of billing		(7,219,089)		(373,406)		(7,592,495)
Revenues in excess of billing - related party		285,791		,		285,791
Other current assets		585,147				585,147
Accounts payable and accrued expenses		334,241				334,241
Unearned revenue		(1,908,440)		77,821		(1,830,619)
		69,398		-		69,398
Net cash used in operating activities		,				Í
Cash flows from investing activities:						
Purchases of property and equipment		(1,074,316)				(1,074,316)
Sales of property and equipment		181,087				181,087
Purchase of treasury stock		(38,885)				(38,885)
Investment		(705,555)				(705,555)
Net cash used in investing activities		(1,637,669)		_		(1,637,669)
Cash flows from financing activities:						
Proceeds from the exercise of stock options and warrants		429,452				429,452
Proceeds from exercise of subsidiary options		18,089				18,089
Dividend paid by subsidiary to Non controlling interest		(968,657)				(968,657)
Payments on capital lease obligations and loans - net		(69,998)				(69,998)
Net cash provided by financing activities		(591,114)		_		(591,114)
Effect of exchange rate changes		107,241				107,241
Net decrease in cash and cash equivalents		(2,052,144)	_	_		(2,052,144)
Cash and cash equivalents, beginning of the period		11,557,527				11,557,527
Cash and cash equivalents, end of period	\$	9,505,383	\$	_	\$	9,505,383
Cash and cash equivalents, end of period	<del>*</del>	3,000,000	<u> </u>		Ψ	3,000,303

Page 37

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion is intended to assist in an understanding of the Company's financial position and results of operations for the three and nine months ended March 31, 2017. The following discussion should be read in conjunction with the information included within our Annual Report on Form 10-K for the year ended June 30, 2016, and the Condensed Consolidated Financial Statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q.

#### Forward-Looking Information

This report contains certain forward-looking statements and information relating to the Company that is based on the beliefs of its management as well as assumptions made by and information currently available to its management. When used in this report, the words "anticipate", "believe", "estimate", "expect", "intend", "plan", and similar expressions as they relate to the Company or its management, are intended to identify forward-looking statements. These statements reflect management's current view of the Company with respect to future events and are subject to certain risks, uncertainties and assumptions. Should any of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described in this report as anticipated, estimated or expected. The Company's realization of its business aims could be materially and adversely affected by any technical or other problems in, or difficulties with, planned funding and technologies, third party technologies which render the Company's technologies obsolete, the unavailability of required third party technology licenses on commercially reasonable terms, the loss of key research and development personnel, the inability or failure to recruit and retain qualified research and development personnel, or the adoption of technology standards which are different from technologies around which the Company's business ultimately is built. The Company does not intend to update these forward-looking statements.

#### **Business Overview**

NetSol Technologies, Inc. (NasdaqCM: NTWK) is a worldwide provider of IT and enterprise software solutions. We believe that our solutions constitute mission critical applications for our clients as they encapsulate end-to-end business processes, facilitating faster processing and increased transactions.

The Company's primary source of revenue is the licensing, customization, enhancement and maintenance of its suite of financial applications under the brand name NFS<sup>TM</sup> (NetSol Financial Suite) and NFS Ascent<sup>TM</sup> for leading businesses in the global lease and finance industry.

NetSol's clients include Dow-Jones 30 Industrials and Fortune 500 manufacturers and financial institutions, global vehicle manufacturers, and enterprise technology providers, all of which are serviced by NetSol delivery locations around the globe.

Founded in 1997, NetSol is headquartered in Calabasas, California. While the Company follows a global strategy for sales and delivery of its portfolio of solutions and services, it continues to maintain regional offices in the following locations:

North America
 San Francisco Bay Area
 Europe
 London Metropolitan area

Asia Pacific
 Lahore, Karachi, Bangkok, Beijing, Jakarta and Sydney

The Company maintains services, solutions and/or sales specific offices in the USA, England, Germany, Pakistan, Thailand, China and Australia.

NetSol's offerings include its flagship global solution, NFS<sup>TM</sup>. A robust suite of five software applications, it is an end-to-end solution for the lease and finance industry covering the complete leasing and financing cycle, starting from quotation origination through end of contract transactions. The five software applications under NFS<sup>TM</sup> have been designed and developed for a highly flexible setting and are capable of dealing with multinational, multi-company, multi-asset, multi-lingual, multi-distributor and multi-manufacturer environments. Each application is a complete system in itself and can be used independently to address specific sub-domains of the leasing/financing cycle. When used together, they fully automate the entire leasing/financing cycle for any size company, including those with multi-billion dollar portfolios.

#### NFS Ascent<sup>TM</sup>

NFS Ascent<sup>TM</sup> is the Company's next-generation platform, offering a technologically advanced solution for the auto and equipment finance and leasing industry. NFS Ascent's<sup>TM</sup> architecture and user interfaces were designed based on the Company's collective experience with global Fortune 500 companies over the past 30 years. The platform's framework allows auto captive and asset finance companies to rapidly transform legacy driven technology into a state-of-the-art IT and business process environment. At the core of the NFS Ascent<sup>TM</sup> platform is a lease accounting and contract processing engine, which allows for an array of interest calculation methods, as well as robust accounting of multibillion dollar lease portfolios under various generally accepted accounting principles (GAAP), as well as international financial reporting standards (IFRS). NFS Ascent<sup>TM</sup>, with its distributed and clustered deployment across parallel application and high volume data servers, enables finance companies to process voluminous data in a hyper speed environment. NFS Ascent<sup>TM</sup> has been developed using the latest tools and technologies and its n-tier SOA architecture allows the system to greatly improve a myriad of areas including, but not limited to, scalability, performance, fault tolerance and security.

#### **NFS Mobility**

NetSol launched NFS mobility in 2014. It enables a sales force for the finance and leasing company across different channels such as point of sale, field investigation and auditing, and allows end customers to access their contract details through a self-service mobile application. NFS Mobility includes mAccount, mPOS, mDealer, mAuditor, and Mobile Field Investigator (mFI).

#### LeasePak

In North America, NTA has and continues to develop the LeasePak Productivity modules as an additional companion set of products to operate in conjunction with the LeasePak base system licensed software. LeasePak streamlines the lease management lifecycle, while maintaining customer service and reducing operating costs. It is web-enabled and can be configured to run on HP-UX, SUN/Solaris or Linux, as well as for Oracle and Sybase users. It is scalable from a basic offering to a collection of highly specialized add on modules for systems, portfolios and accrual methods for virtually all sizes and varying complexity of operations. It is part of the vehicle leasing infrastructure at leading Fortune 500 banks and manufacturers, as well as for some of the industry's leading independent lessors. It handles every aspect of the lease or loan lifecycle, including credit application origination, credit adjudication, pricing, documentation, booking, payments, customer service, collections, midterm adjustments, and end-of-term options and asset disposition. It is also integrated with Vertex Series O.

The LeasePak solution includes the LeasePak Software-as-a-Service ("SaaS") business line, which provides an enhanced performance, while reducing the overall cost of ownership. SaaS offers a new deployment option whereby customers only require access to the internet and web browser to use the software. LeasePak-SaaS targets small and mid-sized leasing and finance companies.

NTA has updated the LeasePak's technology set to .Net. The most recent upgrade includes faster performance, new features, improved security, and compatibility with the latest hardware. LeasePak.Net takes full advantage of the existing business functionality of LeasePak.

#### LeaseSoft

In addition to offering NFS Ascent™ to the European market, NTE has some regional offerings, including LeaseSoft and LoanSoft. LeaseSoft is a full lifecycle lease and finance system aimed predominantly at the UK funder market, including modules to support web portals and an electronic data interchange manager to facilitate integration between funders and introducers. LoanSoft is similar to LeaseSoft, but optimized for the consumer loan market.

The following discussion is intended to assist in an understanding of NetSol's financial position and results of operations for the nine months ended March 31, 2017. It should be read together with our condensed consolidated financial statements and related notes included herein.

#### Highlights

Listed below are a few of NetSol's major successes achieved in the nine months ended March 31, 2017:

- The first implementation of our contract with a long-standing customer to upgrade to NFS Ascent™ in 11 countries and implement NFS Ascent™, in one new country, was recently completed in Australia and New Zealand. The first implementation phase continues in China, Korea, and South Africa.
- Sold LeasePak license valued at \$500,000 to Korean based automotive captive for their U.S. operations.
- NetSol PK signed a collaboration agreement to provide technology services to eeGeo, an interactive 3D mapping company based in the United Kingdom. The eeGeo platform enables businesses to easily visualize complex data sets and location-based services in a 3D mobile experience. This agreement is progressing well as per joint agreements with NetSol and eeGeo.
- Went live with a major implementation of our NFS legacy system with Tri Petch Isuzu Leasing in Thailand.
- Went live with NFS legacy system in China.
- A restructuring of the Company's efficiencies, initiated in December 2016, is expected to result in approximately \$4 million in savings spread over the next year.
- Teamed up with Microsoft Pakistan to foster innovation, encourage entrepreneurship and provide senior mentorship to promising new start-ups as part of the NSPIRE program.
- NetSol PK signed an agreement with Microsoft North Africa, East Mediterranean & Pakistan to further support the Pakistan technological start-ups.

Our success, in the near term, will depend, in large part, on the Company's ability to continue to grow revenues and improve profits, adequately capitalize for growth in various markets and verticals, make progress in the North American and European markets and, continue to streamline sales and marketing efforts in every market we operate. However, management's outlook for the continuing operations, which has been consolidated and has been streamlined, remains optimistic.

Management has identified the following material trends affecting NetSol.

#### Positive trends:

- Improving U.S. economy generally, and particularly in the auto and banking markets.
- China to invest \$55 billion in Pakistan on energy and infrastructure projects.
- NFS legacy Solutions and Ascent's largest auto finance market remains robust and resilient in China.
- According to Business Insider, US auto manufactures hit a record 18.4 million units of new car sales in 2016 up from 17.5 million in 2015.
- New emerging markets and IT destinations in Thailand, Malaysia, Indonesia, and Australia.
- According to a Bloomberg December 2016 report, China's car sales have been on a 26-year Record Streak fueled by tax break to consumers.
- According to a KPMG report, global car sales are rising and forecast to exceed 91 million by 2017.
- Continued interest from multinational auto captives, global companies and existing clients in NetSol Ascent<sup>TM</sup>.
- As noted by Bloomberg, an improved economic environment, major foreign investment and improved security in Pakistan should restore business confidence and increase foreign travel.

#### Negative trends:

- The disruption risk of geopolitical unrest in the Middle East and the global threat of terrorist attacks.
- Restricted liquidity and financial burden due to tighter internal processes and limited budgets might cause delays in the receivables from some clients.
- Uncertainty in European countries due to Brexit.
- Continued concerns about absorbing refugees and associated security risks in Europe.

# CHANGES IN FINANCIAL CONDITION

# Quarter Ended March 31, 2017 compared to the Quarter Ended March 31, 2016

The following table sets forth the items in our unaudited condensed consolidated statement of operations for the quarter ended March 31, 2017 and 2016 as a percentage of revenues.

For the Three Months

	Ended March 31,					
		2017	%		2016	%
Net Revenues:						
License fees	\$	5,730,222	31.92%	\$	1,358,469	8.50%
Maintenance fees		3,538,996	19.72%		3,388,526	21.21%
Services		7,004,272	39.02%		8,159,490	51.08%
License fees - related party		-	0.00%		484,644	3.03%
Maintenance fees - related party		51,698	0.29%		28,423	0.18%
Services - related party		1,624,132	9.05%		2,554,347	15.99%
Total net revenues		17,949,320	100.00%		15,973,899	100.00%
Cost of revenues:						
Salaries and consultants		6,161,110	34.33%		5,691,530	35.63%
Travel		764,867	4.26%		543,672	3.40%
Depreciation and amortization		1,340,188	7.47%		1,483,695	9.29%
Other		686,950	3.83%		860,868	5.39%
Total cost of revenues		8,953,115	49.88%		8,579,765	53.71%
Gross profit		8,996,205	50.12%		7,394,134	46.29%
Operating expenses:		0,770,200	30.1270		7,55 1,15 1	10.2570
Selling and marketing		2,439,948	13.59%		1,896,295	11.87%
Depreciation and amortization		284,642	1.59%		321,230	2.01%
General and administrative		4,329,798	24.12%		3,808,327	23.84%
Research and development cost		101,193	0.56%		132,123	0.83%
Total operating expenses		7,155,581	39.87%		6,157,975	38.55%
Income from operations		1,840,624	10.25%		1,236,159	7.74%
Other income and (expenses)		,,.			, ,	
Gain on sale of assets		1,647	0.01%		14,848	0.09%
Interest expense		(60,357)	-0.34%		(56,070)	-0.35%
Interest income		27,229	0.15%		29,673	0.19%
Gain on foreign currency exchange transactions		390,897	2.18%		12,955	0.08%
Other income (expense)		(219)	0.00%		25,258	0.16%
Total other income (expenses)		359,197	2.00%		26,664	0.17%
Net income before income taxes		2,199,821	12.26%		1 262 922	7.91%
Income tax provision		(61,604)	-0.34%		1,262,823 (106,209)	-0.66%
•				_		
Net income		2,138,217	11.91% -8.01%		1,156,614	7.24%
Non-controlling interest		(1,438,249)			(307,135)	-1.92%
Net income attributable to NetSol	\$	699,968	3.90%	\$	849,479	5.32%
		Page 41				

A significant portion of our business is conducted in currencies other than the U.S. dollar. We operate in several geographical regions as described in Note 16 "Operating Segments" within the Notes to the Condensed Consolidated Financial Statements. Weakening of the value of the U.S. dollar compared to foreign currency exchange rates generally has the effect of increasing our revenues but also increasing our expenses denominated in currencies other than the U.S. dollar. Similarly, strengthening of the U.S. dollar compared to foreign currency exchange rates generally has the effect of reducing our revenues but also reducing our expenses denominated in currencies other than the U.S. dollar. We plan our business accordingly by deploying additional resources to areas of expansion, while continuing to monitor our overall expenditures given the economic uncertainties of our target markets. In order to provide a framework for assessing how our underlying businesses performed excluding the effect of foreign currency fluctuations, we compare the changes in results from one period to another period using constant currency. In order to calculate our constant currency results, we apply the current period results to the prior period foreign currency exchange rates. In the table below, we present the change based on actual results in reported currency and in constant currency.

					Favorable	Favorable	Total
					(Unfavorable)	(Unfavorable)	Favorable
		For the Thre	e Months		Change in	Change due to	(Unfavorable)
		Ended Ma	rch 31,		Constant	Currency	Change as
	2017	%	2016	%	Currency	Fluctuation	Reported
Net Revenues:	17,949,320	100.00%	15,973,899	100.00%	2,378,546	(403,125)	1,975,421
Cost of revenues:	8,953,115	49.88%	8,579,765	53.71%	(402,479)	29,129	(373,350)
Gross profit	8,996,205	50.12%	7,394,134	46.29%	1,976,067	(373,996)	1,602,071
Operating expenses:	7,155,581	39.87%	6,157,975	38.55%	(1,178,355)	180,749	(997,606)
Income from operations	1,840,624	10.25%	1,236,159	7.74%	797,712	(193,247)	604,465

Net revenues for the quarter ended March 31, 2017 and 2016 are broken out among the segments as follows:

	2017		201	16	
	Revenue	%	Revenue	%	
North America	1,111,897	6.19%	1,739,115	10.89%	
Europe	1,808,567	10.08%	2,511,844	15.72%	
Asia-Pacific	15,028,856	83.73%	11,722,940	73.39%	
Total	\$ 17,949,320	100.00%	\$ 15,973,899	100.00%	

Revenues

#### License fees

License fees for the three months ended March 31, 2017 were \$5,730,222 compared to \$1,843,113 for the three months ended March 31, 2016 reflecting an increase of \$3,887,109 with a change in constant currency of \$3,885,931. Included in the license fees are licenses provided to related parties of \$nil for the three months ended March 31, 2017 compared to \$484,644 for the same period last year. During the three months ended March 31, 2017, we increased our license revenues through sales of our NFS Ascent<sup>TM</sup> product and sales of our regional offerings in the U.S.

#### Maintenance fees

Maintenance fees for the three months ended March 31, 2017 were \$3,590,694 compared to \$3,416,949 for the three months ended March 31, 2016 reflecting an increase of \$173,745 with a change in constant currency of \$267,025. Maintenance fees include maintenance provided to related parties of \$51,698 for the three months ended March 31, 2017 compared to \$28,423 for the same period last year. Maintenance fees begin once a customer has "gone live" with our product. The increase was due to the start of new maintenance agreements from customers who went live with our product during the latter stages of fiscal year 2016 and into fiscal year 2017. We anticipate maintenance fees to gradually increase as we implement both our NFS legacy product and NFS Ascent<sup>TM</sup>.

#### Services

Services income for the three months ended March 31, 2017 was \$8,628,404 compared to \$10,713,837 for the three months ended March 31, 2016 reflecting a decrease of \$2,085,433 with a change in constant currency of \$1,774,410. Included in the services revenue are services provided to related parties of \$1,624,132 for the three months ended March 31, 2017 compared to \$2,554,347 for the same period last year. The decrease is due to a decrease in consulting services with current customers and a reduction in implementation services. Services revenue is derived from services provided to both current customers as well as services provided to new customers as part of the implementation process.

#### Gross Profit

The gross profit was \$8,996,205, for the three months ended March 31, 2017 as compared with \$7,394,134 for the three months ended March 31, 2016. This is an increase of \$1,602,071 with an increase in constant currency of \$1,976,067. The gross profit percentage for the three months ended March 31, 2017, increased to 50.12% from 46.29% for the three months ended March 31, 2016. The cost of sales was \$8,953,115 for the three months ended March 31, 2017 compared to \$8,579,765 for the three months ended March 31, 2016 or an increase of \$373,350 and on a constant currency basis an increase of \$402,479. As a percentage of sales, cost of sales decreased from 53.71% for the three months ended March 31, 2016 to 49.88% for the three months ended March 31, 2017.

Salaries and consultant fees increased by \$469,580 from \$5,691,530 for the three months ended March 31, 2016 to \$6,161,110 for the three months ended March 31, 2017 and on a constant currency basis increased \$539,464. The increase in salaries and consultant fees is due to annual salary increases and the strategic hiring of employees at key locations including Pakistan, Thailand, China, UK and North America as we anticipate new projects associated with NFS Ascent<sup>TM</sup>.

Depreciation and amortization expense decreased to \$1,340,188 compared to \$1,483,695 for the three months ended March 31, 2016 or a decrease of \$143,507 and on a constant currency basis a decrease of \$160,284. Depreciation and amortization expense decreased as some products became fully amortized.

# **Operating Expenses**

Operating expenses were \$7,155,581 for the three months ended March 31, 2017 compared to \$6,157,975, for the three months ended March 31, 2016 or an increase of 16.20% or \$997,606 and on a constant currency basis an increase of 19.14% or \$1,178,355. As a percentage of sales, it slightly increased from 38.55% to 39.87%. The increase in operating expenses was primarily due to the increase in selling and marketing expenses of \$543,653 or 28.67% and on a constant currency basis an increase of \$574,133 or 30.28%, and an increase in general and administrative expenses of \$521,471 or 13.69% and on a constant currency basis an increase of \$666,134 or 17.49%.

The increase in selling and marketing expenses is due to the increase in our salaries and commissions, travel expenses, and business development costs to market and sell NFS Ascent<sup>TM</sup> globally.

General and administrative expenses were \$4,329,798 for the three months ended March 31, 2017 compared to \$3,808,327 at March 31, 2016 or an increase of \$521,471 or 13.69% and on a constant currency basis an increase of \$666,134 or 17.49%. During the three months ended March 31, 2017, salaries increased by approximately \$247,163 or \$266,470 on a constant currency basis due to the increase in the number of employees, annual raises, share grants and options; other general and administrative expenses slightly increased by approximately \$1,696 or \$123,533 on a constant currency basis; professional services increased by approximately \$272,612 or \$276,131 on a constant currency basis.

#### Income from Operations

Income from operations was \$1,840,624 for the three months ended March 31, 2017 compared to \$1,236,159 for the three months ended March 31, 2016. This represents an increase in income of \$604,465 with an increase in income of \$797,712 on a constant currency basis for the three months ended March 31, 2017 compared with the three months ended March 31, 2016. As a percentage of sales, income from operations was 10.25% for the three months ended March 31, 2017 compared to 7.74% for the three months ended March 31, 2016.

#### Net Income

Net income was \$699,968 for the three months ended March 31, 2017 compared to \$849,479 for the three months ended March 31, 2016. This is a decrease in income of \$149,511 compared to the prior year. For the three months ended March 31, 2017, net income per basic and diluted share was \$0.06 compared to \$0.08 for the three months ended March 31, 2016.

# Nine Months Ended March 31, 2017 compared to the Nine Months Ended March 31, 2016

The following table sets forth the items in our unaudited condensed consolidated statement of operations for the nine months ended March 31, 2017 and 2016 as a percentage of revenues.

For the Nine Months

	 	Ended M	arch 3	31,	
	2017	%		2016	%
Net Revenues:	 				
License fees	\$ 14,953,574	29.39%	\$	3,076,541	6.77%
Maintenance fees	10,651,692	20.93%		9,826,209	21.61%
Services	19,795,073	38.90%		24,487,467	53.85%
License fees - related party	246,957	0.49%		484,644	1.07%
Maintenance fees - related party	233,674	0.46%		218,409	0.48%
Services - related party	5,003,605	9.83%		7,377,430	16.22%
Total net revenues	50,884,575	100.00%		45,470,700	100.00%
Cost of revenues:					
Salaries and consultants	18,034,263	35.44%		15,936,191	35.05%
Travel	2,313,002	4.55%		1,779,134	33.03%
Depreciation and amortization	3,989,824	7.84%		4,419,396	9.72%
Other		5.36%			6.21%
	 2,725,015			2,822,347	
Total cost of revenues	 27,062,104	53.18%		24,957,068	54.89%
Gross profit	23,822,471	46.82%		20,513,632	45.11%
Operating expenses:					
Selling and marketing	7,497,464	14.73%		5,597,689	12.31%
Depreciation and amortization	825,224	1.62%		898,018	1.97%
General and administrative	12,882,407	25.32%		10,391,844	22.85%
Research and development cost	285,732	0.56%		362,117	0.80%
Total operating expenses	21,490,827	42.23%		17,249,668	37.94%
Income from operations	2,331,644	4.58%		3,263,964	7.18%
Other income and (expenses)	2,331,044	4.38%		3,203,904	7.1070
Gain (loss) on sale of assets	(33,095)	-0.07%		642	0.00%
Interest expense	(176,959)	-0.35%		(196,399)	-0.43%
Interest income	81,085	0.16%		117,084	0.26%
Loss on foreign currency exchange transactions	(645,886)	-1.27%		(235,291)	-0.52%
Other income	28,164	0.06%		200,256	0.44%
Total other income (expenses)	 (746,691)	-1.47%	_	(113,708)	-0.25%
Total other meonie (expenses)	 (710,051)			(113,700)	
Net income before income taxes	1,584,953	3.11%		3,150,256	6.93%
Income tax provision	(440,363)	-0.87%		(454,707)	-1.00%
Net income	1,144,590	2.25%		2,695,549	5.93%
Non-controlling interest	(2,999,127)	-5.89%		(1,382,033)	-3.04%
Net income (loss) attributable to NetSol #	\$ (1,854,537)	-3.64%	\$	1,313,516	2.89%
	Page 44				
	1 450 11				

		For the Nine	e Months		(Unfavorable) Change in	(Unfavorable) Change due to	Favorable (Unfavorable)
		Ended Ma	rch 31,		Constant	Currency	Change as
	2017	%	2016	%	Currency	Fluctuation	Reported
Net Revenues:	50,884,575	100.00%	45,470,700	100.00%	6,478,304	(1,064,429)	5,413,875
	27.062.104	<b>52</b> 100/	24.057.060	54.000/	(2.507.450)	402 422	(2.105.026)
Cost of revenues:	27,062,104	53.18%	24,957,068	54.89%	(2,507,459)	402,423	(2,105,036)
Gross profit	23,822,471	46.82%	20,513,632	45.11%	3,970,845	(662,006)	3,308,839
Operating expenses:	21,490,827	42.23%	17,249,668	37.94%	(4,854,819)	613,660	(4,241,159)
Income from operations	2,331,644	4.58%	3,263,964	7.18%	(883,974)	(48,346)	(932,320)

Carragalala

Eastanalala

Net revenues for the nine months ended March 31, 2017 and 2016 are broken out among the segments as follows:

	2017		2016		
	Revenue	%	Revenue	%	
North America	\$ 4,467,325	8.78%	\$ 4,194,321	9.22%	
Europe	5,164,440	10.15%	6,676,142	14.68%	
Asia-Pacific	41,252,810	81.07%	34,600,237	76.09%	
Total	\$ 50.884.575	100.00%	\$ 45,470,700	100.00%	

#### Revenues

#### License fees

License fees for the nine months ended March 31, 2017 were \$15,200,531 compared to \$3,561,185 for the nine months ended March 31, 2016 reflecting an increase of \$11,639,346 with a change in constant currency of \$11,733,078. Included in the license fees are licenses provided to related parties of \$246,957 for the nine months ended March 31, 2017 compared to \$484,644 for the same period last year. During the nine months ended March 31, 2017, we increased our license revenues through sales of our NFS Ascent<sup>TM</sup> product and sales of our regional offerings in the U.S.

#### Maintenance fees

Maintenance fees for the nine months ended March 31, 2017 were \$10,885,366 compared to \$10,044,618 for the nine months ended March 31, 2016 reflecting an increase of \$840,748 with a change in constant currency of \$1,137,055. Maintenance fees include maintenance provided to related parties of \$233,674 for the nine months ended March 31, 2017 compared to \$218,409 for the same period last year. Maintenance fees begin once a customer has "gone live" with our product. The increase was due to the start of new maintenance agreements from customers who went live with our product during the latter stages of fiscal year 2016 and into fiscal year 2017. We anticipate maintenance fees to gradually increase as we implement both our NFS legacy product and NFS Ascent<sup>TM</sup>.

# Services

Services income for the nine months ended March 31, 2017 was \$24,798,678 compared to \$31,864,897 for the nine months ended March 31, 2016 reflecting a decrease of \$7,066,219 with a change in constant currency of \$6,391,829. Included in the services revenue are services provided to related parties of \$5,003,605 for the nine months ended March 31, 2017 compared to \$7,377,430 for the same period last year. The decrease is due to a decrease in consulting services with current customers and a reduction in implementation services. Services revenue is derived from services provided to both current customers as well as services provided to new customers as part of the implementation process.

#### Gross Profit

The gross profit was \$23,822,471, for the nine months ended March 31, 2017 as compared with \$20,513,632 for the nine months ended March 31, 2016. This is an increase of \$3,308,839 with an increase in constant currency of \$3,970,845. The gross profit percentage for the nine months ended March 31, 2017 slightly increased to 46.82% from 45.11% for the nine months ended March 31, 2016. The cost of sales was \$27,062,104 for the nine months ended March 31, 2017 compared to \$24,957,068 for the nine months ended March 31, 2016 for an increase of \$2,105,036 and on a constant currency basis an increase of \$2,507,459. As a percentage of sales, cost of sales slightly decreased from 54.89% for the nine months ended March 31, 2016 to 53.18% for the nine months ended March 31, 2017.

Salaries and consultant fees increased by \$2,098,072 from \$15,936,191 for the nine months ended March 31, 2016 to \$18,034,263 for the nine months ended March 31, 2017 and on a constant currency basis increased \$2,438,781. The increase in salaries and consultant fees is due to annual salary increases and the strategic hiring of employees at key locations including Pakistan, Thailand, China, UK and North America as we anticipate new projects associated with NFS Ascent<sup>TM</sup>.

Depreciation and amortization expense decreased to \$3,989,824 compared to \$4,419,396 for the nine months ended March 31, 2016 or a decrease of \$429,572 and on a constant currency basis a decrease of \$445,624. Depreciation and amortization expense decreased as some products became fully amortized.

#### Operating Expenses

Operating expenses were \$21,490,827 for the nine months ended March 31, 2017 compared to \$17,249,668, for the nine months ended March 31, 2016 for an increase of 24.59% or \$4,241,159 and on a constant currency basis an increase of 28.14% or \$4,854,819. As a percentage of sales, it increased from 37.94% to 42.23%. The increase in operating expenses was primarily due to the increase in selling and marketing expenses of \$1,899,775 or 33.94% and on a constant currency basis an increase of \$2,125,617 or 37.97%, and an increase in general and administrative expenses of \$2,490,563 or 23.97% and on a constant currency basis an increase of \$2,855,483 or 27.48%.

The increase in selling and marketing expenses is due to the increase in our salaries and commissions, travel expenses, and business development costs to market and sell NFS Ascent<sup>TM</sup> globally.

General and administrative expenses were \$12,882,407 for the nine months ended March 31, 2017 compared to \$10,391,844 at March 31, 2016 or an increase of \$2,490,563 or 23.97% and on a constant currency basis an increase of \$2,855,483 or 27.48%. During the nine months ended March 31, 2017, salaries increased by approximately \$2,533,264 or \$2,689,781 on a constant currency basis due to the increase in the number of employees, annual raises, share grants, cash bonuses and options; other general and administrative expenses decreased by approximately \$266,940 or \$83,685 on a constant currency basis; professional services increased by approximately \$224,239 or \$249,387 on a constant currency basis.

# Income from Operations

Income from operations was \$2,331,644 for the nine months ended March 31, 2017 compared to \$3,263,964 for the nine months ended March 31, 2016. This represents a decrease in income of \$932,320 with a decrease in income of \$883,974 on a constant currency basis for the nine months ended March 31, 2017 compared with the nine months ended March 31, 2016. As a percentage of sales, net income from operations was 4.58% for the nine months ended March 31, 2017 compared to income of 7.18% for the nine months ended March 31, 2016.

# Net Income (Loss)

Net loss was \$1,854,537 for the nine months ended March 31, 2017 compared to net income of \$1,313,516 for the nine months ended March 31, 2016. This is an increase in loss of \$3,168,053 compared to the prior year. For the nine months ended March 31, 2017, net loss per basic and diluted share was \$0.17 compared to net income basic and diluted per share of \$0.13 and \$0.12, respectively for the nine months ended March 31, 2016.

#### **Non-GAAP Financial Measures**

Regulation S-K Item 10(e), "Use of Non-GAAP Financial Measures in Commission Filings," defines and prescribes the conditions for use of non-GAAP financial information. Our measures of adjusted EBITDA and adjusted EBITDA per basic and diluted share meet the definition of a non-GAAP financial measure.

We define the non-GAAP measures as follows:

- EBITDA is GAAP net income or loss before net interest expense, income tax expense, depreciation and amortization.
- Non-GAAP adjusted EBITDA is EBITDA less stock-based compensation expense.
- Adjusted EBITDA per basic and diluted share Adjusted EBITDA allocated to common stock divided by the weighted average shares outstanding and diluted shares outstanding.

We use non-GAAP measures internally to evaluate the business and believe that presenting non-GAAP measures provides useful information to investors regarding the underlying business trends and performance of our ongoing operations as well as useful metrics for monitoring our performance and evaluating it against industry peers. The non-GAAP financial measures presented should be used in addition to, and in conjunction with, results presented in accordance with GAAP, and should not be relied upon to the exclusion of GAAP financial measures. Management strongly encourages investors to review our consolidated financial statements in their entirety and not to rely on any single financial measure in evaluating the Company.

The non-GAAP measures reflect adjustments based on the following items:

<u>EBITDA</u>: We report EBITDA as a non-GAAP metric by excluding the effect of net interest expense, income tax expense, depreciation and amortization from net income or loss because doing so makes internal comparisons to our historical operating results more consistent. In addition, we believe providing an EBITDA calculation is a more useful comparison of our operating results to the operating results of our peers.

Stock-based compensation expense: We have excluded the effect of stock-based compensation expense from the non-GAAP adjusted EBITDA and non-GAAP adjusted EBITDA per basic and diluted share calculations. Although stock-based compensation expense is calculated in accordance with current GAAP and constitutes an ongoing and recurring expense, such expense is excluded from non-GAAP results because it is not an expense which generally requires cash settlement by NetSol, and therefore is not used by us to assess the profitability of our operations. We also believe the exclusion of stock-based compensation expense provides a more useful comparison of our operating results to the operating results of our peers.

Non-controlling interest: We add back the non-controlling interest in calculating gross adjusted EBITDA and then subtract out the income taxes, depreciation and amortization and net interest expense attributable to the non-controlling interest to arrive at a net adjusted EBITDA.

Our reconciliation of the non-GAAP financial measures of adjusted EBITDA and non-GAAP earnings per basic and diluted share to the most comparable GAAP measures for the three and nine months ended March 31, 2017 and 2016 are as follows:

		ree Months Ended rch 31, 2017		hree Months Ended arch 31, 2016		Ended arch 31, 2017		Ended erch 31, 2016
Net Income (loss) before preferred dividend,								
per GAAP	\$	699,968	\$	849,479	\$	(1,854,537)	\$	1,313,516
Non-controlling interest		1,438,249		307,135		2,999,127		1,382,033
Income taxes		61,604		106,209		440,363		454,707
Depreciation and amortization		1,624,830		1,804,925		4,815,048		5,317,414
Interest expense		60,357		56,070		176,959		196,399
Interest (income)		(27,229)		(29,673)		(81,085)		(117,084)
EBITDA	\$	3,857,779	\$	3,094,145	\$	6,495,875	\$	8,546,985
Add back:								
Non-cash stock-based compensation		478,345		368,674-		2,025,924		840,409
Adjusted EBITDA, gross	\$	4,336,124	\$	3,462,819	\$	8,521,799	\$	9,387,394
Less non-controlling interest (a)		(2,045,028)		(1,186,132)		(4,860,826)		(3,884,124)
Adjusted EBITDA, net	\$	2,291,096	\$	2,276,687	\$	3,660,973	\$	5,503,270
Weighted Average number of shares outstanding Basic Diluted	_	10,987,214 11,121,620		10,427,664 10,643,479		10,850,538 10,984,944		10,338,740 10,554,555
Basic adjusted EBITDA	\$	0.21	\$	0.22	\$	0.34	\$	0.53
Diluted adjusted EBITDA	\$	0.21	\$	0.21	\$	0.33	\$	0.52
(a)The reconciliation of adjusted EBITDA of non-controlling interest to net income attributable to non-controlling interest is as follows								
Net Income attributable to non-controlling								
interest	\$	1,438,249	\$	307,135	\$	2,999,127	\$	1,382,033
Income Taxes		10,871		36,569		71,916		74,350
Depreciation and amortization		538,118		790,065		1,587,412		2,346,603
Interest expense		17.502		9,416		<b>52</b> 010		40,749
Interest (income)		17,502				53,918		
· · ·	Ф	(10,610)	Φ	(31,715)	Φ	(27,702)	Ф	(83,112)
EBITDA	\$	1,994,130	\$	1,111,470	\$	4,684,671	\$	3,760,623
Add back:				<b></b>		4		465-50
Non-cash stock-based compensation		50,898		74,662		176,155		123,501
Adjusted EBITDA of non-controlling interest	\$	2,045,028	\$	1,186,132	\$	4,860,826	\$	3,884,124

#### LIQUIDITY AND CAPITAL RESOURCES

Our cash position was \$8,450,115 at March 31, 2017, compared to \$11,557,527 at June 30, 2016.

Net cash used in operating activities was \$2,018,592 for the nine months ended March 31, 2017 compared to \$1,130,801 provided by operating activities for the nine months ended March 31, 2016. At March 31, 2017, we had current assets of \$47,196,113 and current liabilities of \$17,168,622. We had accounts receivable of \$14,716,584 at March 31, 2017 compared to \$15,382,407 at June 30, 2016. We had revenues in excess of billings of \$20,988,640 at March 31, 2017 compared to \$11,297,264 at June 30, 2016. During the nine months ended March 31, 2017, our revenues in excess of billings were reclassified to accounts receivable pursuant to billing requirements detailed in each contract. The combined totals for accounts receivable and revenues in excess of billings increased by \$9,025,553, from \$26,679,671 at June 30, 2016, to \$35,705,224 at March 31, 2017. The increase is due to recognition of revenue according to progress of contracts. Accounts payable and accrued expenses, and current portions of loans and lease obligations amounted to \$7,404,181 and \$5,650,475, respectively at March 31, 2017.

The average days sales outstanding for the nine months ended March 31, 2017 and 2016 were 165 and 165 days, respectively, for each period. The days sales outstanding have been calculated by taking into consideration the average combined balances of accounts receivable and revenue in excess of billings.

Net cash used in investing activities was \$2,110,932 for the nine months ended March 31, 2017, compared to \$3,290,538 for the nine months ended March 31, 2016. We had purchases of property and equipment of \$1,315,922 compared to \$2,523,865 for the comparable period last fiscal year. During the nine months ended March 31, 2017, the Company purchased a 2.5% interest in eeGeo, Inc. for \$555,555 increasing its investment to 4.9%. NetSol PK also paid \$350,000 to eeGeo, Inc. in addition to providing services for investment. The Company purchased 7,500 of its common stock from open market at an average price of \$5.18 per share.

Net cash provided by financing activities was \$1,104,321, compared to \$1,408,254 for the nine months ended March 31, 2017, and 2016, respectively. The nine months ended March 31, 2017 included the cash inflow of \$785,479 from the exercising of stock options and warrants compared to \$728,699 for the same period last year. During the nine months ended March 31, 2017, we had net receipts from bank loans and capital leases of \$1,233,122 compared to \$597,880 for the nine months ended March 31, 2016. We are operating in various geographical regions of the world through its various subsidiaries. Those subsidiaries have financial arrangements from various financial institutions to meet both their short and long term funding requirements. These loans will become due at different maturity dates as described in Note 12 of the financial statements. We are in compliance with the covenants of the financial arrangements and there is no default, which may lead to early payment of these obligations. We anticipate paying back all these obligations on their respective due dates from its own sources.

We typically fund the cash requirements for our operations in the U.S. through our license, services, and maintenance agreements, intercompany charges for corporate services, and through the exercise of options and warrants. As of March 31, 2017, we had approximately \$8.45 million of cash, cash equivalents and marketable securities of which approximately \$6.79 million is held by our foreign subsidiaries. As of June 30, 2016, we had approximately \$11.56 million of cash, cash equivalents and marketable securities of which approximately \$7.64 million is held by our foreign subsidiaries. We intend to permanently reinvest these funds outside the U.S., and therefore, we do not anticipate repatriating undistributed earnings from our non-U.S. operations. If funds from foreign operations are required to fund U.S. operations in the future, and if U.S. tax has not previously been provided, we would be required to accrue and pay additional U.S. taxes to repatriate these funds.

We remain open to strategic relationships that would provide value added benefits. The focus will remain on continuously improving cash reserves internally and reduced reliance on external capital raise.

As a growing company, we have on-going capital expenditure needs based on our short term and long term business plans. Although our requirements for capital expenses vary from time to time, for the next 12 months, we anticipate needing \$3 million for APAC, U.S. and Europe new business development activities and infrastructure enhancements, which we expect to provide from current operations.

While there is no guarantee that any of these methods will result in raising sufficient funds to meet our capital needs or that even if available will be on terms acceptable to us, we will be very cautious and prudent about any new capital raise given the global market uncertainties. However, we are very conscious of the dilutive effect and price pressures in raising equity-based capital.

#### **Financial Covenants**

The Pakistani subsidiary, NetSol PK has an approved facility for export refinance from Askari Bank Limited amounting to Rupees 400 million or approximately \$3.86 million which requires NetSol PK to maintain a long-term debt equity ratio of 60:40 and the current ratio of 1:1.

As of the date of this report, we are in compliance with the financial covenants associated with our borrowings. The maturity dates of the borrowings of respective subsidiaries may accelerate if they do not comply with these covenants. In case of any change in control in subsidiaries, they may have to repay their respective credit facilities.

# CRITICAL ACCOUNTING POLICIES

Our financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP"). Preparing financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, and expenses. These estimates and assumptions are affected by management's application of accounting policies. Critical accounting policies for us include revenue recognition and multiple element arrangements, intangible assets, software development costs, and goodwill.

# REVENUE RECOGNITION

The Company derives revenues from the following sources: (1) software licenses, (2) services, which include implementation and consulting services, and (3) maintenance, which includes post contract support.

The Company recognizes revenue from license contracts without major customization when a non-cancelable, non-contingent license agreement has been signed, delivery of the software has occurred, the fee is fixed or determinable, and collectability is probable. Delivery is considered to have occurred upon electronic transfer of the license key that provides immediate availability of the product to the purchaser. Determining whether and when some of these criteria have been satisfied often involves assumptions and judgments that can have a significant impact on the timing and amount of revenue the Company reports.

If an arrangement does not qualify for separate accounting of the software license and consulting transactions, then new software license revenue is generally recognized together with the consulting services based on contract accounting using either the percentage-of-completion or completed contract method. Contract accounting is applied to any arrangements: (1) that include milestones or customer specific acceptance criteria that may affect collection of the software license fees; (2) where services include significant modification or customization of the software; (3) where significant consulting services are provided for in the software license contract without additional charge or are substantially discounted; or (4) where the software license payment is tied to the performance of consulting services.

Revenue from consulting services is recognized as the services are performed for time-and-materials contracts. Revenue from training and development services is recognized as the services are performed.

Revenue from maintenance agreements is recognized ratably over the term of the maintenance agreement, typically one year.

#### Multiple Element Arrangements

The Company may enter into multiple element revenue arrangements in which a customer may purchase a number of different combinations of software licenses, consulting services, maintenance and support, as well as training and development.

Vendor specific objective evidence ("VSOE") of fair value for each element is based on the price for which the element is sold separately. The Company determines the VSOE of fair value of each element based on historical evidence of the Company's stand-alone sales of these elements to third-parties or from the stated renewal rate for the elements contained in the initial software license arrangement. When VSOE of fair value does not exist for any undelivered element, revenue is deferred until the earlier of the point at which such VSOE of fair value exists or until all elements of the arrangement have been delivered. The only exception to this guidance is when the only undelivered element is maintenance and support or other services, then the entire arrangement fee is recognized ratably over the performance period.

#### INTANGIBLE ASSETS

Intangible assets consist of product licenses, renewals, enhancements, copyrights, trademarks, trade names, and customer lists. Intangible assets with finite lives are amortized over the estimated useful life and are evaluated for impairment at least on an annual basis and whenever events or changes in circumstances indicate that the carrying value may not be recoverable. We assess recoverability by determining whether the carrying value of such assets will be recovered through the undiscounted expected future cash flows. If the future undiscounted cash flows are less than the carrying amount of these assets, we recognize an impairment loss based on the excess of the carrying amount over the fair value of the assets.

#### SOFTWARE DEVELOPMENT COSTS

Costs incurred to internally develop computer software products or to enhance an existing product are recorded as research and development costs and expensed when incurred until technological feasibility for the respective product is established. Thereafter, all software development costs are capitalized and reported at the lower of unamortized cost or net realizable value. Capitalization ceases when the product or enhancement is available for general release to customers.

The Company makes on-going evaluations of the recoverability of its capitalized software projects by comparing the amount capitalized for each product to the estimated net realizable value of the product. If such evaluations indicate that the unamortized software development costs exceed the net realizable value, the Company writes off the amount which the unamortized software development costs exceed net realizable value. Capitalized and purchased computer software development costs are being amortized ratably based on the projected revenue associated with the related software or on a straight-line basis.

#### STOCK-BASED COMPENSATION

Our stock-based compensation expense is estimated at the grant date based on the award's fair value as calculated by the Black-Scholes-Merton (BSM) option pricing model and is recognized as expense over the requisite service period. The BSM model requires various highly judgmental assumptions including expected volatility and expected term. If any of the assumptions used in the BSM model changes significantly, stock-based compensation expense may differ materially in the future from that recorded in the current period. In addition, we are required to estimate the expected forfeiture rate and only recognize expense for those shares expected to vest. We estimate the forfeiture rate based on historical experience and our expectations regarding future pre-vesting termination behavior of employees. To the extent our actual forfeiture rate is different from our estimate; stock-based compensation expense is adjusted accordingly.

#### GOODWILL

Goodwill represents the excess of the aggregate purchase price over the fair value of the net assets acquired in a purchase businesses combination. Goodwill is reviewed for impairment on an annual basis, or more frequently if events or changes in circumstances indicate that the carrying amount of goodwill may be impaired. The goodwill impairment test is a two-step test. Under the first step, the fair value of the reporting unit is compared with its carrying value (including goodwill). If the fair value of the reporting unit is less than its carrying value, an indication of goodwill impairment exists for the reporting unit and the enterprise must perform step two of the impairment test (measurement). Under step two, an impairment loss is recognized for any excess of the carrying amount of the reporting unit's goodwill over the implied fair value of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit in a manner similar to a purchase price allocation. The residual fair value after this allocation is the implied fair value of the reporting unit goodwill. Fair value of the reporting unit is determined using a discounted cash flow analysis. If the fair value of the reporting unit exceeds its carrying value, step two does not need to be performed.

#### RECENT ACCOUNTING PRONOUNCEMENTS

For information with respect to recent accounting pronouncements and the impact of these pronouncements on our consolidated financial statements, see Note 2 of Notes to Condensed Consolidated Financial Statements included elsewhere in this Quarterly Report.

## Item 3. Quantitative and Qualitative Disclosures about Market Risks.

None.

#### **Item 4. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15 under the Exchange Act, as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Financial Officer and Chief Executive Officer concluded that our disclosure controls and procedures were ineffective.

In connection with the restatement discussed in Note 19 - "Restatement of Previously Issued Interim Financial Statements" management, including our principal executive officer and principal financial officer, re-evaluated the effectiveness of the design operation of our internal control over financial reporting and disclosure controls and procedures as of March 31, 2017 and our principal executive officer and principal financial officer concluded that, due to the material weakness identified in our internal control over financial reporting discussed below, our disclosure controls and procedures were not effective as of March 31, 2017. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis.

#### Management's Report on Internal Control over Financial Reporting

Our management has the responsibility to establish and maintain adequate internal controls over our financial reporting, as defined in Rule 13a-15(f) under the Securities and Exchange Act of 1934. Our internal controls are designed to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of our external financial statements in accordance with generally accepted accounting principles (GAAP).

Due to inherent limitations of any internal control system, management acknowledges that there are limitations as to the effectiveness of internal controls over financial reporting and therefore recognize that only reasonable assurance can be gained from any internal control system. Accordingly, our internal control system may not detect or prevent material misstatements in our financial statements and projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Under the supervision and participation of management, including the Chief Executive Officer and Chief Financial Officer, we have performed an assessment of the effectiveness of our internal controls over financial reporting as of March 31, 2017. This assessment was based on the criteria established in Internal Control-Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on the results of our assessment, the Company has determined that as of March 31, 2017, there was a material weakness in the Company's internal control over financial reporting. Our management, including our Chief Executive Officer, believes that the financial statements included in this report fairly present in all material respects our financial condition, results of operations and cash flows for the periods presented.

As of March 31, 2017, we did not maintain an effective control environment attributable to our interpretation of the revenue recognition

criteria as it applied to the 10-year contract for a 12-country installation of our product. The weakness was related to when the timing of the revenue should have been realized.

# Changes in Internal Control over Financial Reporting

There have been no changes in our internal controls over financial reporting during the nine months ended March 31, 2017, that have materially affected, or are reasonable likely to materially affect, the Company's internal control over financial reporting (as defined in Exchange Act Rules 13a - 15(f) and 15d - 15(f)).

#### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings

As previously disclosed, on July 25, 2014, purported class action lawsuits were filed in the U.S. District Court for the Central District of California against the Company and certain of its current or former officers and/or directors, which have been consolidated under the caption *Rand-Heart of New York, Inc. v. NetSol Technologies, Inc., et al.*, Case No. 2:14-cv-05787 PA (SHx). Plaintiffs subsequently filed consolidated amended complaints, which asserted claims under Sections 10(b) and 20(a) of the Securities Exchange Act of 1934. As a result of the Company's motions, the Court dismissed all of plaintiffs' claims except those related to the scope of the Company's release of its next generation product, NFS Ascent<sup>TM</sup>, during the narrow, proposed class period of October 24, 2013 to November 8, 2013. The Company filed an answer and affirmative defenses denying the remaining claims. On February 26, 2016, the parties executed a Stipulation of Settlement to fully resolve the consolidated class action lawsuit, and filed a motion seeking the Federal Court's approval of the settlement. On March 28, 2016, the Court issued an order preliminarily approving the settlement and providing for notice to class members. Following class notice and hearing, the Court issued an order granting the motion for final approval of the settlement and plan of allocation and motion for an award of attorneys' fees and case expenses on July 1, 2016. The Court's Judgment approving the settlement on the terms set forth in the Stipulation of Settlement was signed on July 2, 2016. The cost of the settlement was covered by the Company's insurers.

On October 27, 2015, a shareholder derivative lawsuit was filed in the California state court entitled *McArthur v Ghauri, et al.*, Case No. BC599020 (Los Angeles, Cty.), naming current and former members of the Company's board of directors as defendants. The complaint alleges that the defendants breached their fiduciary duties based on the same alleged factual premise as the pending federal securities class action described above. The Company is named as a nominal defendant only and no damages are sought from it. On March 16, 2016, the parties in the California lawsuit reached an agreement-in-principle providing for the settlement of that case. The proposed settlement is on the terms and conditions set forth in a Memorandum of Understanding ("MOU").

On December 30, 2015, a virtually identical shareholder derivative lawsuit was filed in Nevada state court, *Paulovits v. Ghauri, et al.*, Case No. CV15-02470 (Washoe Cty.). The Nevada complaint names the same defendants and is based on the same alleged facts as the earlier-filed California case. On April 29, 2016, the Company filed a motion to dismiss or stay the Nevada proceeding on multiple grounds, including that is it duplicative of the first-filed California action. On May 23, 2016, pursuant to the parties' stipulation, the Nevada court ordered that matter to be stayed for a period of one year.

On June 15, 2016, the parties in the California and the Nevada cases jointly executed a Stipulation and Agreement of Settlement of Derivative Claims, which is intended to fully resolve both cases. Pursuant to the stipulation and subject to the court's approval, the Company has agreed to adopt or maintain certain corporate governance measures, and has agreed to cause its insurers to pay plaintiff counsel's fees and expenses in an aggregate amount not to exceed \$175,000. On June 16, 2016, the California plaintiff filed a motion for preliminary approval of the derivative settlement. The motion for approval of the settlement was continued by the California court until December 14, 2016. Effective January 9, 2017, the California Court issued a preliminary order approving the settlement. A final approval hearing was scheduled for April 6, 2017. At the April 6, 2017, hearing the Court continued the hearing for at least 60 days. A hearing date has not yet been set.

Itom	1 4	Dick	Factors
Hem	IA.	KISK	ractors

None.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The repurchases provided in the table below were made through the quarter ended March 31, 2017:

Issuer Purchases of Equity Securities (1) Total Number Maximum of Shares Number of Purchased as Shares that Part of may be Purchased Publicly Total Number Announced Under the Plans or of Shares Average Price Plans or Paid Per Share Month Purchased Programs Programs Nov-16 Dec-16 7,500 \$ 5.18 7,500 Jan-17 \$ Feb-17 \$ Mar-17 Total 7,500 7,500 500,000

On November 16, 2016, the Company announced that it had authorized a stock repurchase program permitting the Company to repurchase up to 500,000 of its shares of common stock over the next 6 months. The shares are to be repurchased from time to time in open market transactions or privately negotiated transactions in the Company's discretion.

#### Item 3. Defaults Upon Senior Securities

None.

#### **Item 4. Mine Safety Disclosures**

Not applicable.

#### **Item 5. Other Information**

None.

#### Item 6. Exhibits

- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (CEO)
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (CFO)
- 32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (CEO)
- 32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (CFO)

# **SIGNATURES**

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NETSOL TECHNOLOGIES, INC.

Date: May 22, 2017 /s/Najeeb U. Ghauri

NAJEEB U. GHAURI Chief Executive Officer

Date: May 22, 2017 /s/Roger K. Almond

ROGER K. ALMOND Chief Financial Officer Principal Accounting Officer

Page 54

#### Certification Pursuant to 18 U.S.C. Section 1350 As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

- I, Najeeb Ghauri, certify that:
- (1) I have reviewed this annual report on Form 10-Q for the quarter ended March 31, 2017 of NetSol Technologies, Inc., ("Registrant").
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- (3) Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedure, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and;
- (5) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of the internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 22, 2017 /s/ Najeeb Ghauri

Najeeb Ghauri, Chief Executive Officer Principal executive officer

#### Certification Pursuant to 18 U.S.C. Section 1350 As Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

#### I, Roger K. Almond, certify that:

- (1) I have reviewed this annual report on Form 10-Q for the quarter ended March 31, 2017, of NetSol Technologies, Inc., ("Registrant").
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
- (3) Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedure, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (c) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and;
- (5) The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of the internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 22, 2017 /s/Roger K. Almond

Roger K. Almond Chief Financial Officer Principal Accounting Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of NetSol Technologies, Inc. on Form 10-Q for the period ending March 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Najeeb Ghauri, Chief Executive Officer of the Company, certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and,
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 22, 2017

/s/Najeeb Ghauri

Najeeb Ghauri, Chief Executive Officer Principal Executive Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of NetSol Technologies, Inc. on Form 10-Q for the period ending March 31, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, Roger K. Almond, Chief Financial Officer, and Principal Accounting Officer of the Company, certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to ss. 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of section 13 (a) or 15 (d) of the Securities Exchange Act of 1934; and,
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Date: May 22, 2017

/s/Roger K. Almond

Roger K. Almond Chief Financial Officer Principal Accounting Officer